



July 2021

### Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Report examines taxes collected during the month of June 2021 by businesses and vendors, which were reported and remitted to the Arizona Department of Revenue in July 2021. Tax collection information is provided by Arizona Department of Revenue.

**Note: Revenue recognition consider June business sales received by the City in July prior year revenue; therefore, the totals shown are for Fiscal Year 2020-21.**

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#### Sales Tax

Fiscal Year to Date (FYTD) July 2021 sales tax collections are 71.5% above budget and 25.2% above prior year. The month of July is 5.5% above prior year.

#### Fiscal YTD vs. Budget

Current Year Actual 2021 FYTD	Budget 2021 FYTD	% Increase/Decrease over Budget
\$ 35,414,167	\$ 20,645,800	71.5%

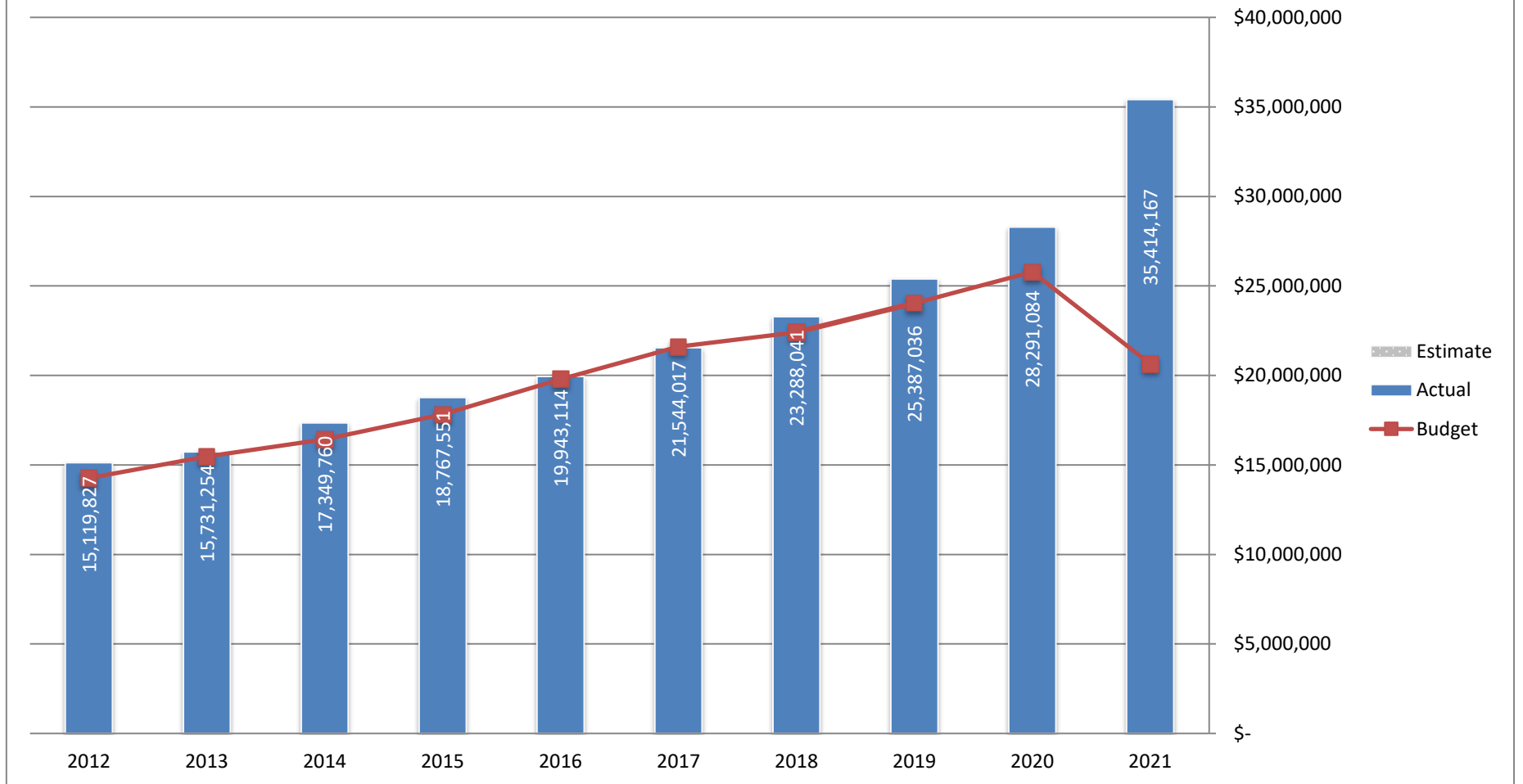
#### Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2021 FYTD	Prior Year Actual 2020 FYTD	% Increase/Decrease over Prior FYTD
\$ 35,414,167	\$ 28,291,084	25.2%

