

Lake Havasu City

Transaction Privilege Tax (TPT) Collections Report

January 2026



This month's TPT Collection Report includes all collections through January (merchant collections through December 2025). The Arizona Department of Revenue provides tax collection information.

Sales tax revenues for January 2026 totaled \$3,649,669 million, up 0.6% from January 2025's \$3,628,835 million. Overall, FY2026 revenues are tracking slightly below the prior year and budget expectations.

Fiscal YTD vs. Budget

Current Year Actual 2026 FYTD	Budget 2026 FYTD	% Increase/Decrease Over Budget
\$ 18,963,729	\$ 19,024,312	-0.3%

Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2026 FYTD	Prior Year Actual 2025 FYTD	% Increase/Decrease Over Prior FYTD
\$ 18,963,729	\$ 19,077,182	-0.6%

Month vs. Month Prior Year

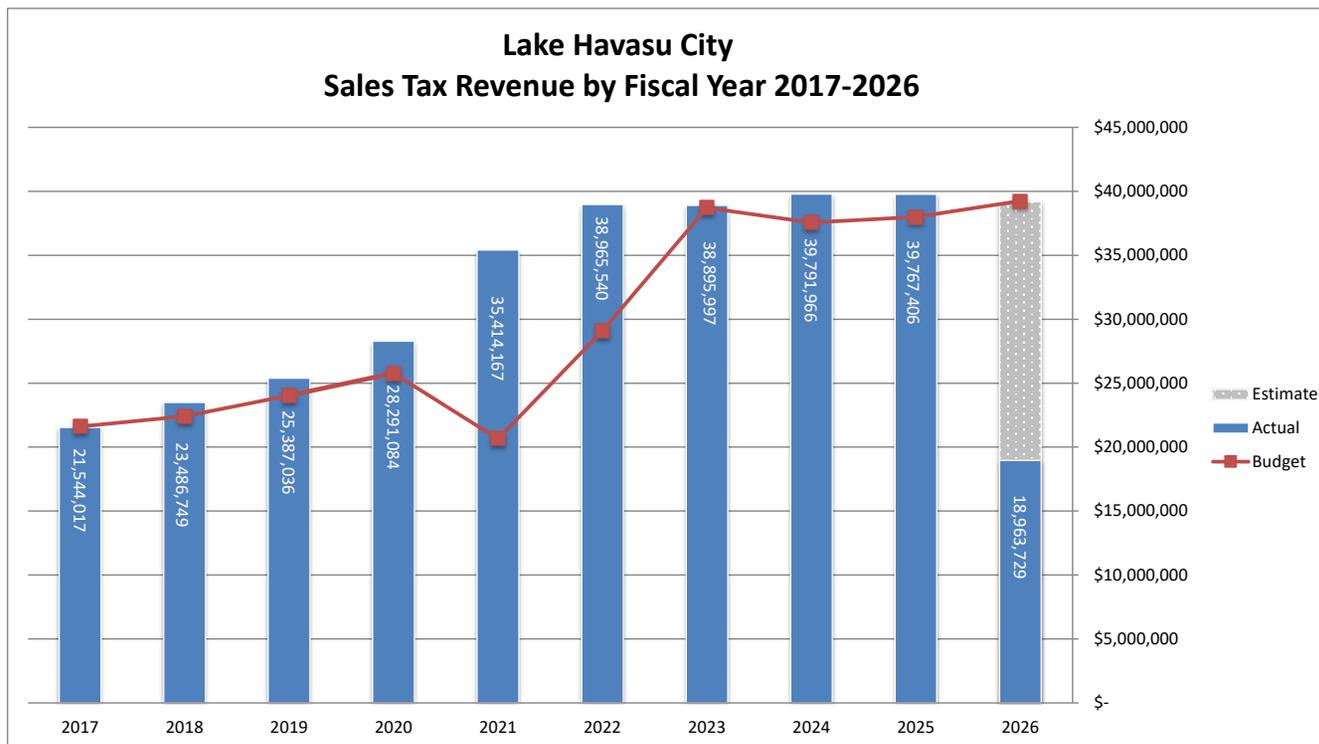
January 2026	January 2025	% Increase/Decrease Over Prior Year
\$ 3,649,669	\$ 3,628,835	0.6%

