



April 2020

Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Report examines taxes collected during the month of March 2020 by businesses and vendors, which were reported and remitted to the Arizona Department of Revenue in April 2020. Tax collection information is provided by Arizona Department of Revenue.

Sales Tax

Fiscal Year to Date (FYTD) April 2020 sales tax collections are 5.1% above budget and 9% above prior year. The month of April is 6.8% above prior year.

Fiscal YTD vs. Budget

Current Year Actual 2020 FYTD	Budget 2020 FYTD	% Increase/Decrease over Budget
\$ 22,219,133	\$ 21,135,760	5.1%

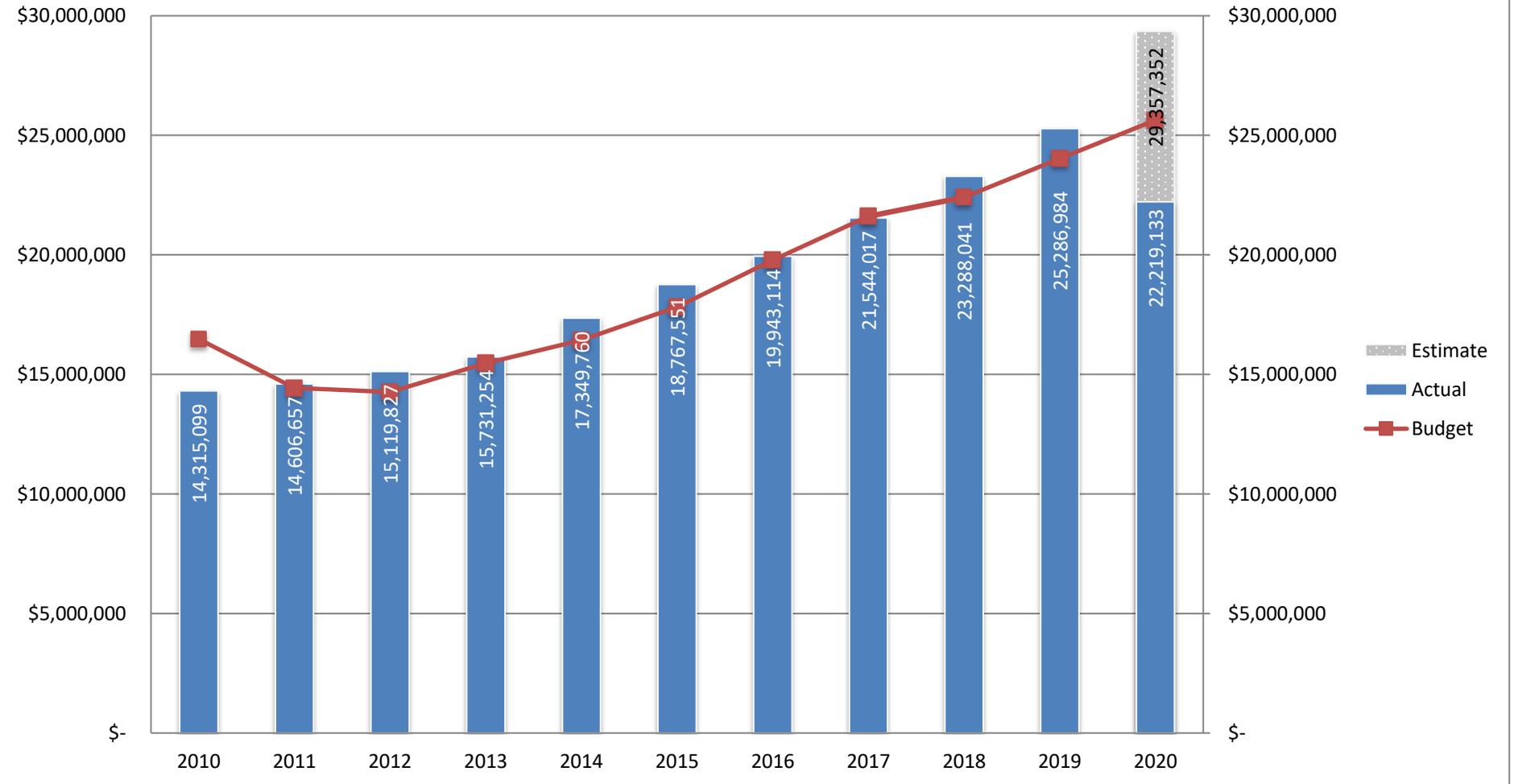
Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2020 FYTD	Prior Year Actual 2019 FYTD	% Increase/Decrease over Prior FYTD
\$ 22,219,133	\$ 20,798,751	6.8%

