

Lake Havasu City

Transaction Privilege Tax (TPT) Collections Report

August 2025



This month's TPT Collection Report includes all collections through August (merchant collections through July 2025). The Arizona Department of Revenue provides tax collection information.

August collections were slightly below budget (-2.4%) but demonstrated strong year-over-year growth, \$197,244 (6.2%), primarily driven by Retail and Use Tax increases, which more than offset weaknesses in Accommodation and Rental/Leasing.

Fiscal YTD vs. Budget

Current Year Actual 2026 FYTD	Budget 2026 FYTD	% Increase/Decrease Over Budget
\$ 3,376,182	\$ 3,459,700	-2.4%

Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2026 FYTD	Prior Year Actual 2025 FYTD	% Increase/Decrease Over Prior FYTD
\$ 3,376,182	\$ 3,178,939	6.2%

Month vs. Month Prior Year

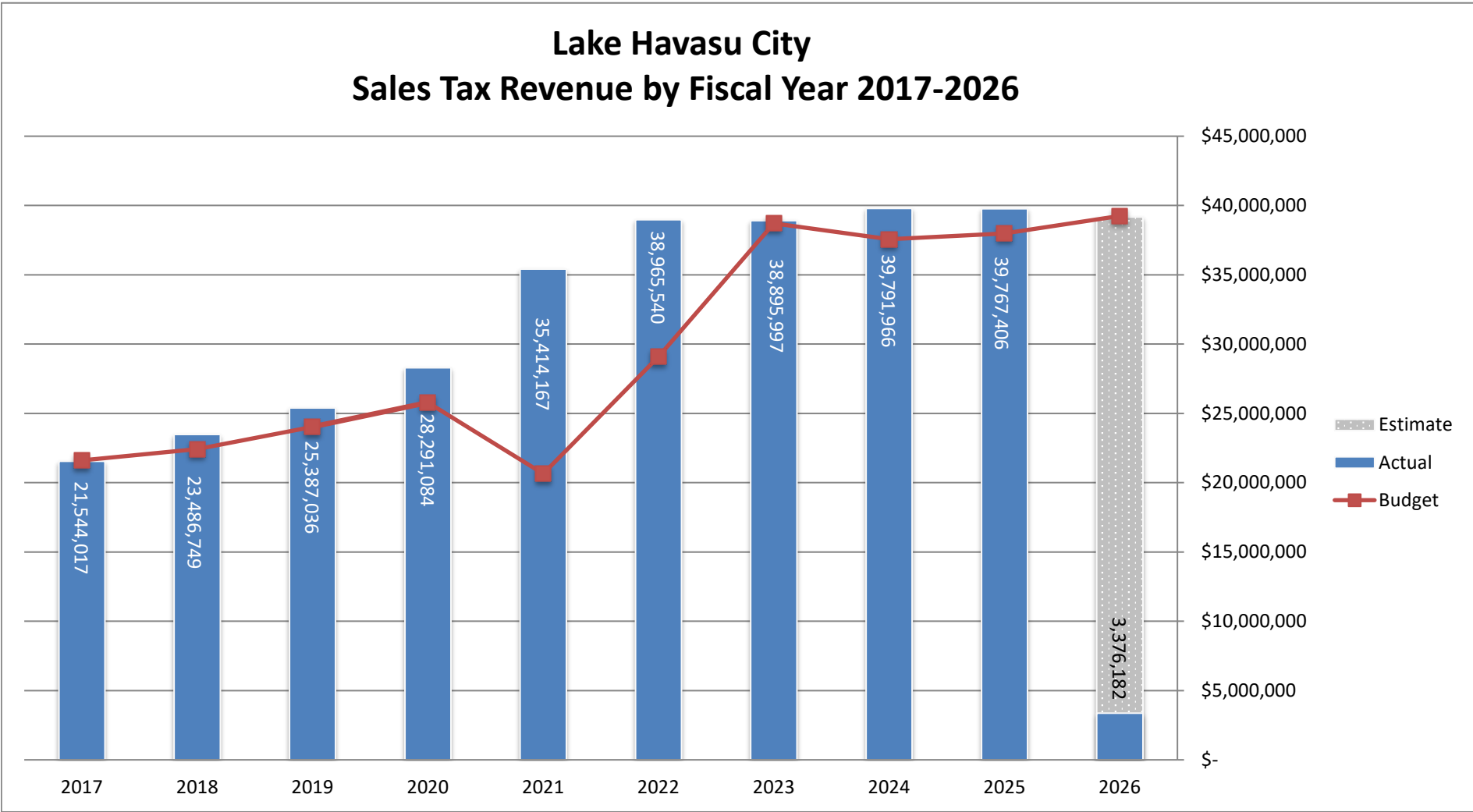
August 2025	August 2024	% Increase/Decrease Over Prior Year
\$ 3,376,182	\$ 3,178,939	6.2%