Year-to-date revenues total \$18.9 million, slightly below last year's \$19.0 million and 0.3% under budget. January increased by \$20,835 or 0.6% over the prior year. This was primarily due to an increase in Restaurant and Bar, Accommodations, and Retail. The increase was partly offset by a decrease in Communication & Construction. Restaurant and Bar increased by 7.7%, Accommodations increased by 1.6%, and Retail increased by 3.6% in January, while Communication fell by 99.8% and Construction decreased by 19.0%. The decrease in Communication was partially due to a prior-year adjustment in January of 2025.

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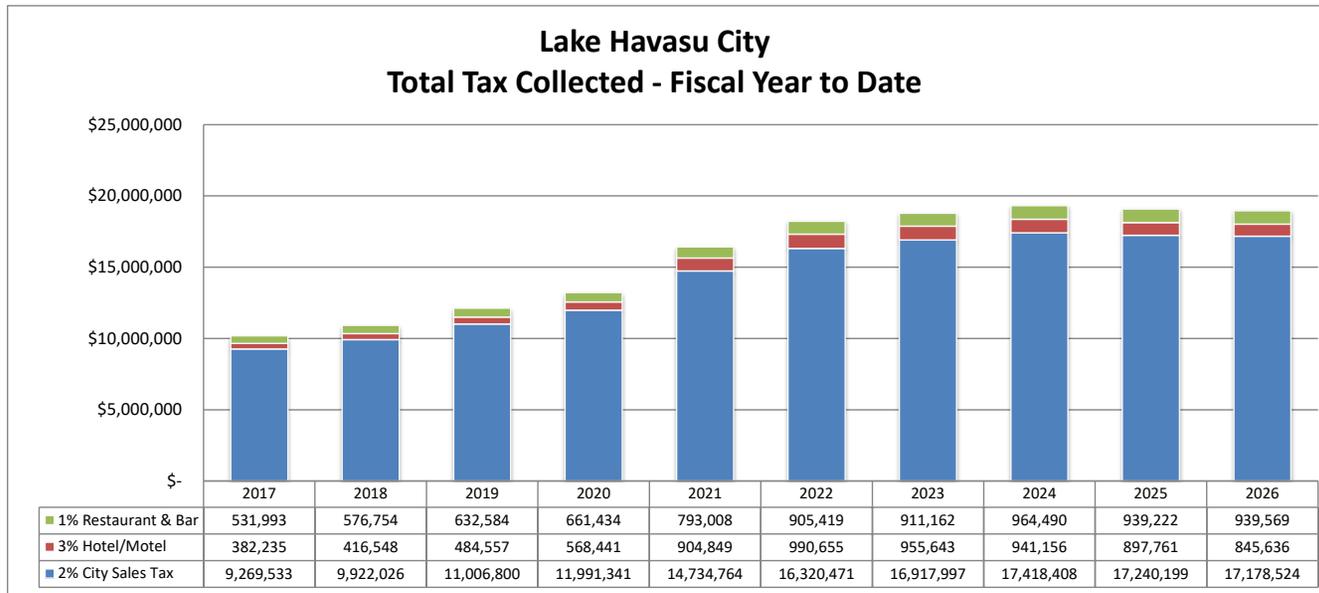


The high growth in FY21 is due to the influx of visitors from neighboring states with stricter COVID restrictions.

