



December 2019

Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Report examines taxes collected during the month of November 2019 by businesses and vendors, which were reported and remitted to the Arizona Department of Revenue in December 2019. Tax collection information is provided by Arizona Department of Revenue.

Sales Tax

Fiscal Year to Date (FYTD) December 2019 sales tax collections are 8.3% above budget and 7.8% above prior year. The month of December is 6.5% above prior year.

Fiscal YTD vs. Budget

Current Year Actual 2020 FYTD	Budget 2020 FYTD	% Increase/Decrease over Budget
\$ 12,991,372	\$ 11,991,796	8.3%

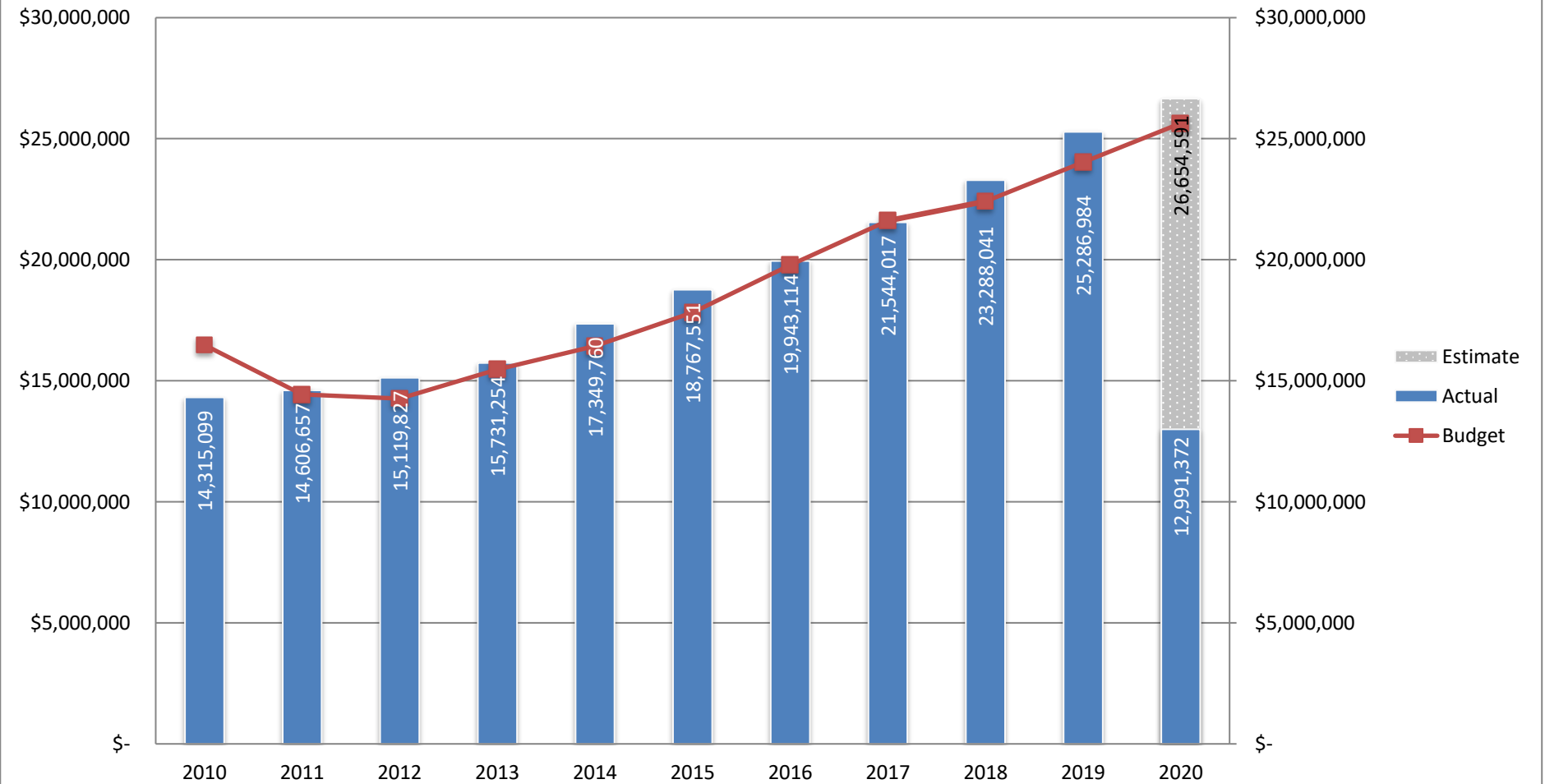
Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2020 FYTD	Prior Year Actual 2019 FYTD	% Increase/Decrease over Prior FYTD
\$ 12,991,372	\$ 12,048,340	7.8%

