



July 2018

Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Report examines taxes collected during the month of June 2018 by businesses and vendors, which were reported and remitted to the Arizona Department of Revenue in July 2018 (and into early August). Tax collection information is provided by Arizona Department of Revenue.

Sales Tax

Fiscal Year to Date (FYTD) July 2018 sales tax collections are 6.6% above budget and 10.6% above prior year. The month of July is 10.6% above prior year.

Fiscal YTD vs. Budget

Current Year Actual 2019 FYTD	Budget 2019 FYTD	% Increase/Decrease over Budget
\$ 2,072,681	\$ 1,944,932	6.6%

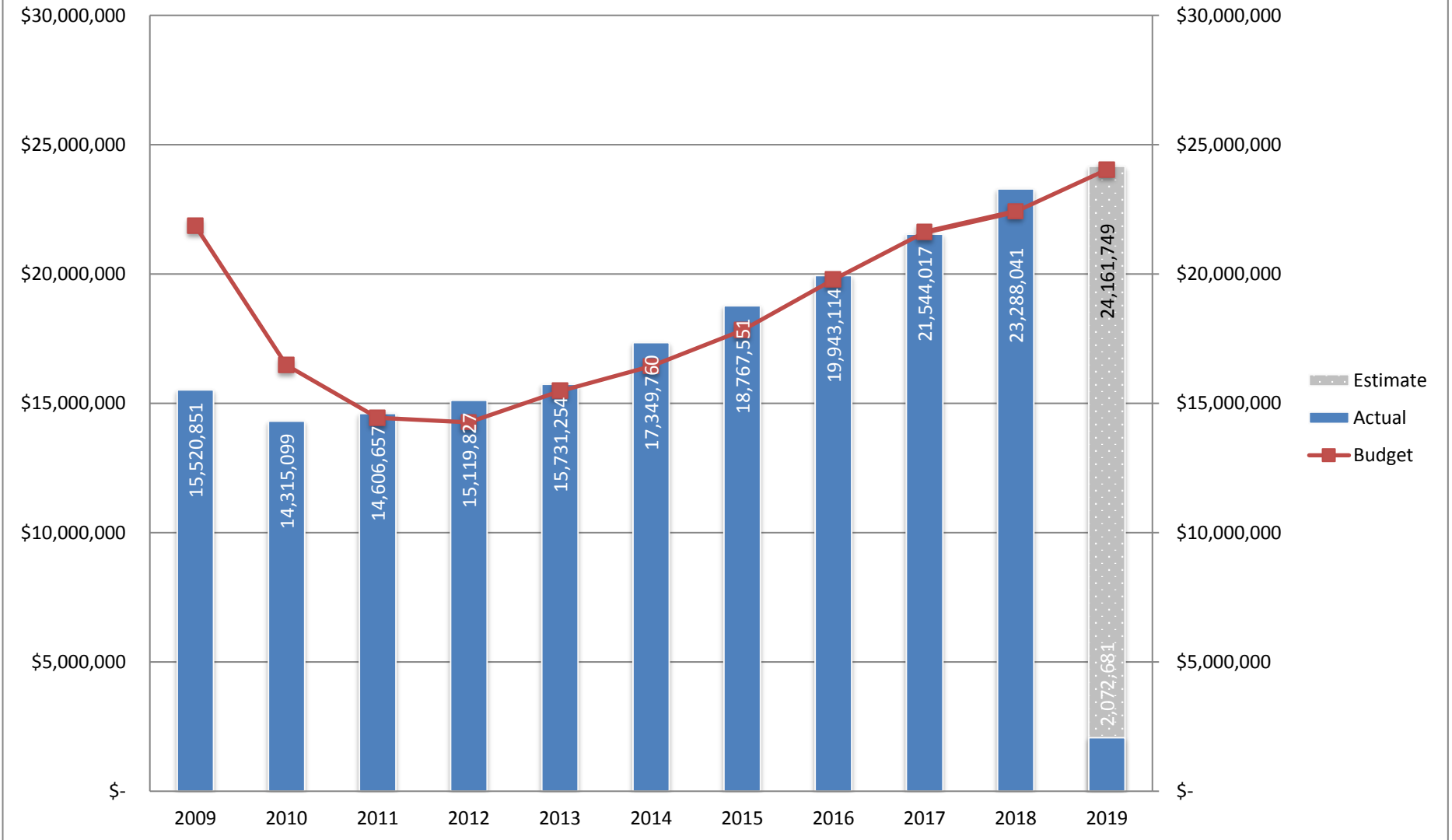
Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2019 FYTD	Prior Year Actual 2018 FYTD	% Increase/Decrease over Prior FYTD
\$ 2,072,681	\$ 1,873,973	10.6%