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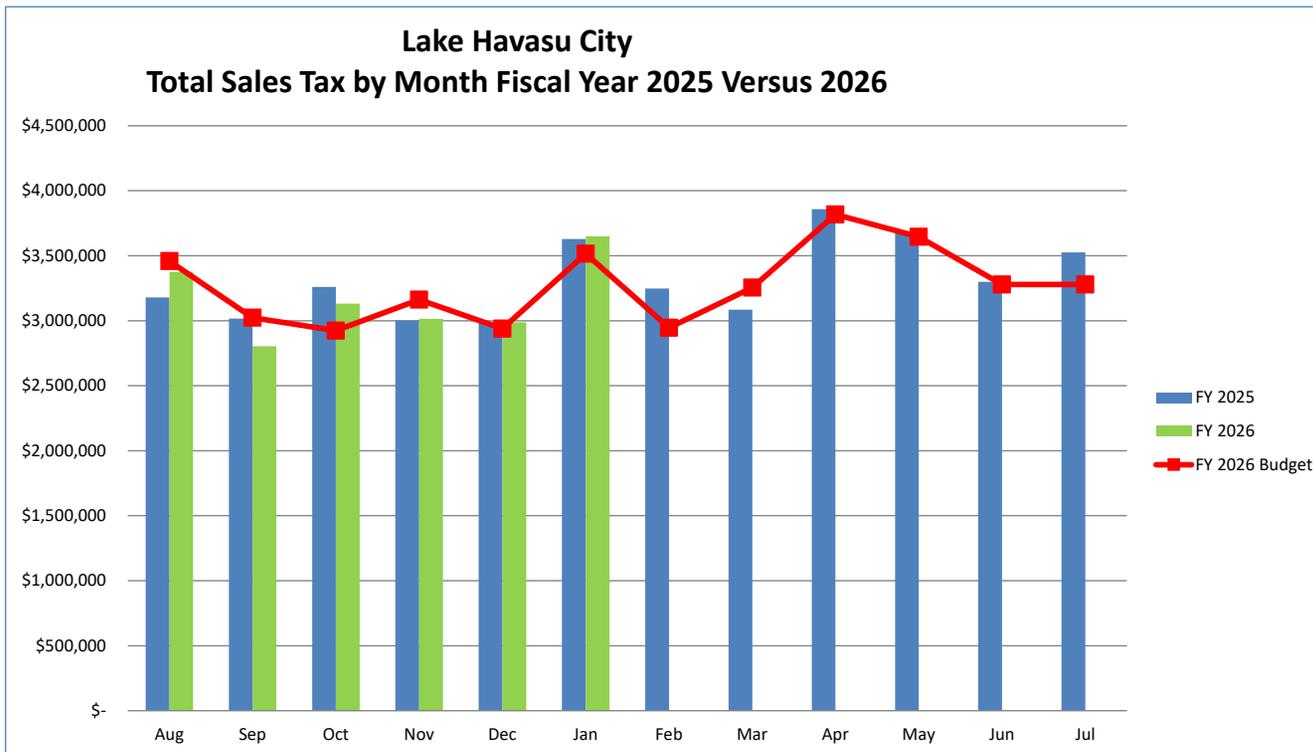
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