



December 2021

Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Report examines taxes collected during the month of November 2021 by businesses and vendors, which were reported and remitted to the Arizona Department of Revenue in December 2021. Tax collection information is provided by Arizona Department of Revenue.

Sales Tax

Fiscal Year to Date (FYTD) December 2021 sales tax collections are 30.8% above budget and 10.1% above prior year. The month of December is 8.6% above prior year.

Fiscal YTD vs. Budget

Current Year Actual 2022 FYTD	Budget 2022 FYTD	% Increase/Decrease over Budget
\$ 14,839,440	\$ 11,346,050	30.8%

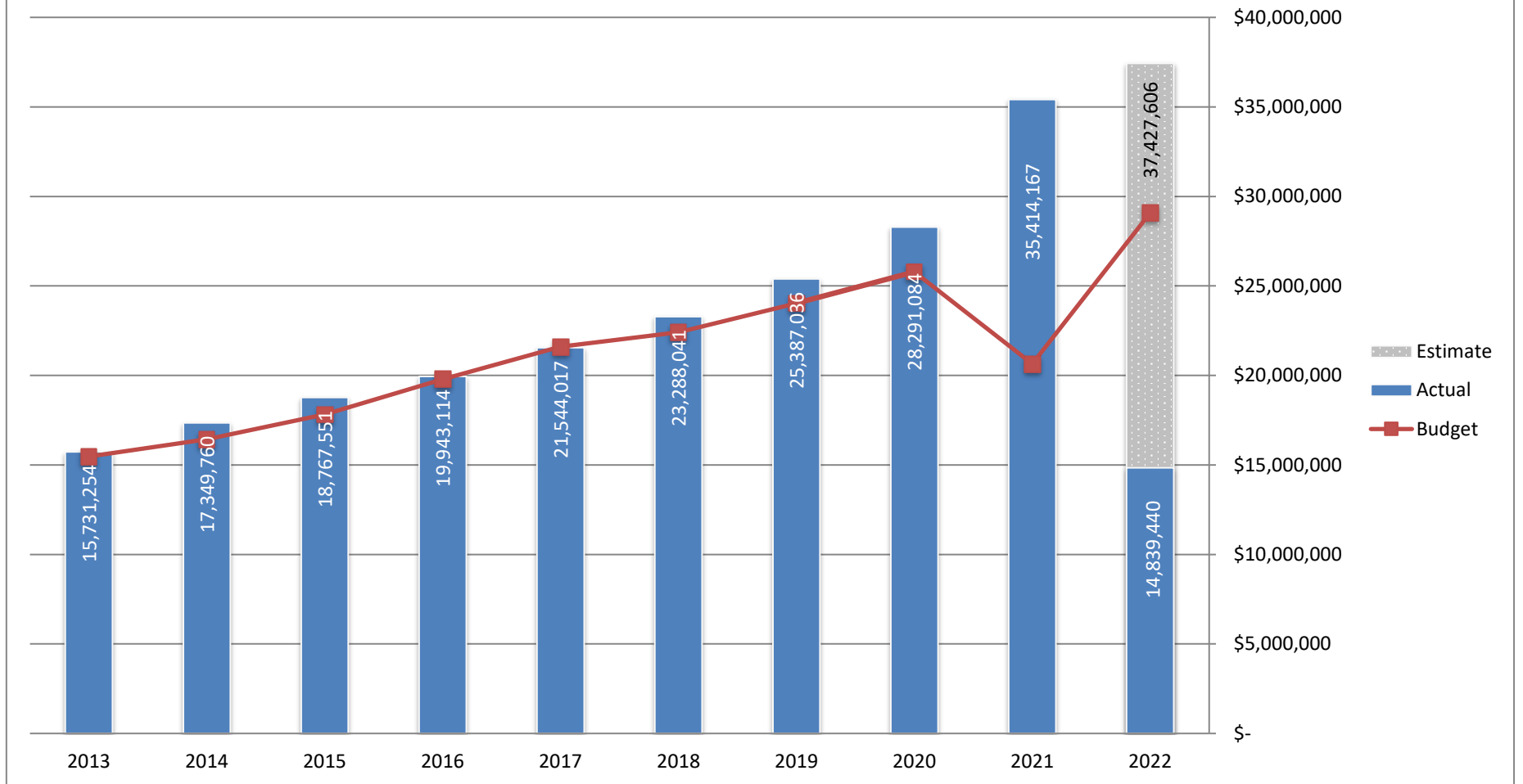
Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2022 FYTD	Prior Year Actual 2021 FYTD	% Increase/Decrease over Prior FYTD
\$ 14,839,440	\$ 13,483,909	10.1%