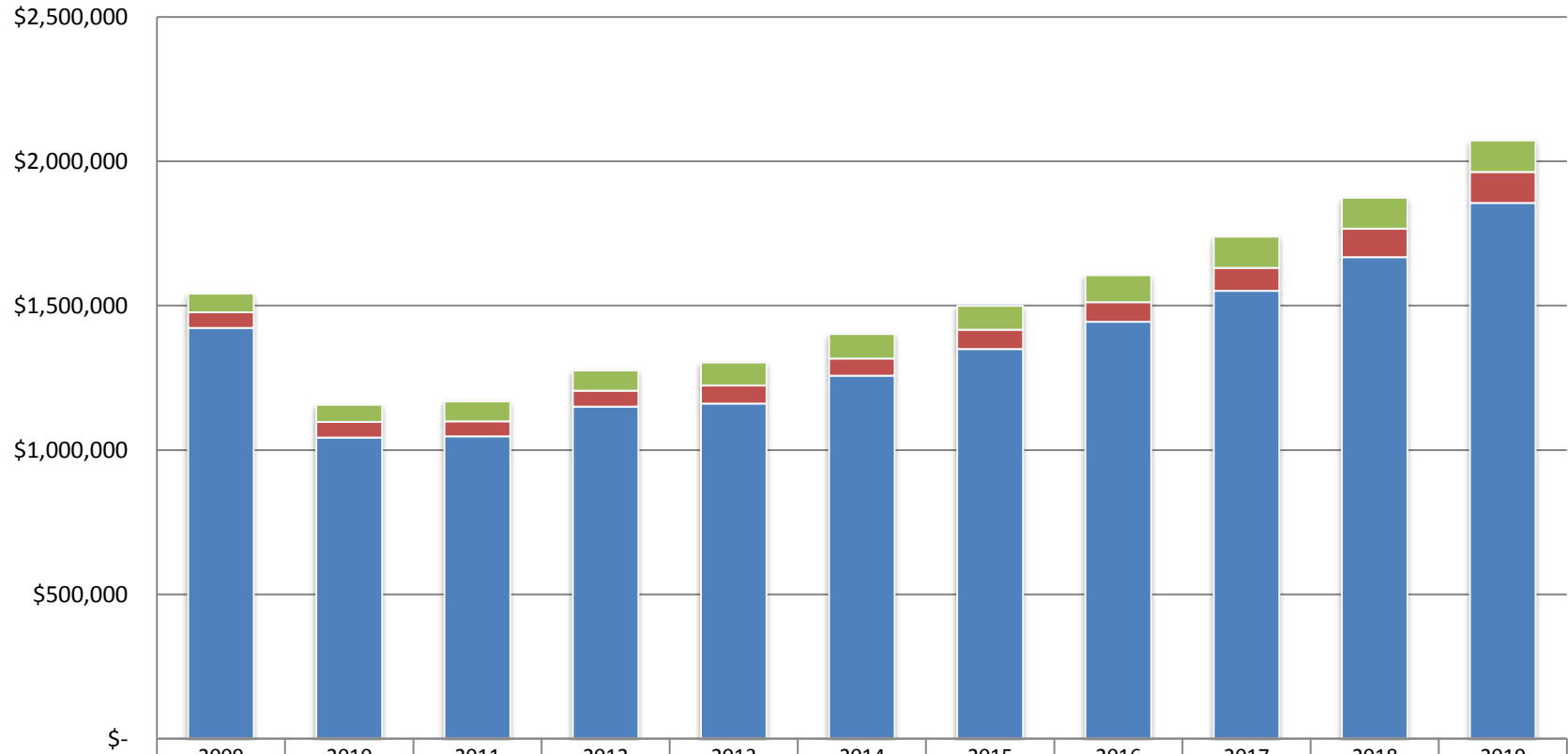
Month vs. Month Prior Year

July 2018	July 2017	% Increase/Decrease over Prior Year
\$ 2,072,681	\$ 1,873,973	10.6%