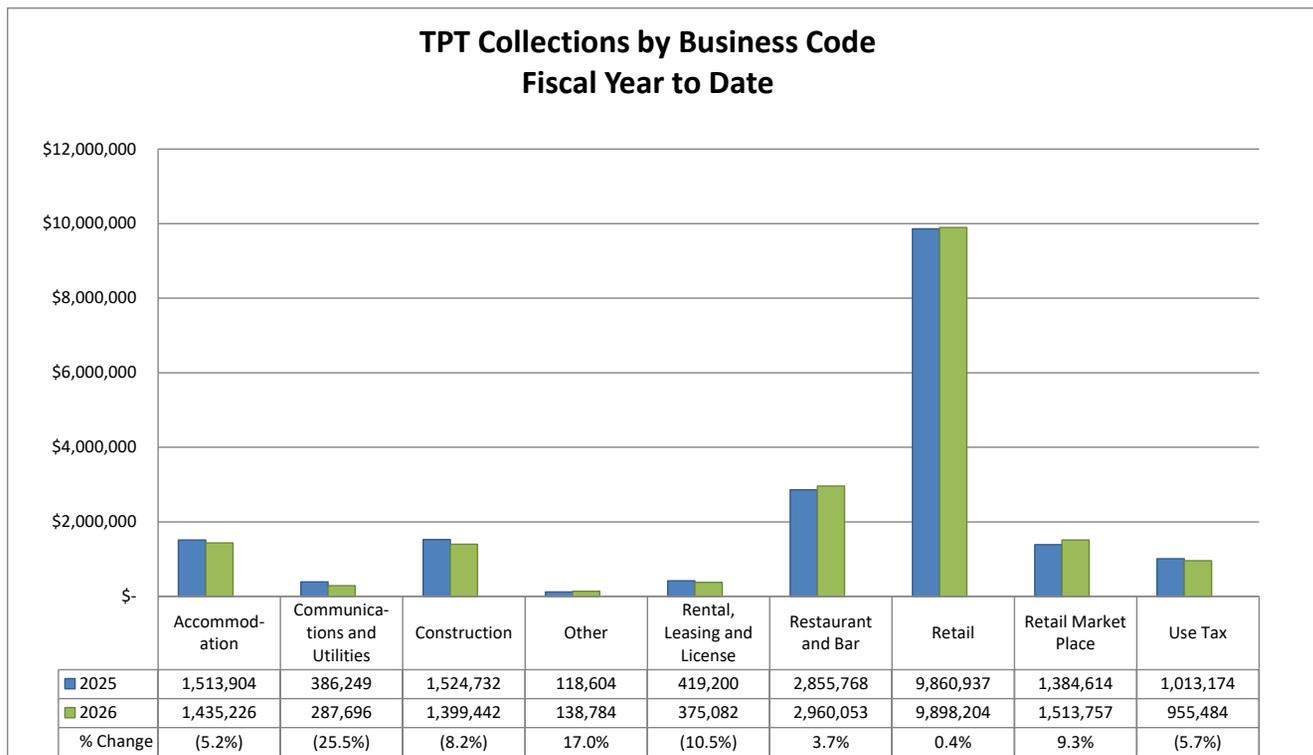
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Retail Sales