Year-to-date through August, TPT collections increased by \$197,244 (6.2%) compared to the same period in the prior year. The strongest gains were recorded in Retail, up \$199,250 (10.5%), followed by Construction, up \$13,428 (5.4%), and Restaurant & Bar, up \$8,866 (1.8%). Offsetting these increases were declines in several categories, most notably Accommodations, down \$34,046 (8.7%), Rental, down \$5,286 (7.8%), and Communications, down \$956 (2.3%).

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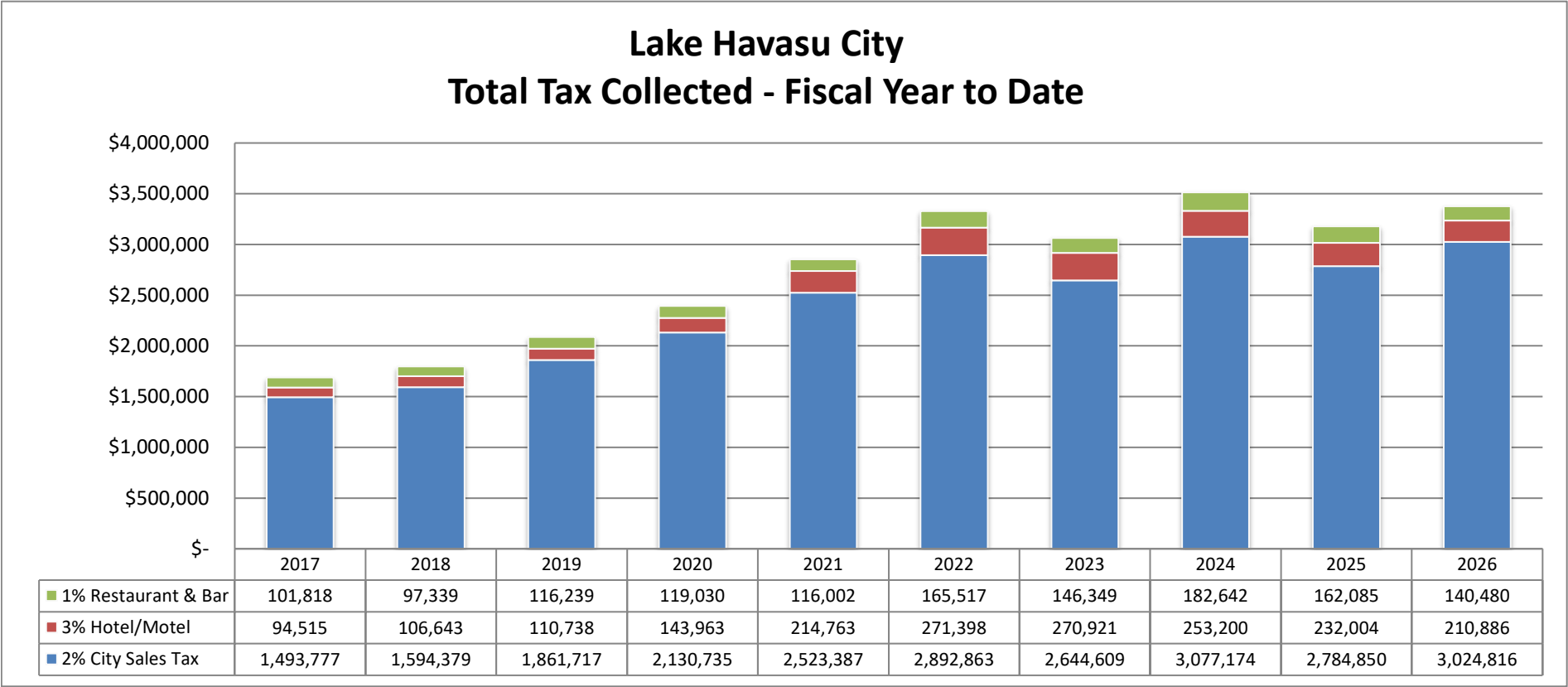


The high growth in FY21 is due to the influx of visitors from neighboring states with stricter COVID restrictions.