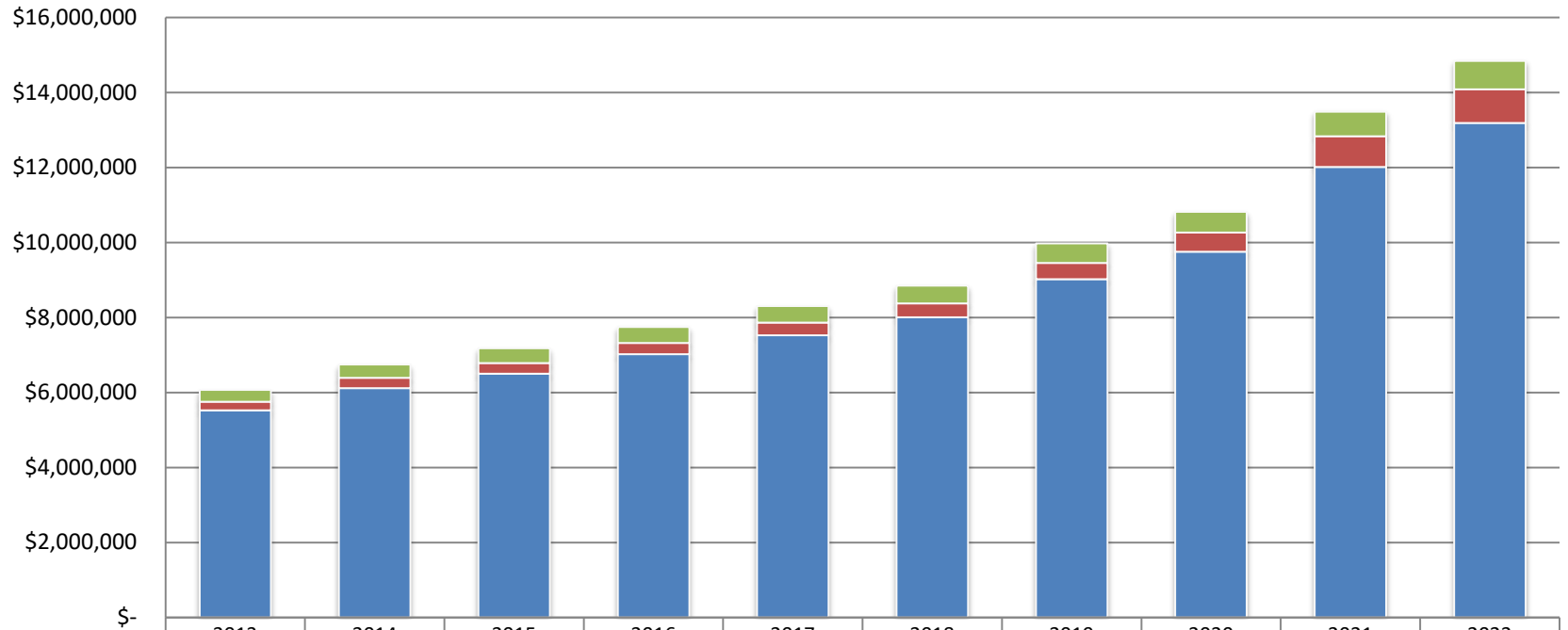
Month vs. Month Prior Year

December 2021	December 2020	% Increase/Decrease over Prior Year
\$ 2,910,155	\$ 2,678,501	8.6%