Month vs. Month Prior Year

December 2019	December 2018	% Increase/Decrease over Prior Year
\$ 2,241,675	\$ 2,104,176	6.5%

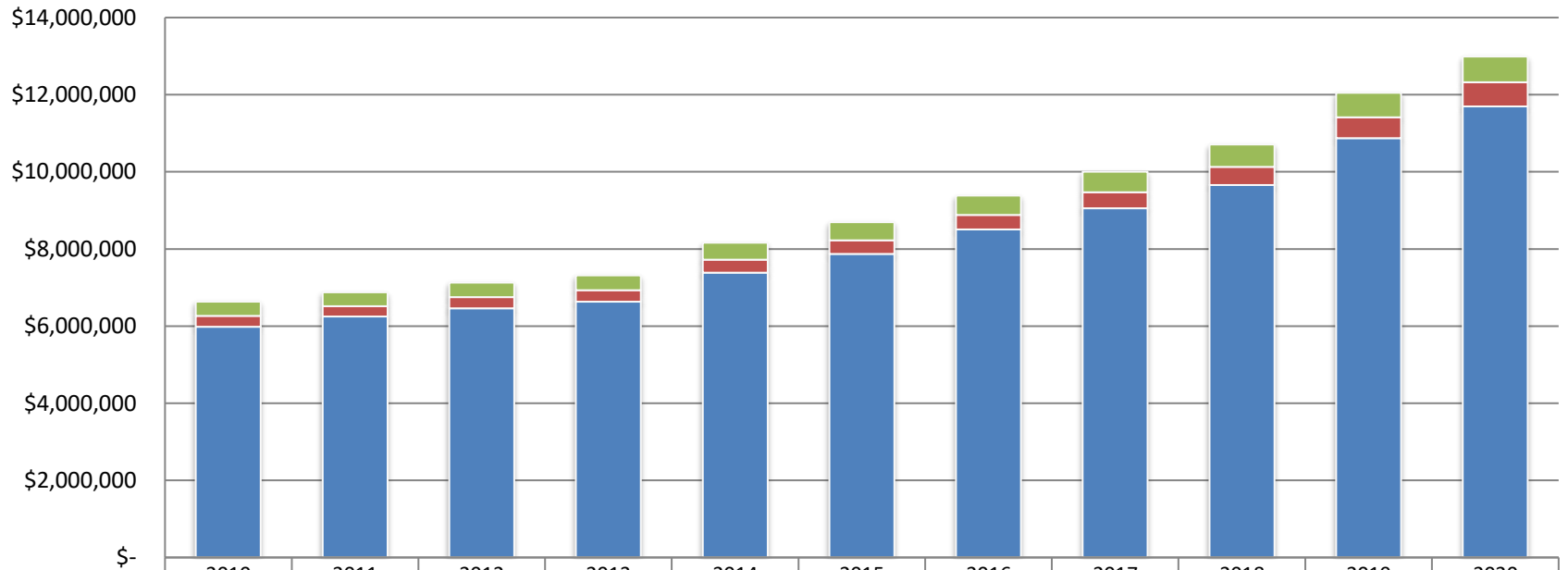
Lake Havasu City Sales Tax Revenue by Fiscal Year 2010-2020