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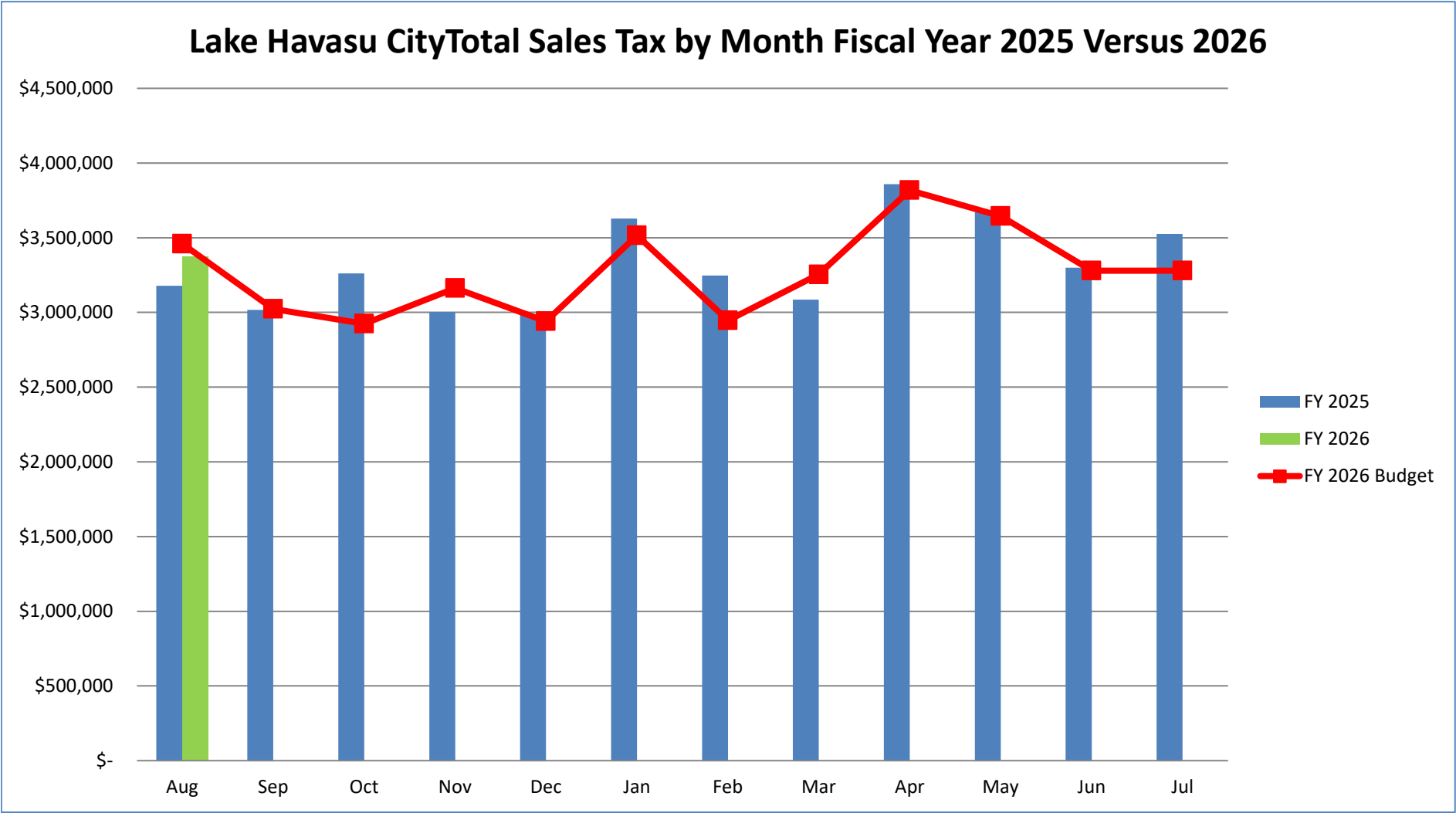
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