Lake Havasu City Sales Tax Revenue by Fiscal Year 2021-2022

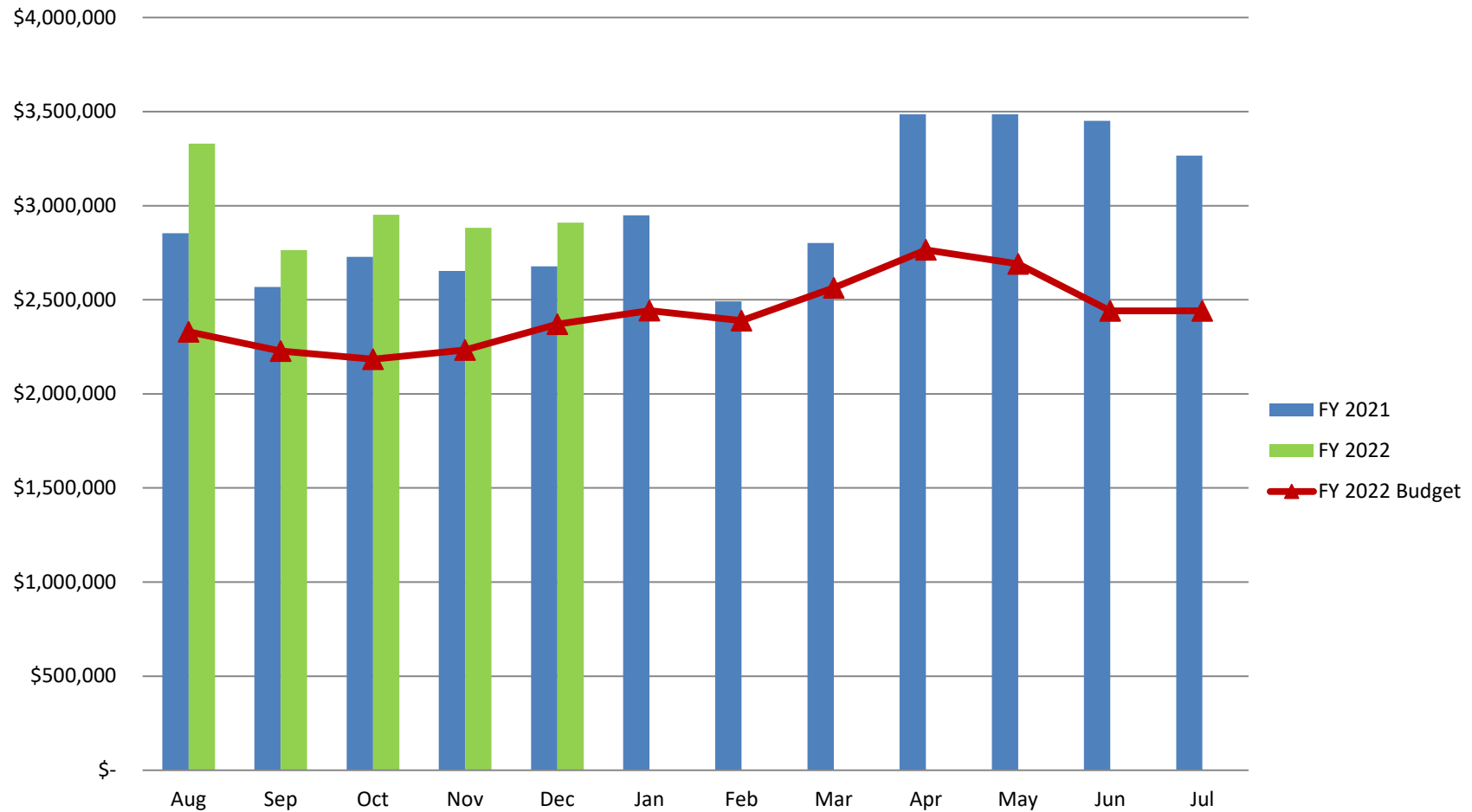


Lake Havasu City Total Tax Collected - Fiscal Year to Date

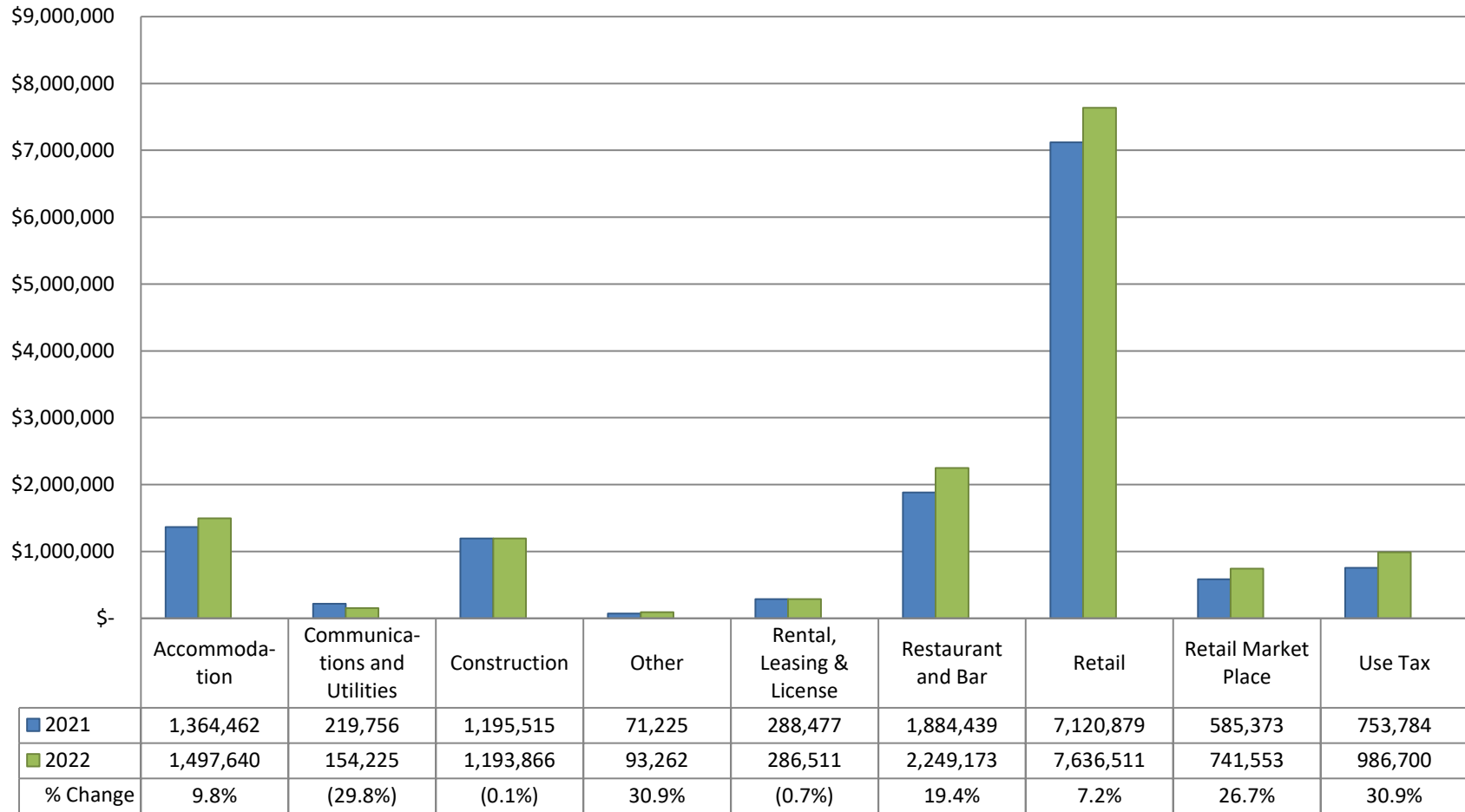


	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
■ Restaurant & Bar Add'l 1%	318,148	356,383	389,544	423,244	441,816	470,755	524,437	552,936	652,864	758,115
■ Hotel/Motel Add'l 3%	228,944	276,181	285,271	303,703	337,496	373,652	431,394	508,106	817,098	891,784
■ 2% City Sales Tax Collected	5,521,647	6,116,382	6,503,483	7,019,817	7,529,071	8,002,992	9,019,828	9,757,597	12,013,948	13,189,541

Lake Havasu City Total Sales Tax by Month Fiscal Year 2021 versus 2022



Lake Havasu City Sales Tax Collections by Industry FYTD 2021 vs. FYTD 2022



Retail Sales

December retail sales tax collections have Increased by \$112,652 or 7.0% compared to the same period last year. Fiscal Year to Date collections are 8.7 % higher than last year. The largest growth is in Nonstore Retailers

Month vs. Month Prior Year

Month	FY 2022	FY 2021	% Increase/Decrease over Prior Year
December	\$ 1,728,879	\$ 1,616,227	7.0%

