

Lake Havasu City

Transaction Privilege Tax (TPT) Collections Report

April 2025



This month's TPT Collection Report includes all collections through April (merchant collections through March 2025). Arizona Department of Revenue provides tax collection information.

Fiscal year-to-date (FYTD) TPT collection is 6.6% or \$1,802,616 above budget and 0.4% above the prior year. The TPT collection for the month of April 2025 is 1.7% higher compared to the prior year.

Fiscal YTD vs. Budget

Current Year Actual 2025 FYTD	Budget 2025 FYTD	% Increase/Decrease over Budget
\$ 29,268,607	\$ 27,465,991	6.6%

Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2025 FYTD	Prior Year Actual 2024 FYTD	% Increase/Decrease over Prior FYTD
\$ 29,268,607	\$ 29,149,782	0.4%

Month vs. Month Prior Year

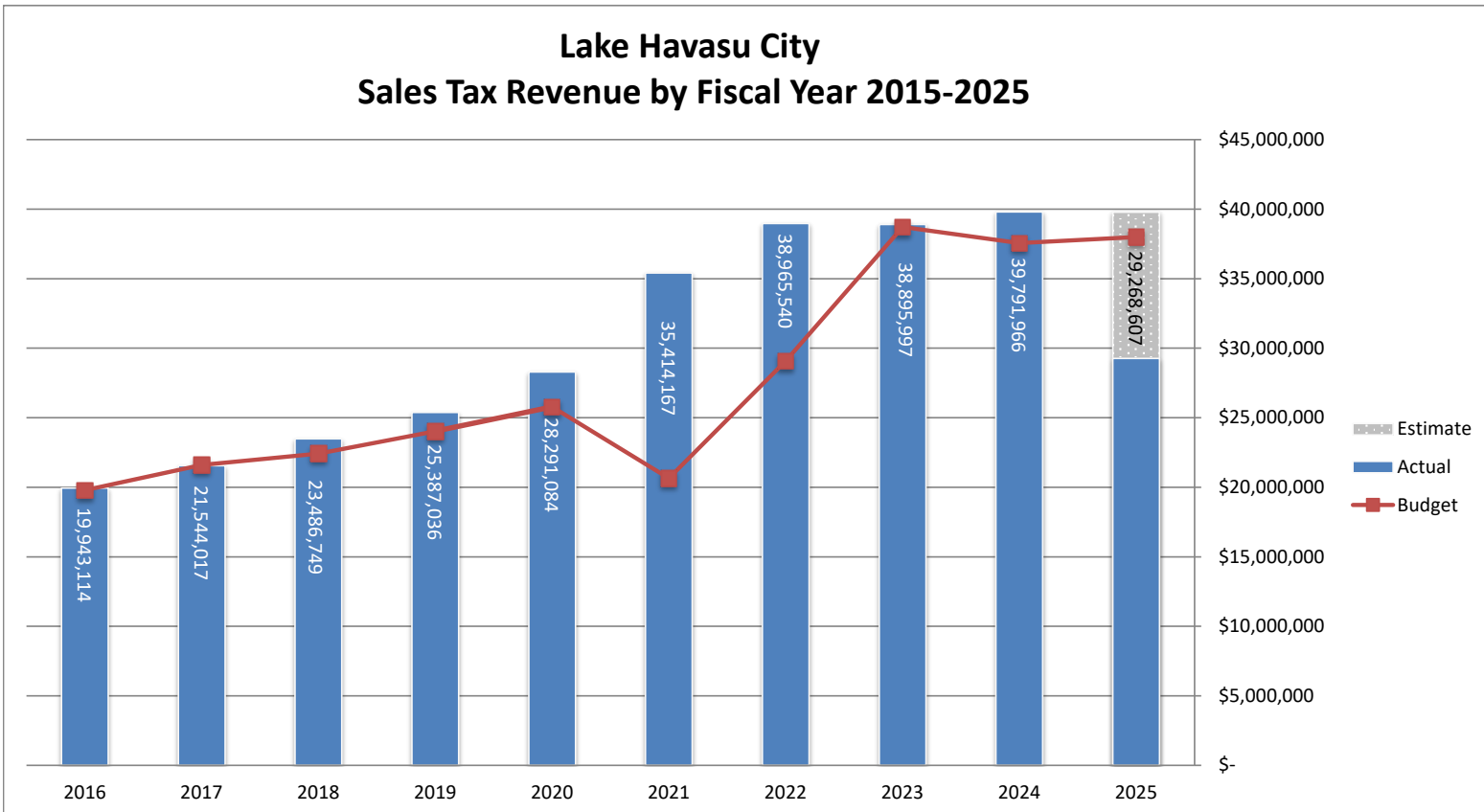
April 2025	April 2024	% Increase/Decrease over Prior Year
\$ 3,858,510	\$ 3,793,048	1.7%