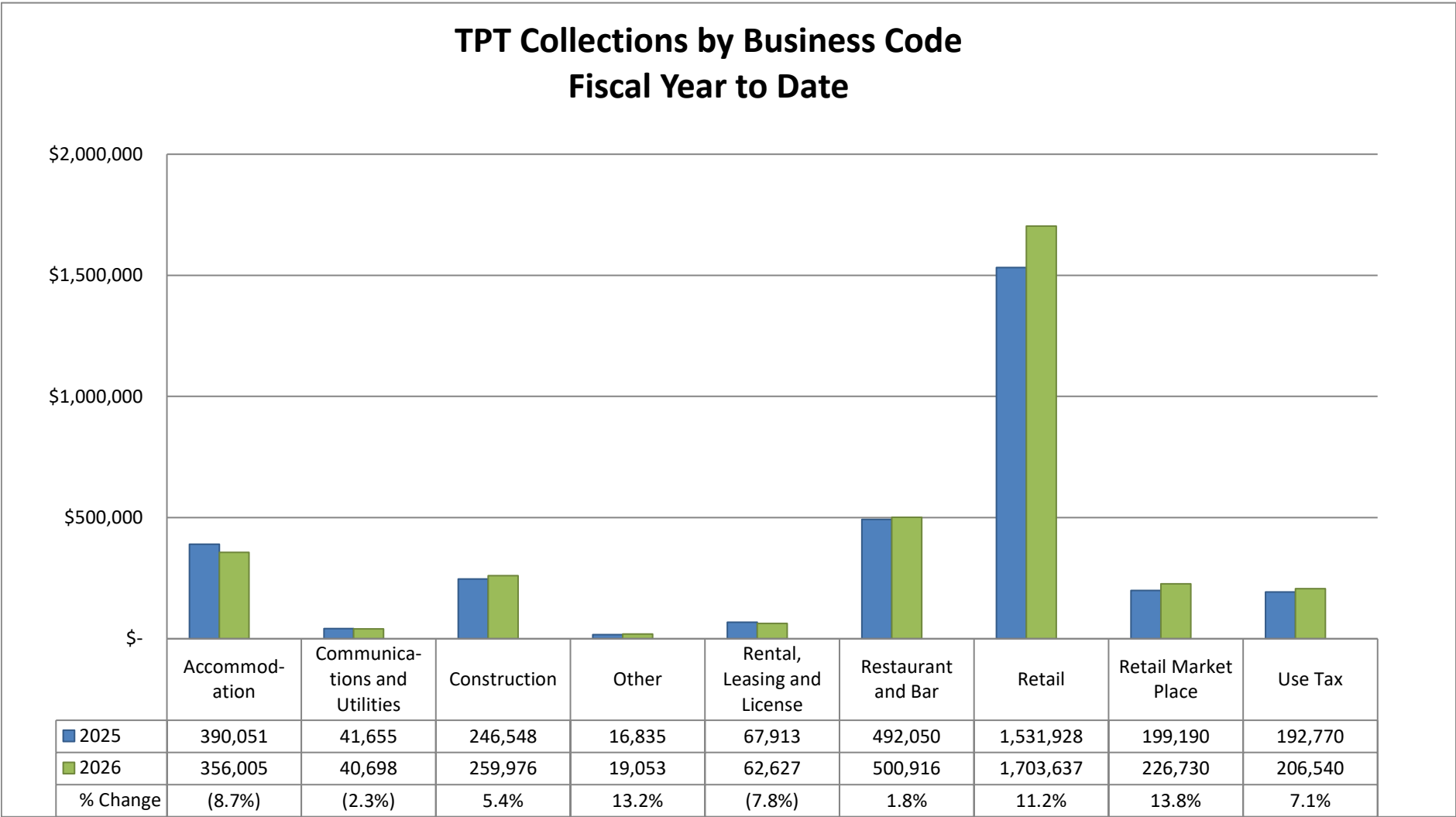
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Retail Sales

