



LAKE HAVASU CITY, ARIZONA
ADMINISTRATIVE SERVICES DEPARTMENT
PROCUREMENT DIVISION

NOTICE OF INTENT TO MAKE A NONCOMPETITIVE PURCHASE
FIRE CAP PLUS FOAM

March 25, 2026

Lake Havasu City, Arizona intends to purchase the above reference commodity for which we believe only one known provider in this geographical area exists. This document contains the specifications and justification for the noncompetitive sole/single source procurement. Any vendor who does not agree that this commodity is available only from the source described in this document must contact the procurement official listed below by the response deadline. **Do Not Contact the Requester.** Any questions regarding this notice **must** be obtained through Administrative Services Department – Procurement Division (hereinafter referred to as “ASD-Procurement”) during the publication period.

REQUESTER: Fire Department

PURCHASE DESCRIPTION: 55 Gallon Drums of Fire Cap Foam

PROPOSED SOLE SOURCE SUPPLIER: Firetrucks Unlimited

ANTICIPATED EXPENDITURE: Up to \$25,000. Expenditure is dependent on the number of fires that occur each fiscal year.

JUSTIFICATION FOR THE SOLE/SINGLE SOURCE NONCOMPETITIVE PROCUREMENT: Fire Cap Plus is a proprietary fire suppression foam concentrate that is manufactured, sold, and distributed exclusively by Fire Suppression Products and their authorized dealer network. This product is not available through any other manufacturer, supplier, or distribution channel, making it a sole source procurement.

Firetrucks Unlimited is the only authorized dealer of Fire Suppression Products operating in the Lake Havasu City area. As such, Firetrucks Unlimited represents the sole local source from which this product can be procured.

Additionally, operational and equipment integrity requirements mandate that fire suppression foam products remain consistent throughout the firefighting apparatus in which they are used. Fire foam concentrates are engineered to specific formulations and are not interchangeable. Introducing a different brand or type of foam concentrate into a system already charged with Fire Cap Plus would result in cross-contamination, which can compromise the chemical effectiveness of the foam, damage foam proportioning equipment and system components, create unpredictable or hazardous reactions during firefighting operations, and void manufacturer warranties on both the foam system and the apparatus.

RESPONSE DEADLINE: APRIL 1, 2026 NO LATER THAN 5:00 PM/ARIZONA TIME.

SENIOR PROCUREMENT SPECIALIST: Kianie King | KingK@lhcaz.gov | 928.854.0795

ACTION TO BE TAKEN: No action is required if you agree with this notice.

If you disagree that this proposed purchase is a valid sole/single source you are requested to email your comments to the Senior Procurement Specialist, above referenced, prior to the “Response Deadline” for comments indicated above. **Do Not Contact the Requester.** Any questions regarding this notice must be obtained through ASD-Procurement during the publication period.

If for any reason any party does not agree with the proposed sole/single source procurement, they are required to submit the following before the Response Deadline:

- The name and contact information of the contesting person.
- A detailed explanation of the challenge:
 - Documentation that your firm can provide a comparable or better procurement item that meets or exceeds the stated purchase description and specifications in the justification.
 - Documentation that your firm can also provide the same proprietary procurement item, that is an equivalent or better.
 - Since costs are identified as a major justification for this notice, submit a cost comparison of the identified costs with your firm’s anticipated costs.

Regardless of any prior communications with ASD-Procurement, all suppliers interested in responding to this notice must submit a response to this posting containing complete responses to all of the information required above. Failure to submit all information will result in exclusion from consideration. If, after the public notice period has passed ASD-Procurement determines that there are other interested and qualified suppliers that do meet the specifications of this notice, ASD-Procurement will not award a contract pursuant to this notice. In the case a new invitation for bid or request for proposal will be posted to begin the competitive procurement process. If after the public notice period has passed no valid challenges have been received, then ASD-Procurement may award the contract to the identified supplier without competition. Please read the entire form very carefully before responding to this notice.

Lake Havasu City Website Bids/RFPs Dates of Posting: March 25, 2026 through April 1, 2026
[Lexipol Policy 704.14.2 Sole Source, 7 calendar days]

2330 McCulloch Blvd N. | Lake Havasu City, Arizona 86403-5950 | 928.854.0799 | purchasing.lhcaz.gov