Lake Havasu City

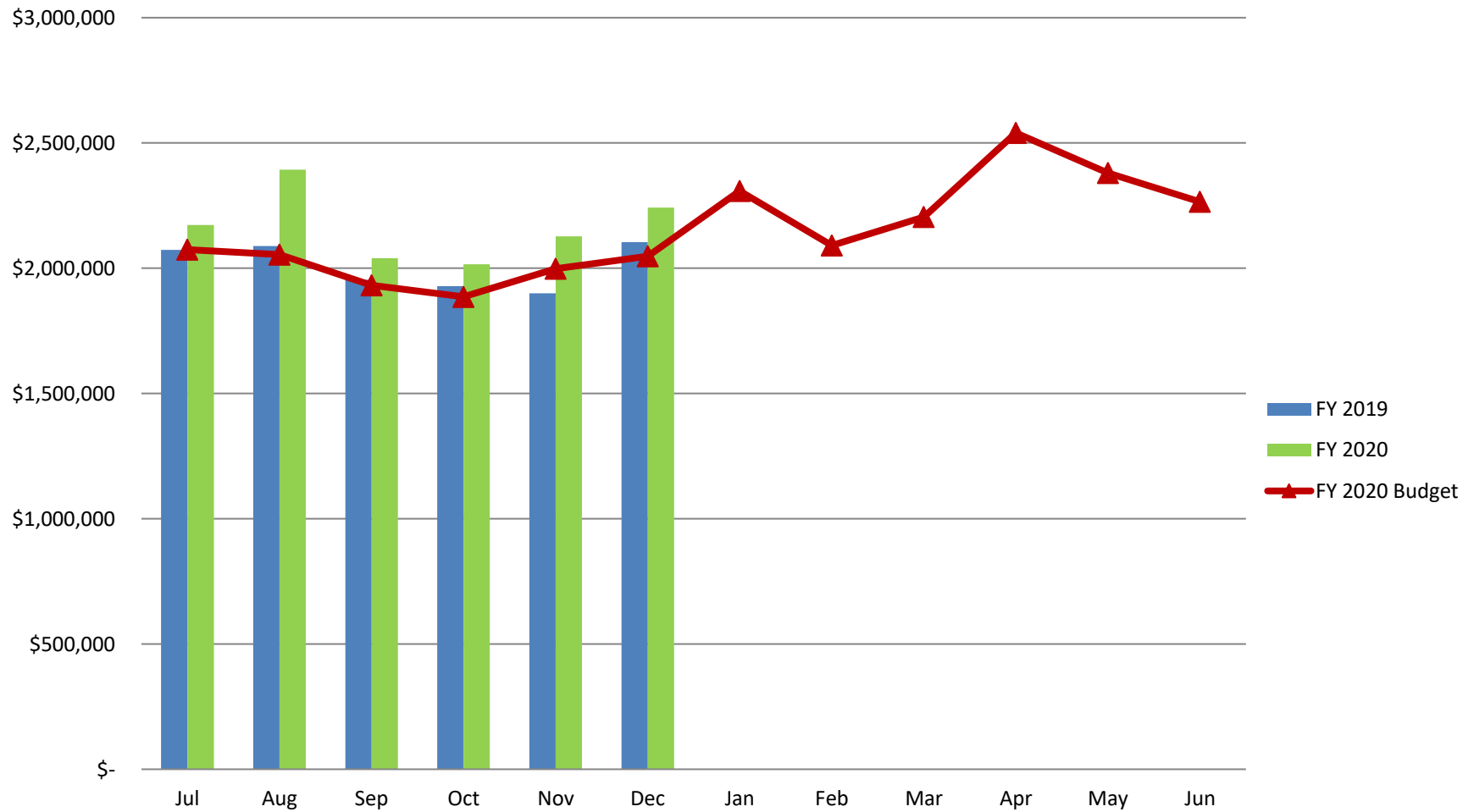
Total Tax Collected - Fiscal Year to Date