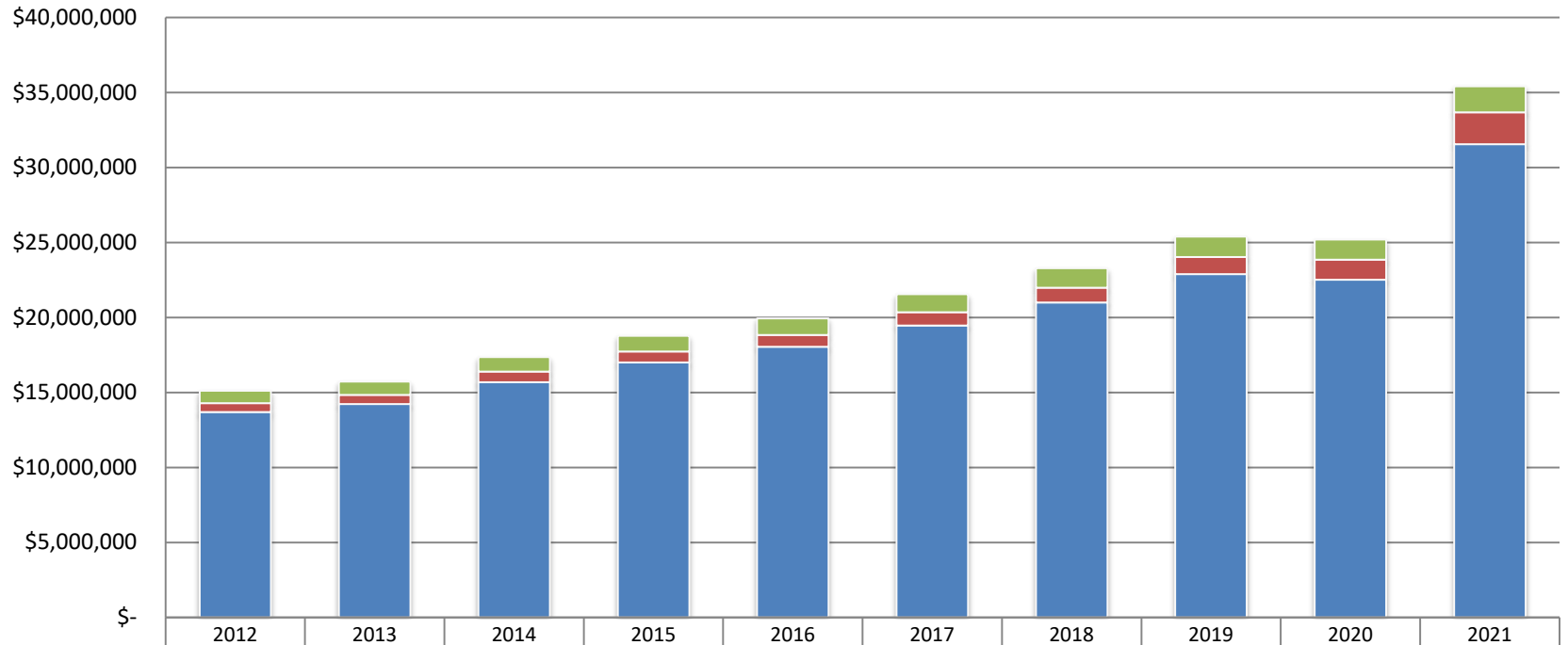
#### Month vs. Month Prior Year

July 2021 / Recorded in FY2021	July 2020	% Increase/Decrease over Prior Year
\$ 3,266,270	\$ 3,097,271	5.5%