Year-to-date through April, TPT collections have increased by .4% or \$118,826 compared to the prior year. For April, collections increased by 1.7% over the previous year, totaling \$65,462. The business classes that collected additional tax in April were Restaurant/Bar by \$72,329 or 16.6%, and Construction by \$17,238 or 7.3%. On the other hand, Accommodations decreased by \$13,717 or 8.1%, USE tax is down 14.5% or \$33,510 and Retail decreased by \$6,376 or .3%.

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The high growth in FY21 is due to the influx of visitors from neighboring states with stricter COVID restrictions.

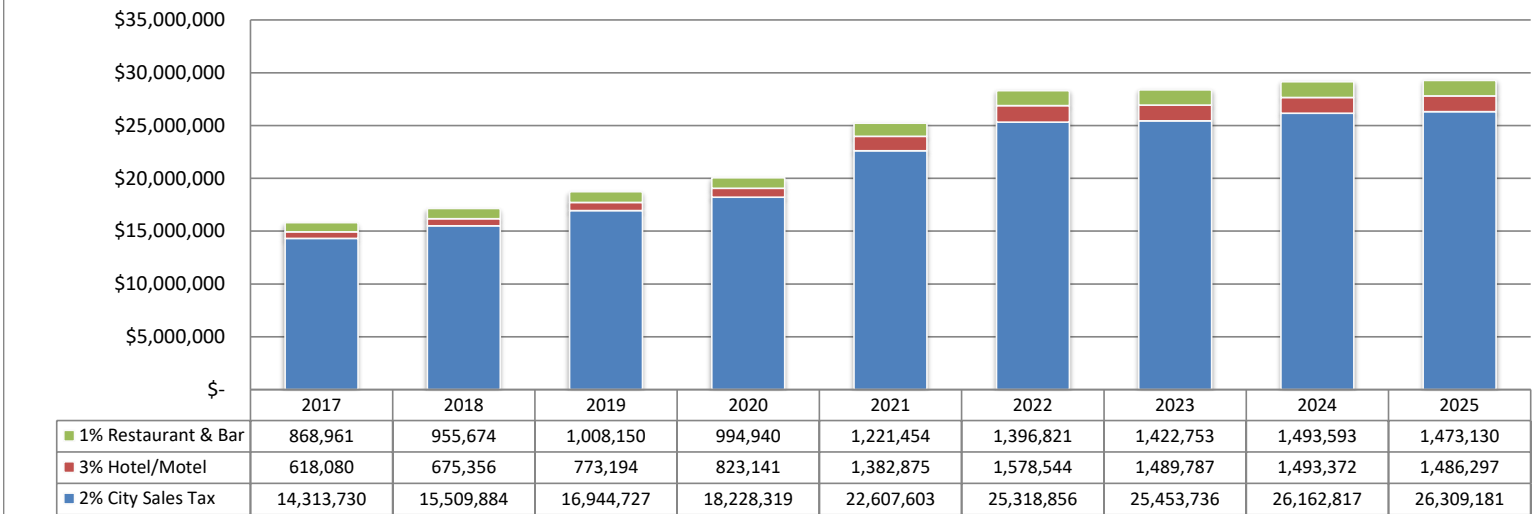
Lake Havasu City

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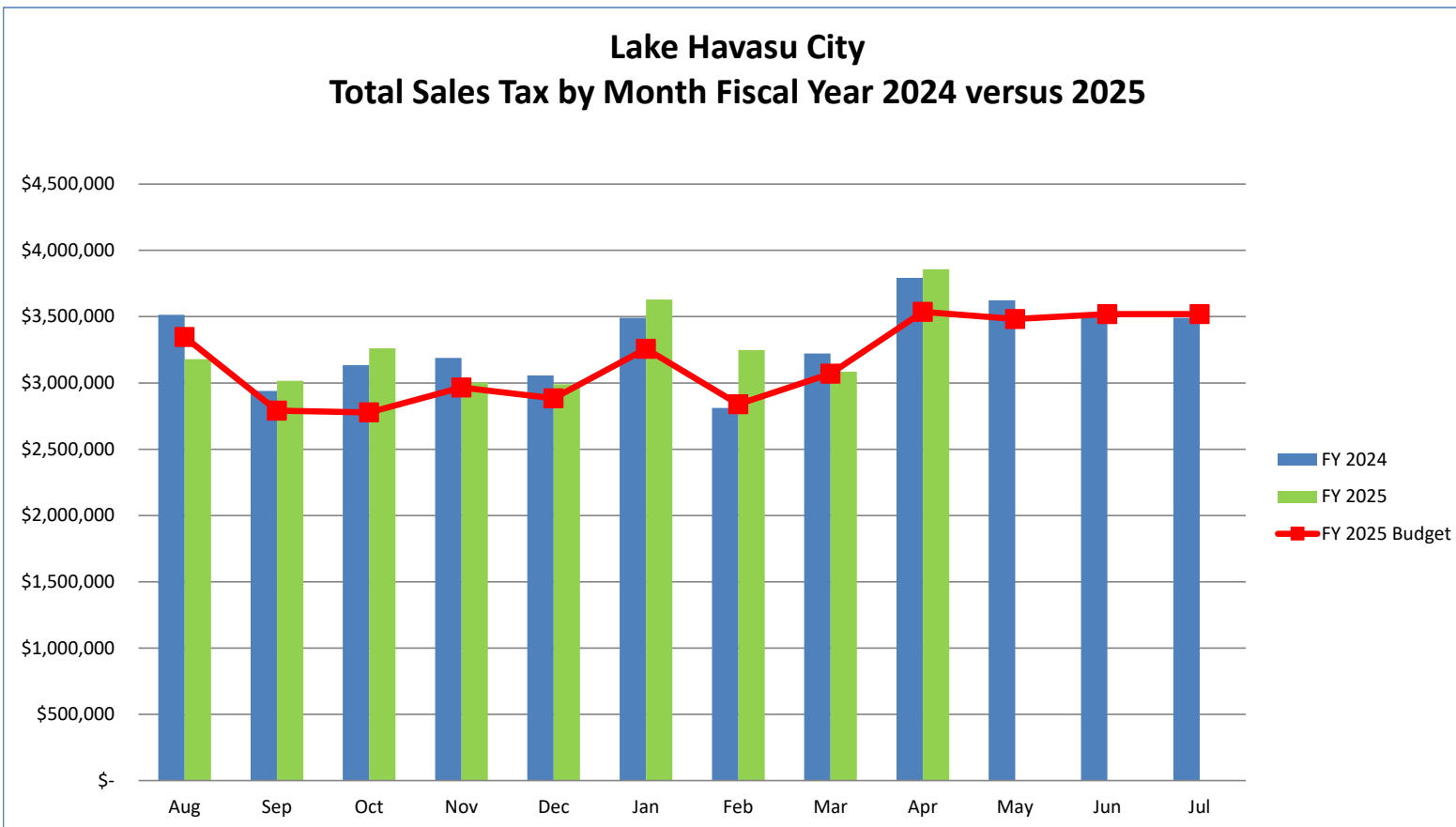
**Lake Havasu City
Total Tax Collected - Fiscal Year to Date**