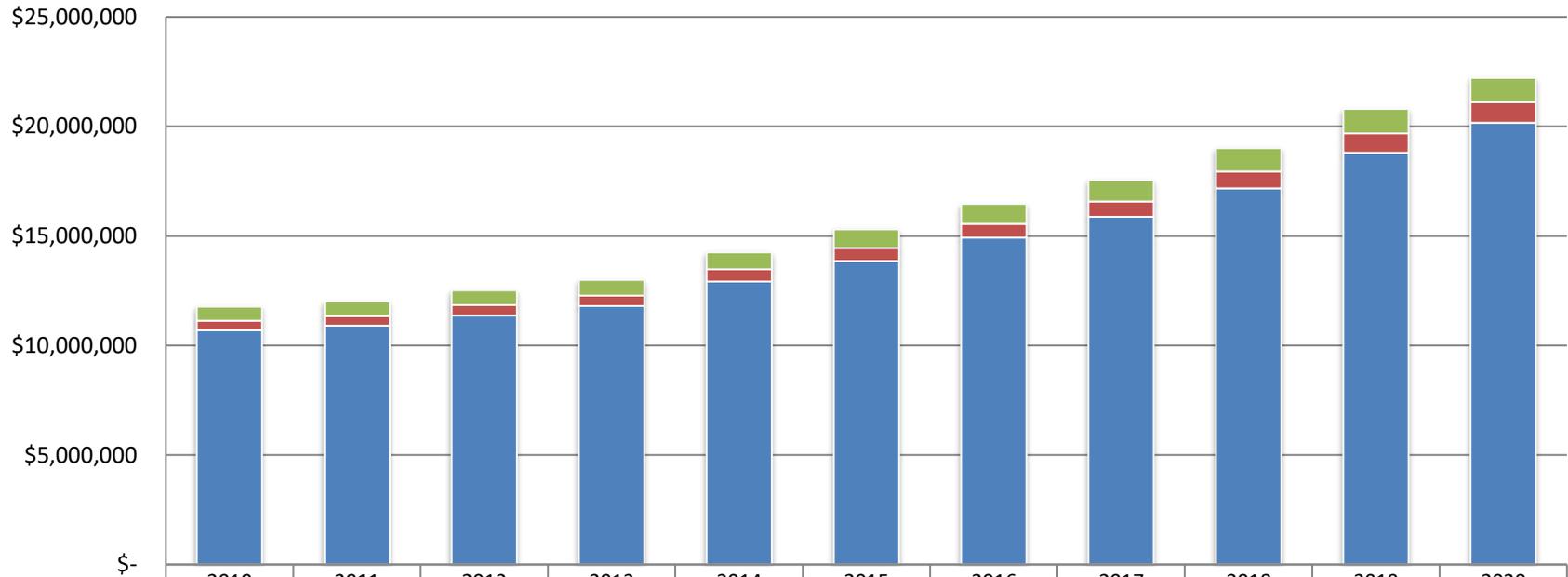
Month vs. Month Prior Year

April 2020	April 2019	% Increase/Decrease over Prior Year
\$ 2,231,199	\$ 2,465,190	-9.5%