December 2019

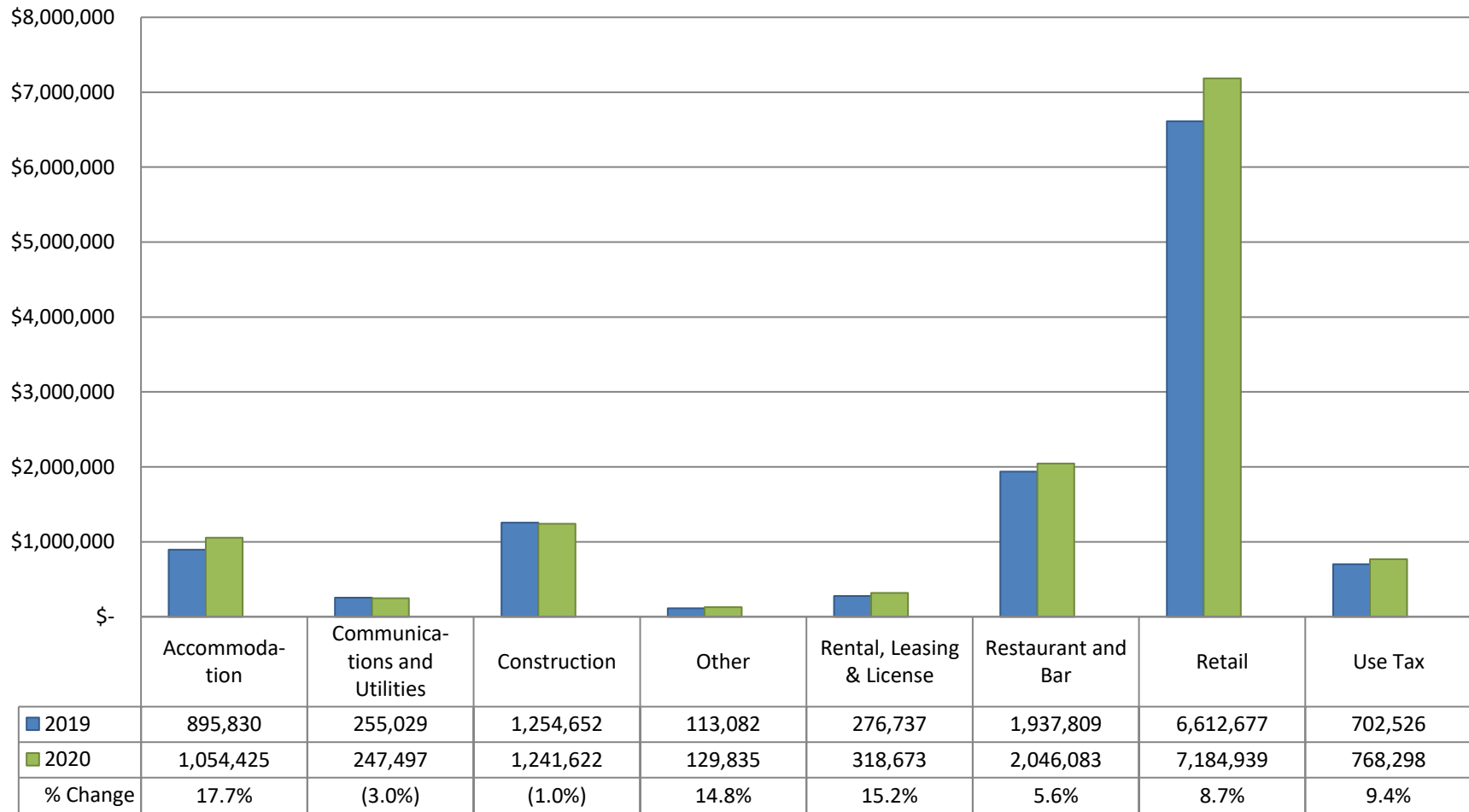


	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
■ Restaurant & Bar Add'l 1%	366,002	363,886	374,430	388,285	436,222	474,636	505,790	535,251	578,267	634,434	665,350
■ Hotel/Motel Add'l 3%	277,946	270,060	287,155	291,977	336,106	352,252	372,475	417,472	472,545	537,761	631,648
■ 2% City Sales Tax Collected	5,985,574	6,245,543	6,462,601	6,635,642	7,385,932	7,869,412	8,506,208	9,051,456	9,655,251	10,876,144	11,694,374

Lake Havasu City Total Sales Tax by Month Fiscal Year 2019 versus 2020



Lake Havasu City **Sales Tax Collections by Industry** **FYTD 2019 vs. FYTD 2020**



Retail Sales

December retail sales tax collections have Increased by \$122,634 or 9.7% compared to the same period last year. Fiscal Year to Date collections are 8.7% higher than last year.

Month vs. Month Prior Year

Month	FY 2020	FY 2019	% Increase/Decrease over Prior Year
December	\$ 1,382,525	\$ 1,259,892	9.7%