Lake Havasu City Sales Tax Revenue by Fiscal Year 2009-2019

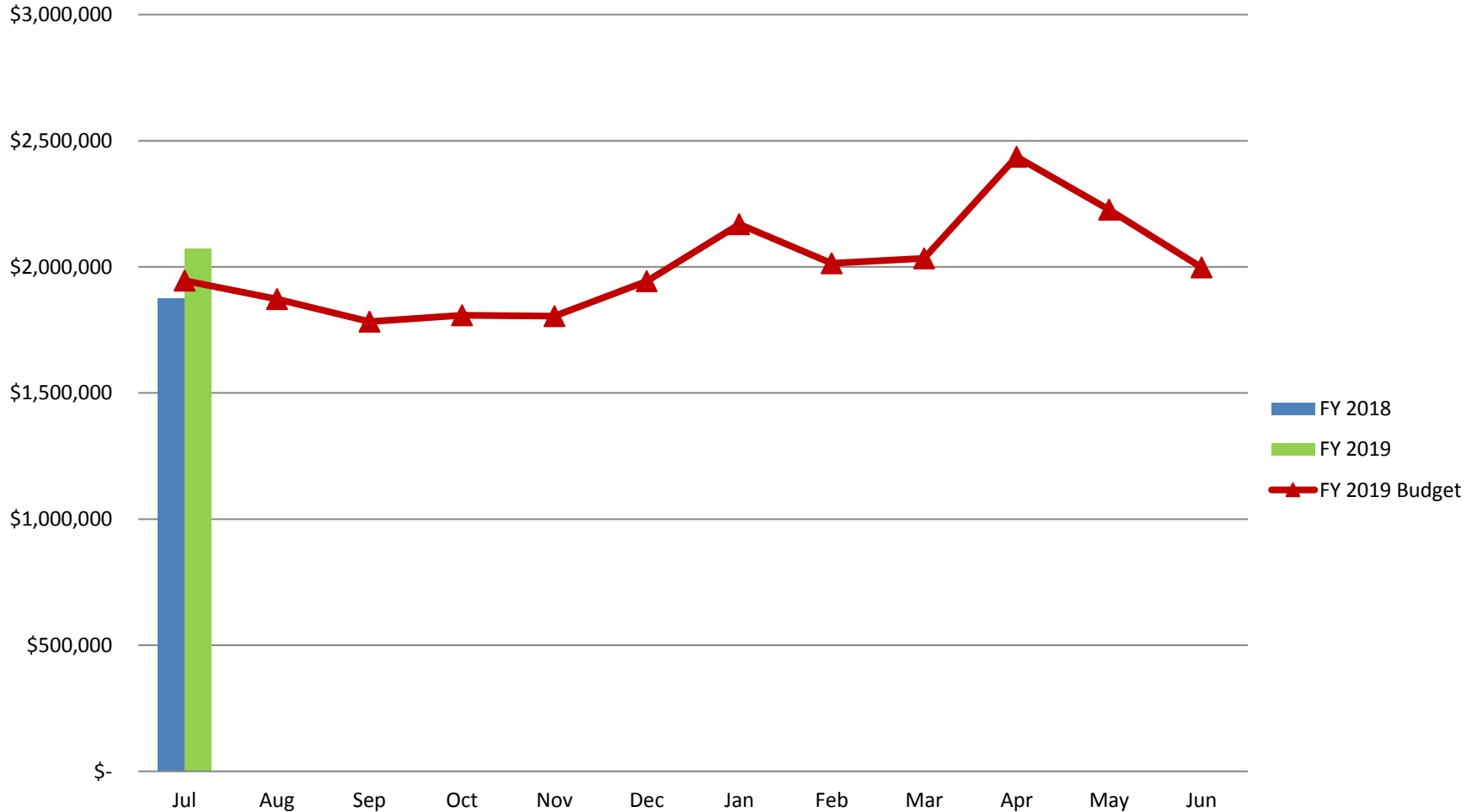


Lake Havasu City Total Tax Collected - Fiscal Year to Date July 2018

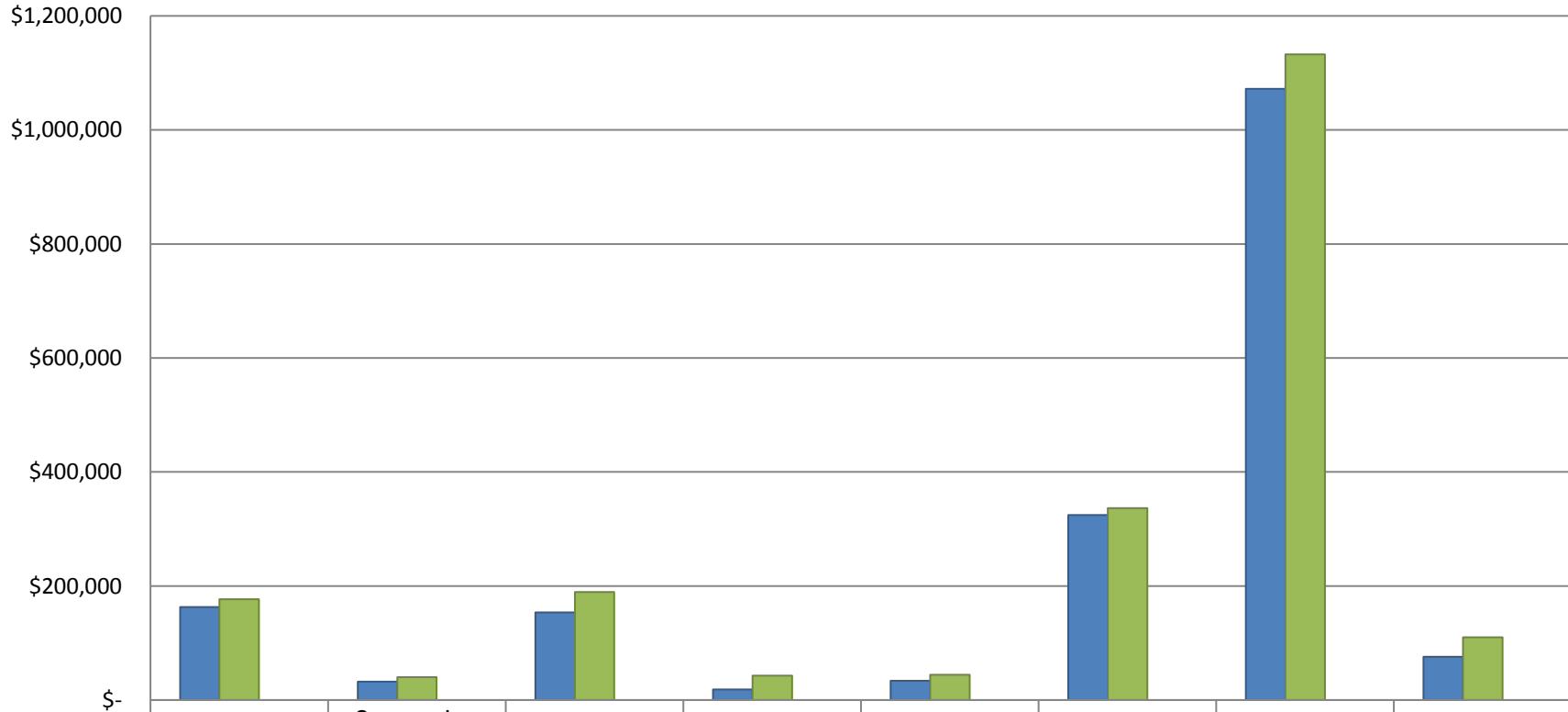


	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
■ Restaurant & Bar Add'l 1%	65,073	60,297	69,578	70,137	79,839	85,092	82,546	93,435	107,512	107,512	109,997
■ Hotel/Motel Add'l 3%	54,364	53,971	51,109	55,335	63,033	59,925	66,981	68,772	79,976	98,893	106,368
■ 2% City Sales Tax Collected	1,422,845	1,042,682	1,047,689	1,149,767	1,160,591	1,257,087	1,349,450	1,443,719	1,551,281	1,667,568	1,856,316

Lake Havasu City Total Sales Tax by Month Fiscal Year 2018 versus 2019



Lake Havasu City Sales Tax Collections by Industry FYTD 2018 vs. FYTD 2019



	Accommodation	Communications and Utilities	Construction	Other	Rental, Leasing & License	Restaurant and Bar	Retail	Use Tax
■ 2018	163,250	32,342	153,565	18,602	33,745	324,424	1,071,970	76,076
■ 2019	176,984	40,059	189,346	42,775	44,527	336,653	1,132,449	109,889
% Change	8.4%	23.9%	23.3%	129.9%	31.9%	3.8%	5.6%	44.4%

Retail Sales

July retail sales tax collections have increased by \$60,479 or 5.6% compared to the same period last year. Fiscal Year to Date collections are 5.6% higher than last year.

Month vs. Month Prior Year

Month	FY 2019	FY 2018	% Increase/Decrease over Prior Year
July	\$ 1,132,449	\$ 1,071,970	5.6%