Lake Havasu City Sales Tax Revenue by Fiscal Year 2010-2020

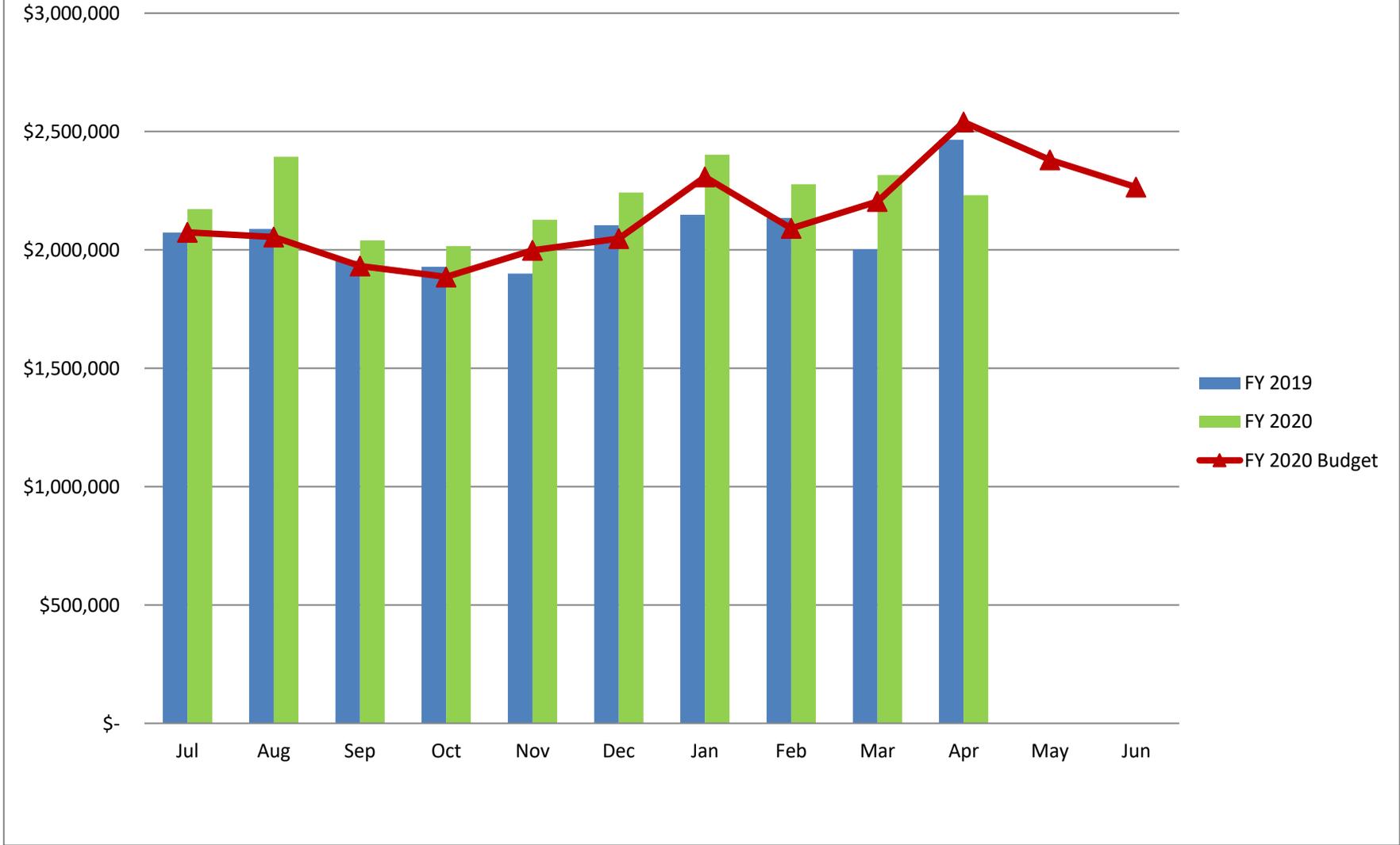


Lake Havasu City Total Tax Collected - Fiscal Year to Date April 2020

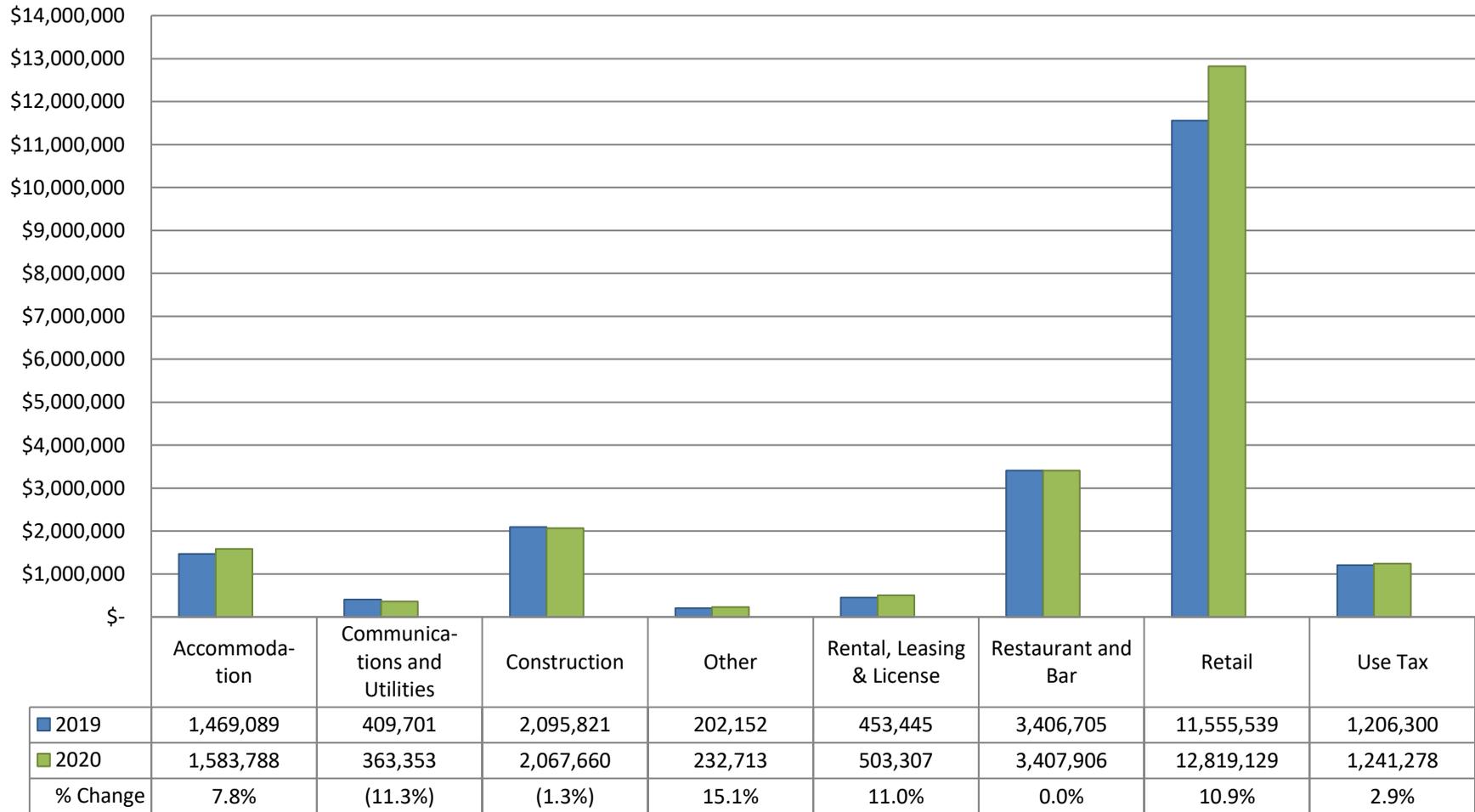


	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
■ Restaurant & Bar Add'l 1%	640,257	663,124	676,039	711,874	771,898	854,177	901,768	962,396	1,063,186	1,118,147	1,107,354
■ Hotel/Motel Add'l 3%	437,405	431,625	470,105	482,226	559,081	585,245	628,173	698,056	774,249	879,561	946,683
■ 2% City Sales Tax Collected	10,696,664	10,911,436	11,374,890	11,797,953	12,921,057	13,863,035	14,929,765	15,879,089	17,177,451	18,801,043	20,165,096

Lake Havasu City Total Sales Tax by Month Fiscal Year 2019 versus 2020



Lake Havasu City Sales Tax Collections by Industry FYTD 2019 vs. FYTD 2020



Retail Sales

April retail sales tax collections have increased by \$85,225 or 6.3% compared to the same period last year. Fiscal Year to Date collections are 10.9% higher than last year.

Month vs. Month Prior Year

Month	FY 2020	FY 2019	% Increase/Decrease over Prior Year
April	\$ 1,431,970	\$ 1,346,745	6.3%