Retail sales are the most significant component of the City's overall TPT collections. In August, retail sales tax collections increased by \$199,250 (1.5%) from the previous year.

Month vs. Month Prior Year

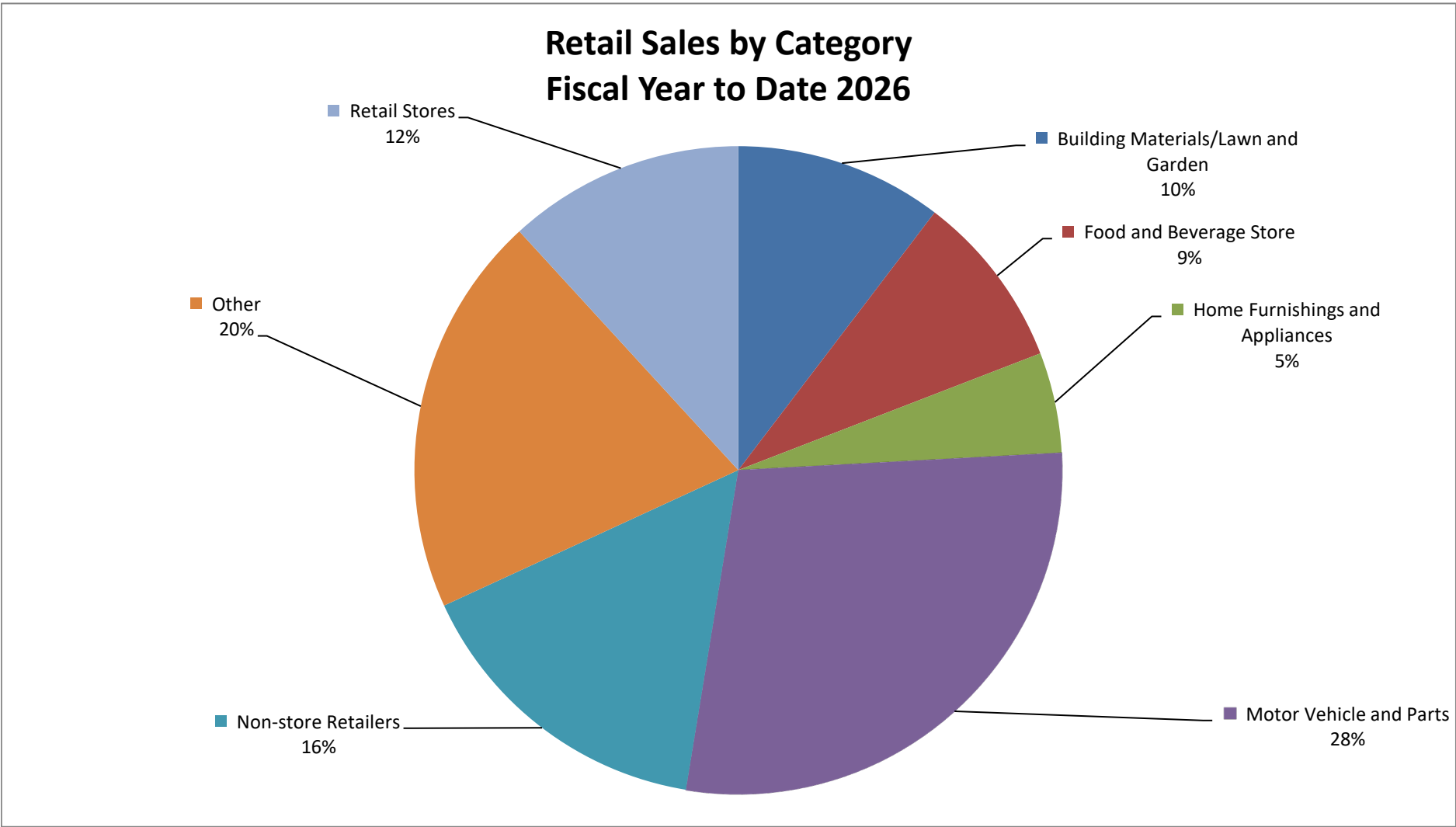
Month	FY 2026	FY 2025	% Increase/Decrease Over Prior Year
August	\$ 1,930,367	\$ 1,731,118	11.5%

Fiscal YTD vs. Prior Fiscal YTD

2026 FYTD	2025 FYTD	% Increase/Decrease Over Prior FYTD
\$ 1,930,367	\$ 1,731,118	11.5%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	August 2025	August 2024	Change %
Building Materials and Lawn and Garden	\$ 200,141	\$ 195,045	2.6%
Food and Beverage Store	\$ 169,174	\$ 167,684	0.9%
Home Furnishings and Appliances	\$ 96,771	\$ 69,319	39.6%
Motor Vehicle and Parts	\$ 549,028	\$ 477,202	15.1%
Non-Store Retailers	\$ 300,114	\$ 277,456	8.2%
Other	\$ 387,099	\$ 321,162	20.5%
Retail Stores	\$ 228,040	\$ 223,251	2.1%
Total	\$ 1,930,367	\$ 1,731,118	11.5%



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Accommodations Plus Restaurant and Bar

Lake Havasu City collects a tax on Accommodations of 3.0% and Restaurant and Bar sales of 1.0%. The revenues generated support tourism and economic development. The Partnership of Economic Development (PED) receives \$500,000 annually, and Go Lake Havasu receives \$1.6 million annually.

Month vs. Month Prior Year

Tax Type	August 2025	August 2024	% Increase/Decrease Over Prior Year
1% Restaurant and Bar	\$ 140,480	\$ 162,085	-13.3%
3% Hotel/Motel	\$ 210,886	\$ 232,004	-9.1%
2% City Sales Tax	\$ 3,024,816	\$ 2,784,850	8.6%

Fiscal YTD vs. Prior Fiscal YTD

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