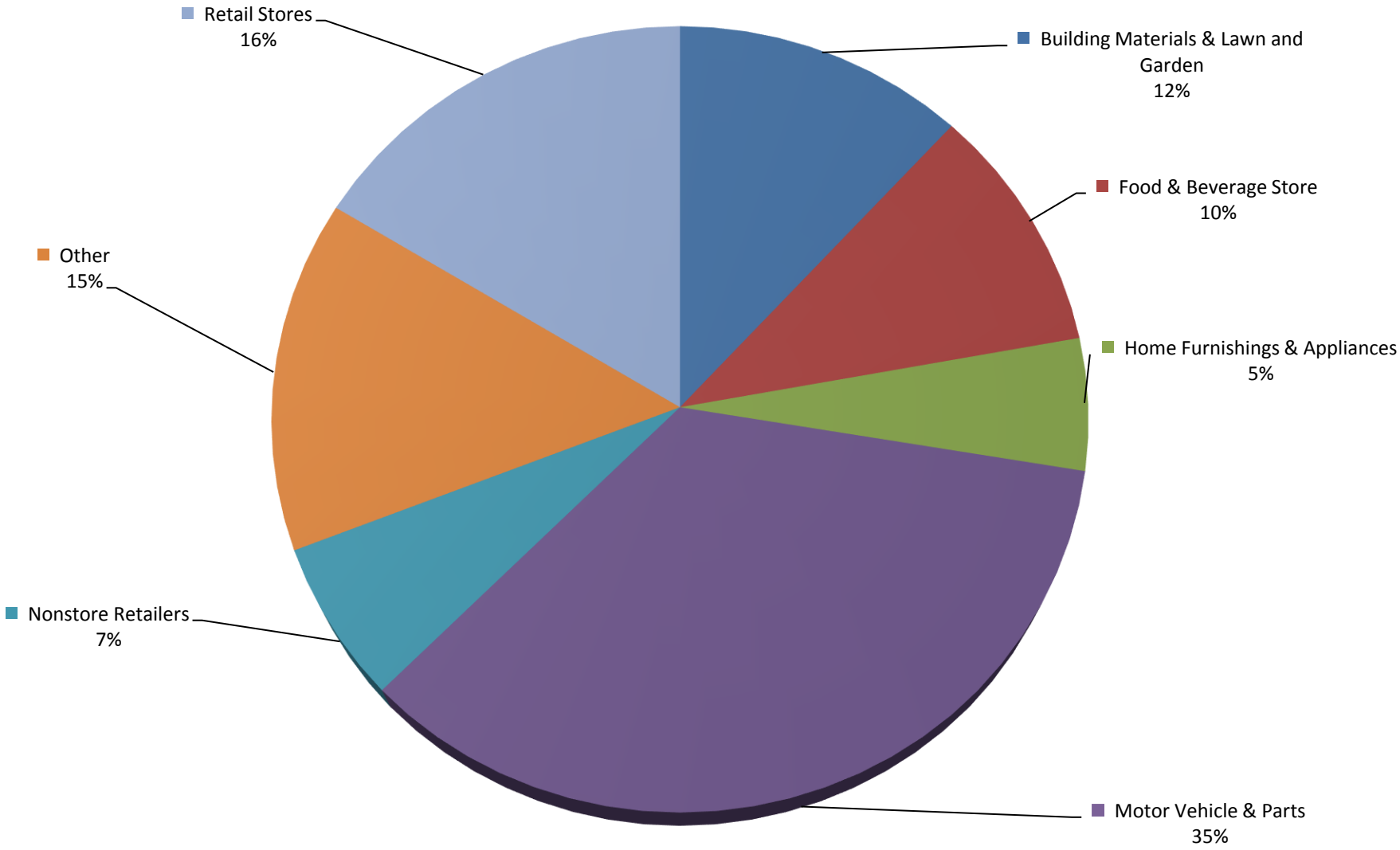
Fiscal YTD vs. Prior Fiscal YTD

2019 FYTD	2018 FYTD	% Increase/Decrease over Prior FYTD
\$ 1,132,449	\$ 1,071,970	5.6%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	July 2018	July 2017	Change %
Building Materials & Lawn and Garden	\$ 135,184	\$ 126,272	7.1%
Food & Beverage Store	\$ 115,833	\$ 117,096	-1.1%
Home Furnishings & Appliances	\$ 61,328	\$ 45,512	34.8%
Motor Vehicle & Parts	\$ 396,827	\$ 337,722	17.5%
Non-Store Retailers	\$ 73,957	\$ 59,659	24.0%
Other	\$ 163,779	\$ 200,553	-18.3%
Retail Stores	\$ 185,541	\$ 185,156	0.2%
Total	\$ 1,132,449	\$ 1,071,970	5.6%

Retail Sales by Category FYTD July 2018



Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes are disbursed to the Partnership for Economic Development (PED) (25%) and Convention & Visitors Bureau (CVB) (75%).

Month vs. Month Prior Year

Tax Type	July 2018	July 2017	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 109,997	\$ 107,512	2.3%
Hotel/Motel Additional 3%	\$ 106,368	\$ 98,893	7.6%
2% City Sales Tax Collected	\$ 1,856,316	\$ 1,667,568	11.3%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2019 FY	2018 FY	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 109,997	\$ 107,512	2.3%
Hotel/Motel Additional 3%	\$ 106,368	\$ 98,893	7.6%
2% City Sales Tax Collected	\$ 1,856,316	\$ 1,667,568	11.3%