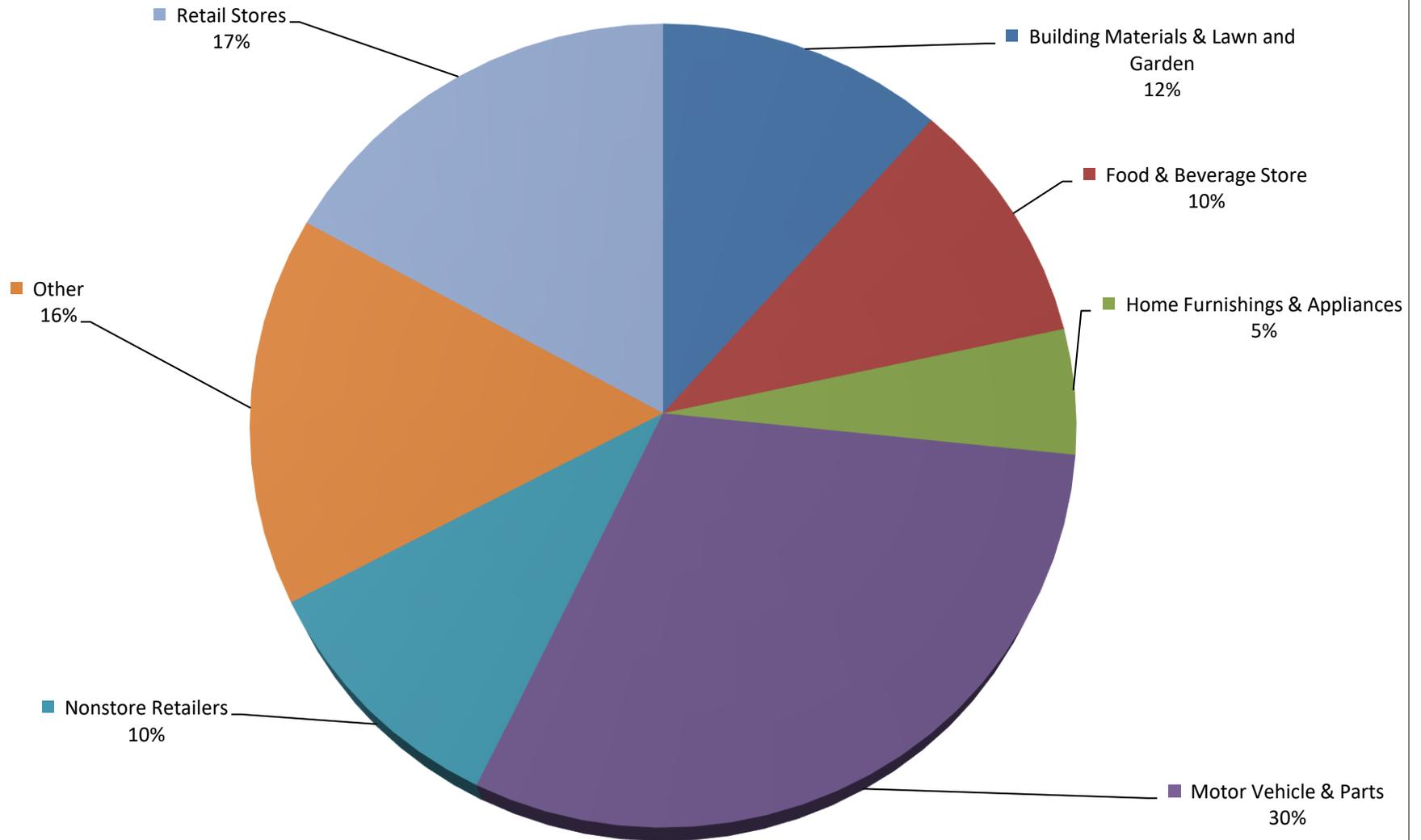
Fiscal YTD vs. Prior Fiscal YTD

2020 FYTD	2019 FYTD	% Increase/Decrease over Prior FYTD
\$ 12,819,129	\$ 11,555,539	10.9%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	April 2020	April 2019	Change %
Building Materials & Lawn and Garden	\$ 184,916	\$ 164,776	12.2%
Food & Beverage Store	\$ 156,898	\$ 144,328	8.7%
Home Furnishings & Appliances	\$ 66,264	\$ 72,818	-9.0%
Motor Vehicle & Parts	\$ 375,436	\$ 421,521	-10.9%
Non-Store Retailers	\$ 170,033	\$ 91,913	85.0%
Other	\$ 113,152	\$ 101,147	11.9%
Retail Stores	\$ 215,223	\$ 251,352	-14.4%
Total	\$ 1,281,921	\$ 1,247,854	2.7%

Retail Sales by Category FYTD April 2020



Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes are disbursed to the Partnership for Economic Development (PED) (25%) and Convention & Visitors Bureau (CVB) (75%).

Fiscal Year to Date Payments to the PED and CVB have increased by 3.63%.

Month vs. Month Prior Year

Tax Type	April 2020	April 2019	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 100,976	\$ 142,633	-29.2%
Hotel/Motel Additional 3%	\$ 67,798	\$ 121,587	-44.2%
2% City Sales Tax Collected	\$ 2,062,424	\$ 2,200,970	-6.3%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2020 FYTD	2019 FYTD	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 1,107,354	\$ 1,118,147	-1.0%
Hotel/Motel Additional 3%	\$ 946,683	\$ 879,561	7.6%
2% City Sales Tax Collected	\$ 20,165,096	\$ 18,801,043	7.3%