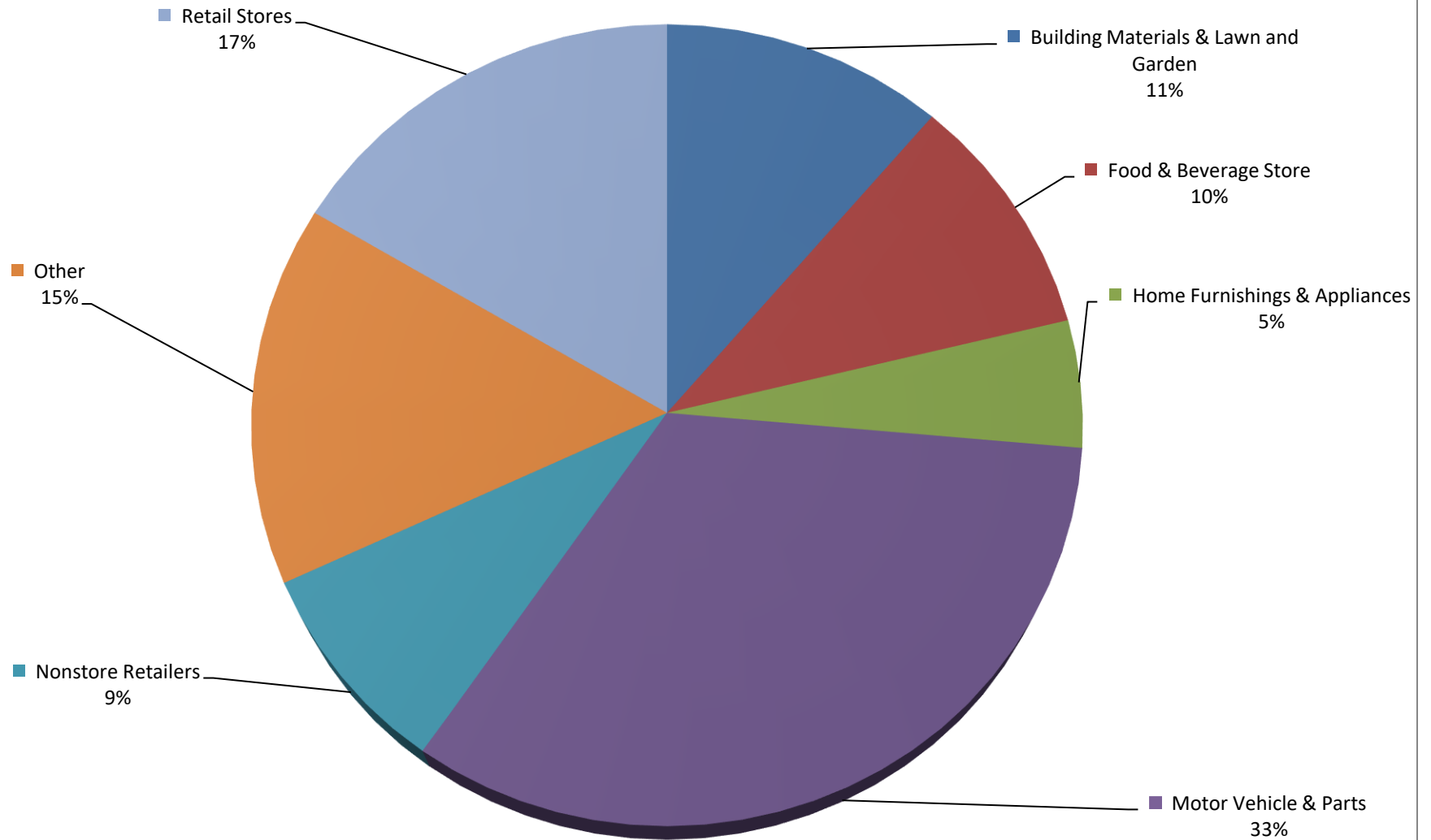
Fiscal YTD vs. Prior Fiscal YTD

2020 FYTD	2019 FYTD	% Increase/Decrease over Prior FYTD
\$ 7,184,939	\$ 6,612,677	8.7%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	December 2019	December 2018	Change %
Building Materials & Lawn and Garden	\$ 162,411	\$ 154,773	4.9%
Food & Beverage Store	\$ 123,177	\$ 116,339	5.9%
Home Furnishings & Appliances	\$ 66,565	\$ 58,722	13.4%
Motor Vehicle & Parts	\$ 401,485	\$ 440,287	-8.8%
Non-Store Retailers	\$ 150,357	\$ 86,312	74.2%
Other	\$ 223,042	\$ 147,651	51.1%
Retail Stores	\$ 255,489	\$ 255,808	-0.1%
Total	\$ 1,382,525	\$ 1,259,892	9.7%

Retail Sales by Category FYTD December 2019



Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes are disbursed to the Partnership for Economic Development (PED) (25%) and Convention & Visitors Bureau (CVB) (75%).

Fiscal Year to Date Payments to the PED and CVB have increased by 10.7%.

Month vs. Month Prior Year

Tax Type	December 2019	December 2018	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 108,566	\$ 104,180	4.2%
Hotel/Motel Additional 3%	\$ 63,473	\$ 63,284	0.3%
2% City Sales Tax Collected	\$ 2,069,636	\$ 1,936,712	6.9%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2020 FYTD	2019 FYTD	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 665,350	\$ 634,434	4.9%
Hotel/Motel Additional 3%	\$ 631,648	\$ 537,761	17.5%
2% City Sales Tax Collected	\$ 11,694,374	\$ 10,876,144	7.5%