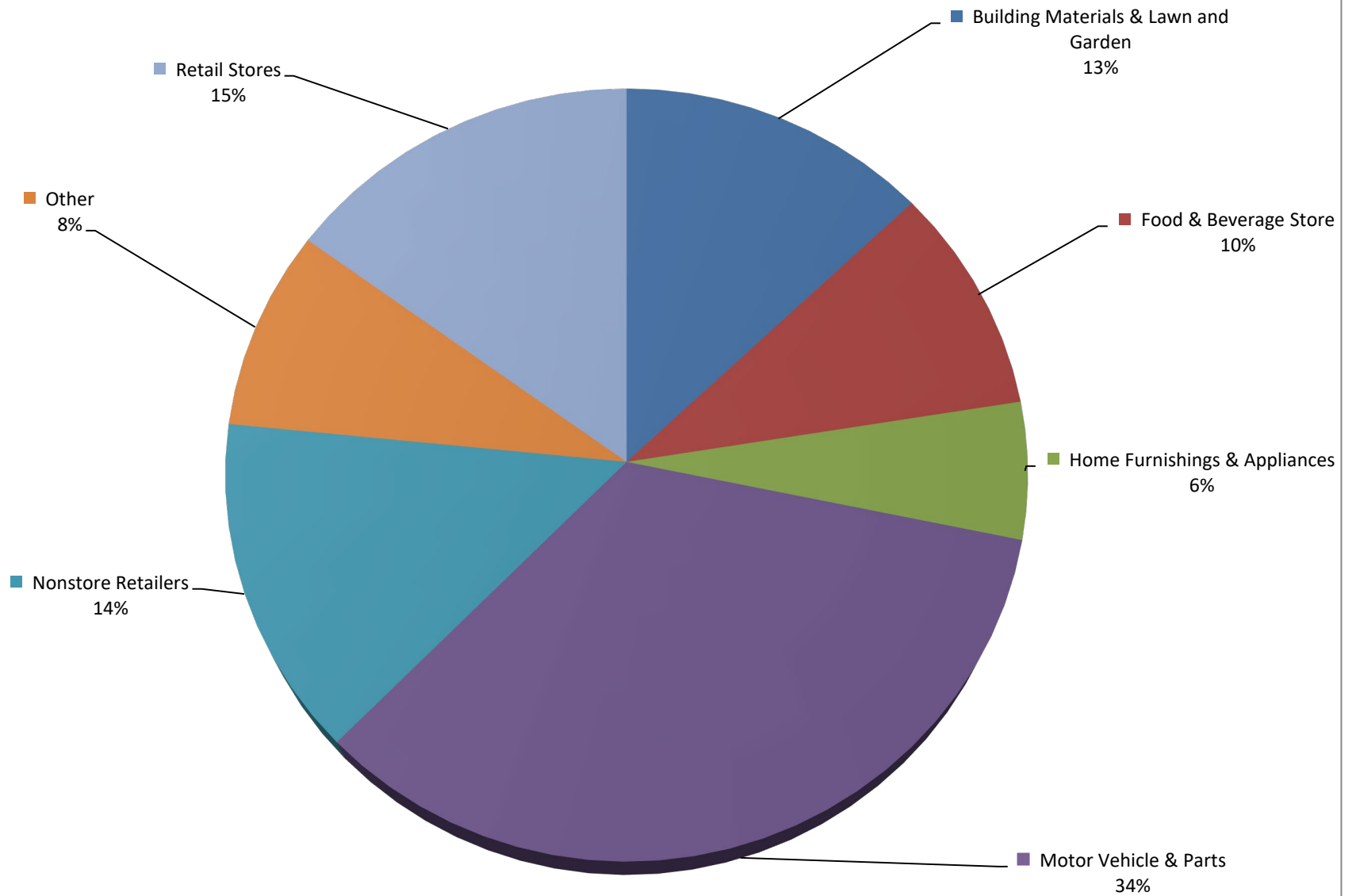
Fiscal YTD vs. Prior Fiscal YTD

2022 FYTD	2021 FYTD	% Increase/Decrease over Prior FYTD
\$ 8,378,065	\$ 7,706,252	8.7%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	December 2021	December 2020	Change %
Building Materials & Lawn and Garden	\$ 228,156	\$ 193,487	17.9%
Food & Beverage Store	\$ 137,696	\$ 151,547	-9.1%
Home Furnishings & Appliances	\$ 90,601	\$ 82,583	9.7%
Motor Vehicle & Parts	\$ 549,502	\$ 453,614	21.1%
Non-Store Retailers	\$ 258,281	\$ 224,773	14.9%
Other	\$ 190,771	\$ 258,961	-26.3%
Retail Stores	\$ 273,871	\$ 251,261	9.0%
Total	\$ 1,728,879	\$ 1,616,227	7.0%

Retail Sales by Category FYTD 2022



Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes support tourism and economic development. The Partnership of Economic Development (PED) receives \$500,000 annually and the Convention & Visitor's Bureau (Go Lake Havasu) receives \$1.6 million annually.

Month vs. Month Prior Year

Tax Type	December 2021	December 2020	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 136,681	\$ 108,566	25.9%
Hotel/Motel Additional 3%	\$ 112,834	\$ 94,462	19.4%
2% City Sales Tax Collected	\$ 2,660,641	\$ 2,475,473	7.5%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2022 FYTD	2021 FYTD	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 758,115	\$ 652,864	16.1%
Hotel/Motel Additional 3%	\$ 891,784	\$ 817,098	9.1%
2% City Sales Tax Collected	\$ 13,189,541	\$ 12,013,948	9.8%