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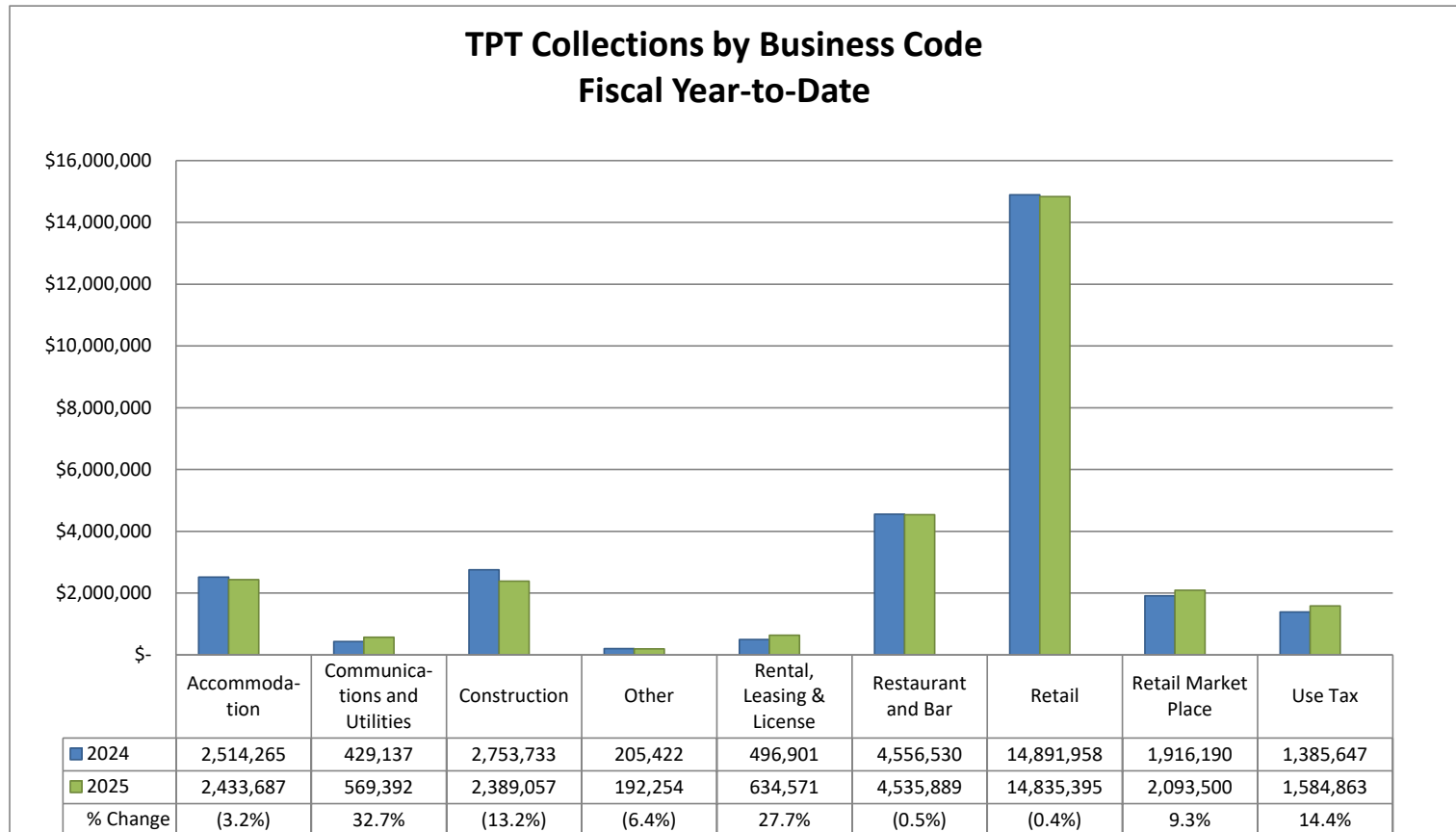


February 2024 (FY24) includes a \$261,160 taxpayer refund from prior years.

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Retail Sales

Retail sales are the most significant component of the City's overall TPT collections. In April, retail sales tax collections decreased by \$6,376 or .3% from the previous year.