Retail sales are the City's most significant source of TPT collections. In January, retail sales tax collections increased by \$78,100 (3.6%) from the previous year.

Month vs. Month Prior Year

Month	FY 2026	FY 2025	% Increase/Decrease Over Prior Year
January	\$ 2,261,060	\$ 2,182,960	3.6%

Fiscal YTD vs. Prior Fiscal YTD

2026 FYTD	2025 FYTD	% Increase/Decrease Over Prior FYTD
\$ 11,411,961	\$ 11,245,551	1.5%

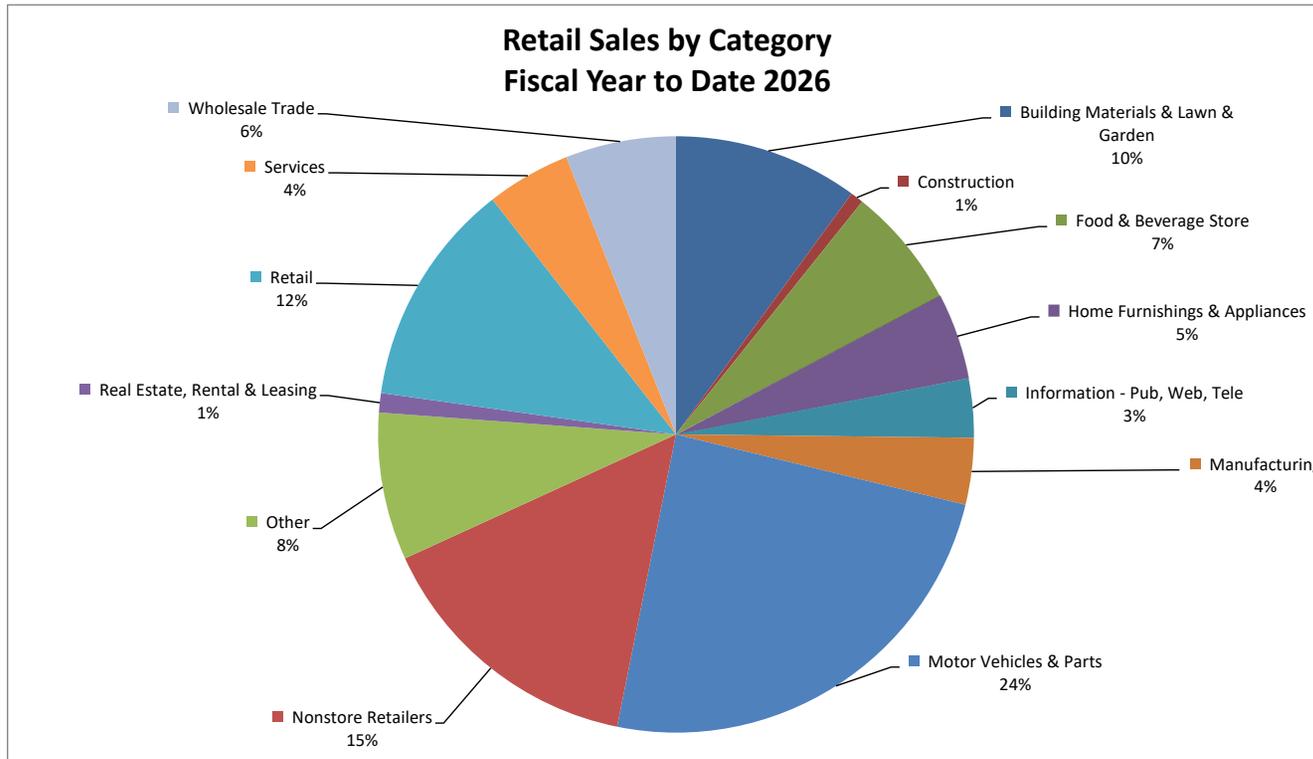
Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	January 2026	January 2025	Change %
Building Materials & Lawn & Garden	\$ 218,868	\$ 225,134	-2.8%
Construction	\$ 12,574	\$ 16,723	-24.8%
Food & Beverage Store	\$ 175,836	\$ 163,740	7.4%
Home Furnishings & Appliances	\$ 91,785	\$ 95,188	-3.6%
Information - Pub, Web, Tele	\$ 67,848	\$ 61,874	9.7%
Manufacturing	\$ 83,483	\$ 93,459	-10.7%
Motor Vehicles & Parts	\$ 475,732	\$ 449,440	5.8%
Nonstore Retailers	\$ 369,777	\$ 359,890	2.7%
Other	\$ 179,007	\$ 161,069	11.1%
Real Estate, Rental & Leasing	\$ 23,447	\$ 25,902	-9.5%
Retail	\$ 342,777	\$ 339,097	1.1%
Services	\$ 97,234	\$ 90,494	7.4%
Wholesale Trade	\$ 122,695	\$ 100,950	21.5%
Total	\$ 2,261,060	\$ 2,182,960	3.6%

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Accommodations Plus Restaurant and Bar

Lake Havasu City collects a tax on Accommodations of 3.0% and Restaurant and Bar sales of 1.0%. The revenues generated support tourism and economic development. The Partnership of Economic Development (PED) receives \$500,000 annually, and Go Lake Havasu receives \$1.6 million annually.

Month vs. Month Prior Year

Tax Type	January 2026	January 2025	% Increase/Decrease Over Prior Year
1% Restaurant and Bar	\$ 174,222	\$ 165,803	5.1%
3% Hotel/Motel	\$ 107,574	\$ 102,738	4.7%
2% City Sales Tax	\$ 3,367,874	\$ 3,360,293	0.2%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2026 FYTD	2025 FYTD	% Increase/Decrease Over Prior Year
1 % Restaurant and Bar	\$ 939,569	\$ 939,222	0.0%
3% Hotel/Motel	\$ 845,636	\$ 897,761	-5.8%
2% City Sales Tax	\$ 17,178,524	\$ 17,240,199	-0.4%

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