Month vs. Month Prior Year

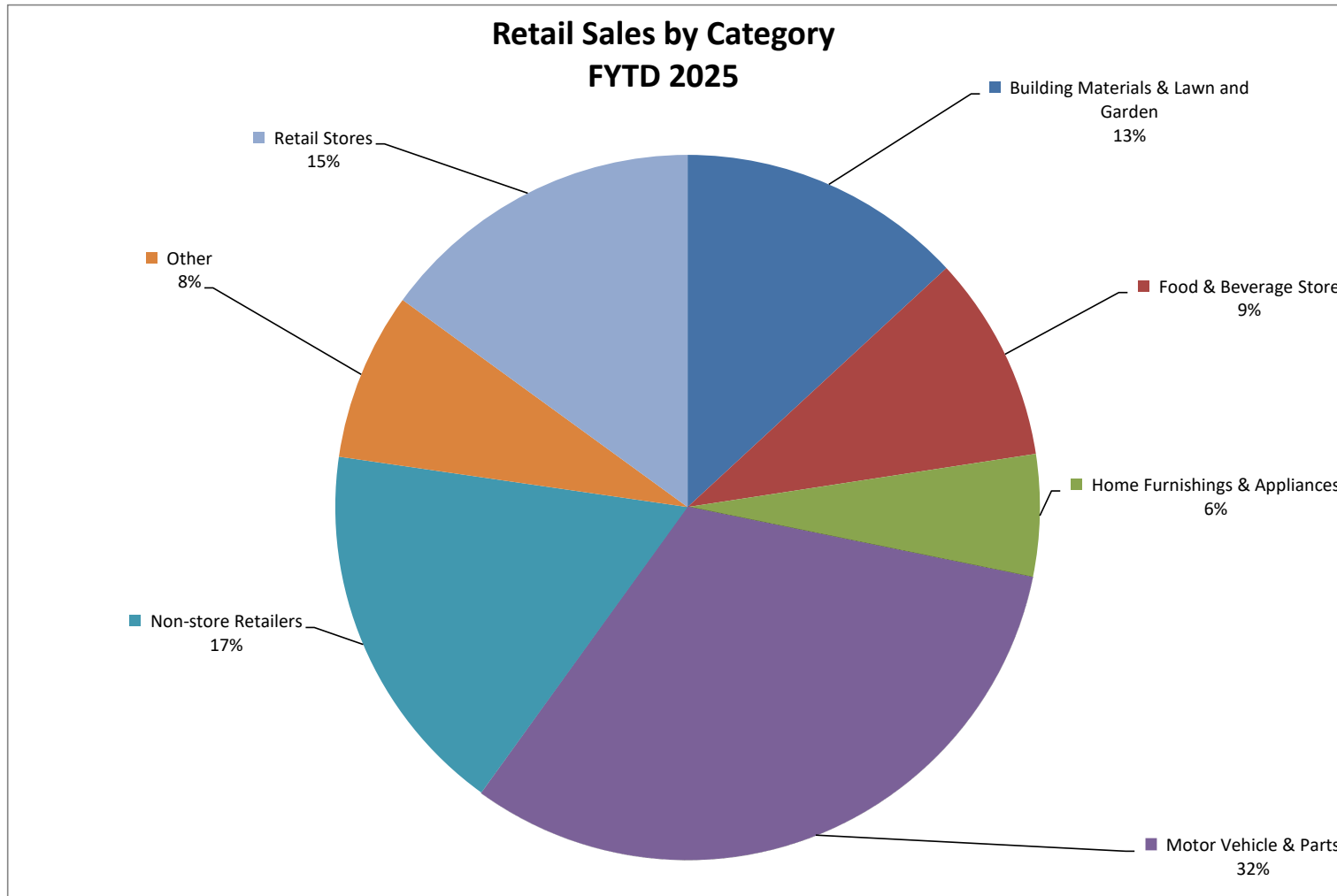
Month	FY 2025	FY 2024	% Increase/Decrease over Prior Year
April	\$ 2,101,623	\$ 2,107,999	-0.3%

Fiscal YTD vs. Prior Fiscal YTD

2025 FYTD	2024 FYTD	% Increase/Decrease over Prior FYTD
\$ 16,928,895	\$ 16,808,148	0.7%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	April 2025	April 2024	Change %
Building Materials & Lawn and Garden	\$ 254,125	\$ 268,342	-5.3%
Food & Beverage Store	\$ 160,416	\$ 168,600	-4.9%
Home Furnishings & Appliances	\$ 104,053	\$ 114,357	-9.0%
Motor Vehicle & Parts	\$ 519,699	\$ 590,672	-12.0%
Non-Store Retailers	\$ 325,932	\$ 312,970	4.1%
Other	\$ 455,268	\$ 354,467	28.4%
Retail Stores	\$ 282,131	\$ 298,591	-5.5%
Total	\$ 2,101,623	\$ 2,107,999	-0.3%



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Accommodations and Restaurant & Bar

Lake Havasu City collects a tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated support tourism and economic development. The Partnership of Economic Development (PED) receives \$500,000 annually, and the Convention & Visitor's Bureau (Go Lake Havasu) receives \$1.6 million annually.

Month vs. Month Prior Year

Tax Type	April 2025	April 2024	% Increase/Decrease over Prior Year
1% Restaurant & Bar	\$ 212,695	\$ 211,899	0.4%
3% Hotel/Motel	\$ 266,519	\$ 234,136	13.8%
2% City Sales Tax	\$ 3,379,296	\$ 3,347,013	1.0%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2025 FYTD	2024 FYTD	% Increase/Decrease over Prior Year
1 % Restaurant & Bar	\$ 1,473,130	\$ 1,493,593	-1.4%
3% Hotel/Motel	\$ 1,486,297	\$ 1,493,372	-0.5%
2% City Sales Tax	\$ 26,309,181	\$ 26,162,817	0.6%

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