## Lake Havasu City Sales Tax Revenue by Fiscal Year 2020-2021

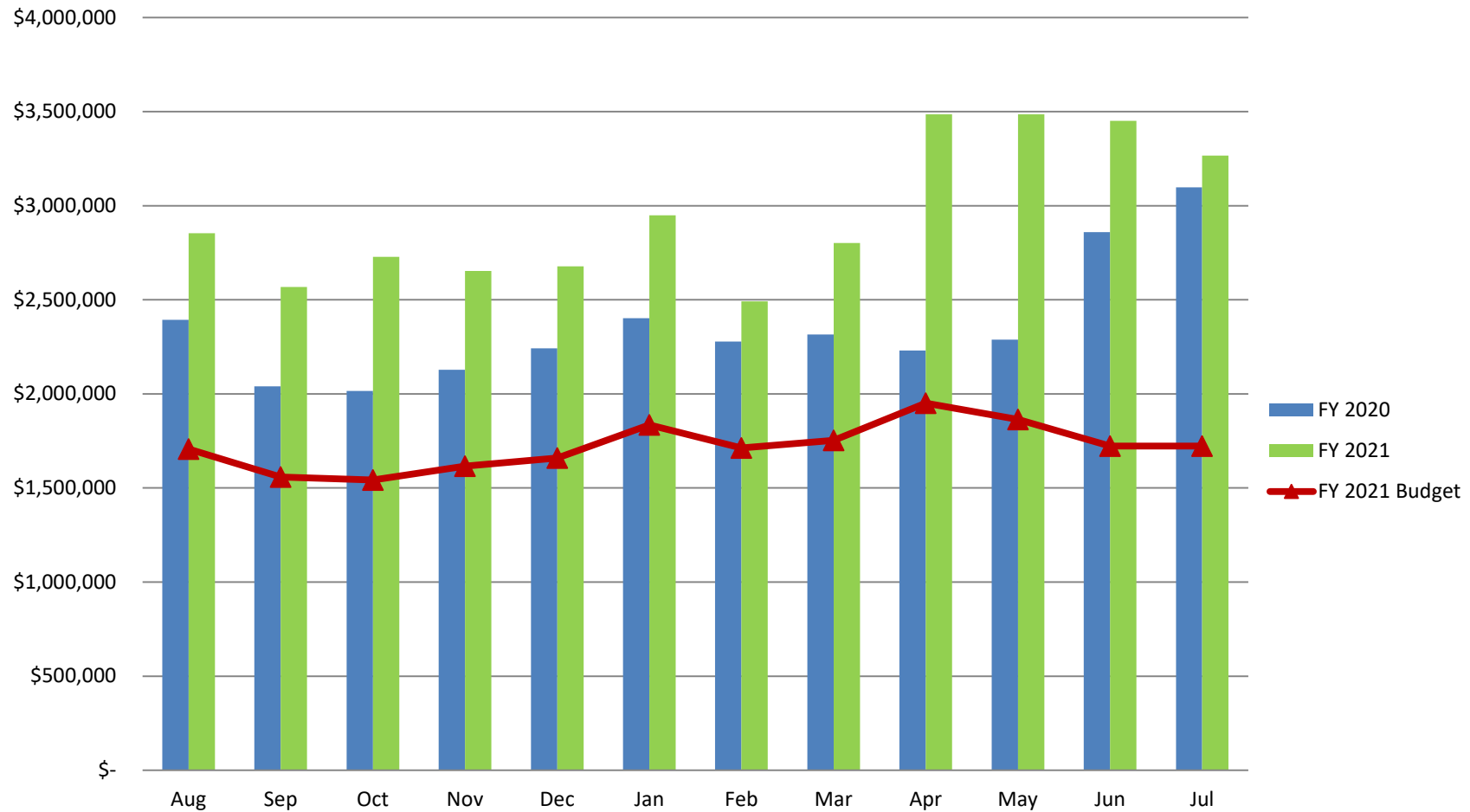


## Lake Havasu City Total Tax Collected - Fiscal Year to Date

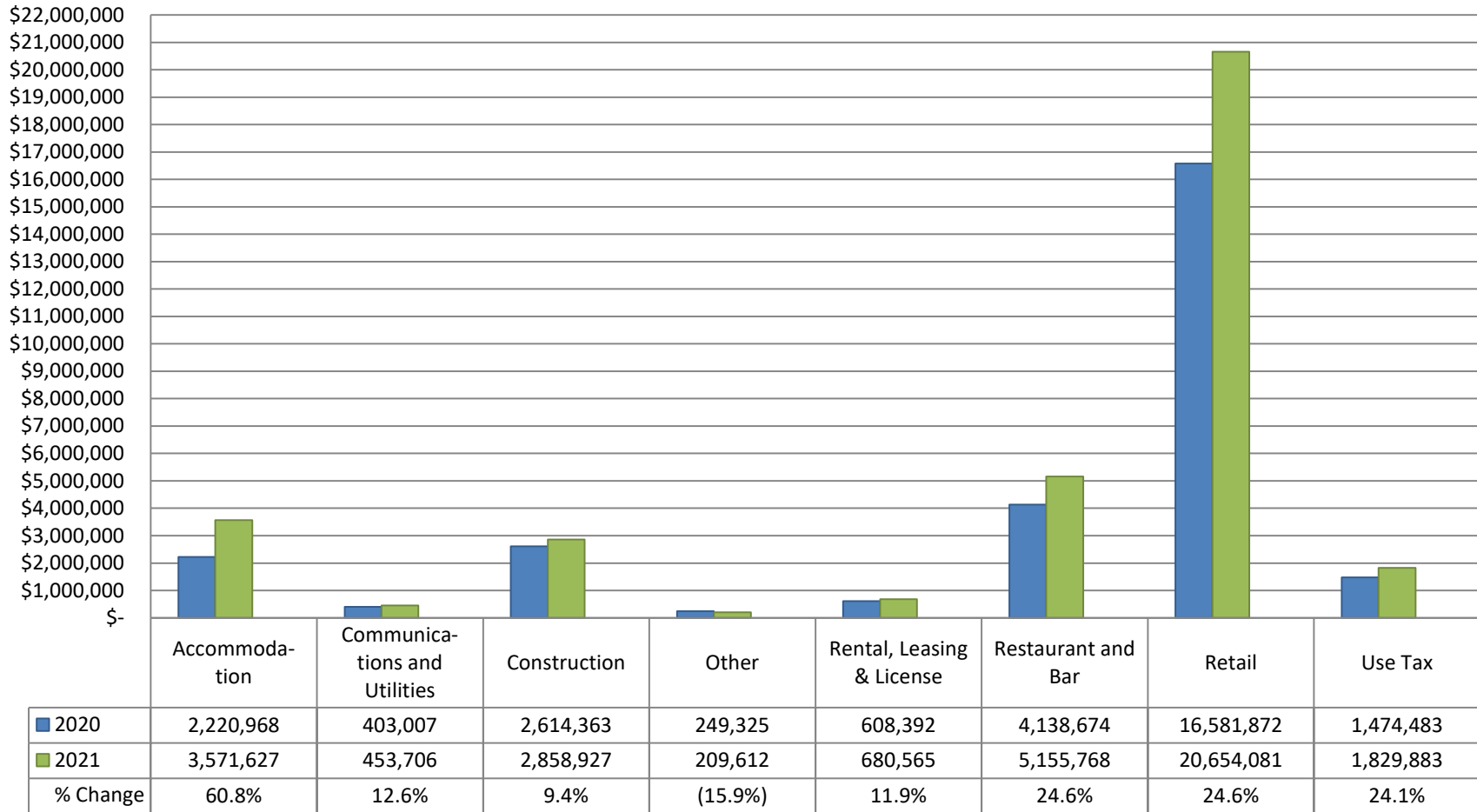


	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
■ Restaurant & Bar Add'l 1%	826,728	886,276	954,135	1,043,903	1,112,633	1,198,970	1,302,821	1,364,677	1,345,272	1,730,537
■ Hotel/Motel Add'l 3%	592,011	615,757	708,129	730,807	787,008	877,107	980,067	1,129,547	1,326,847	2,134,026
■ 2% City Sales Tax Collected	13,701,088	14,229,221	15,687,496	16,992,841	18,043,472	19,467,940	21,005,153	22,892,812	22,521,695	31,549,604

## Lake Havasu City Total Sales Tax by Month Fiscal Year 2020 versus 2021



# Lake Havasu City Sales Tax Collections by Industry FYTD 2020 vs. FYTD 2021



## Retail Sales

July retail sales tax collections have Increased by \$89,424 or 5.1% compared to the same period last year. Fiscal Year to Date collections are 24.6% higher than last year. The largest growth is in Non-store Retailers

### Month vs. Month Prior Year

Month / Recorded in FY2021	FY 2021	FY 2020	% Increase/Decrease over Prior Year
July	\$ 1,839,321	\$ 1,749,897	5.1%

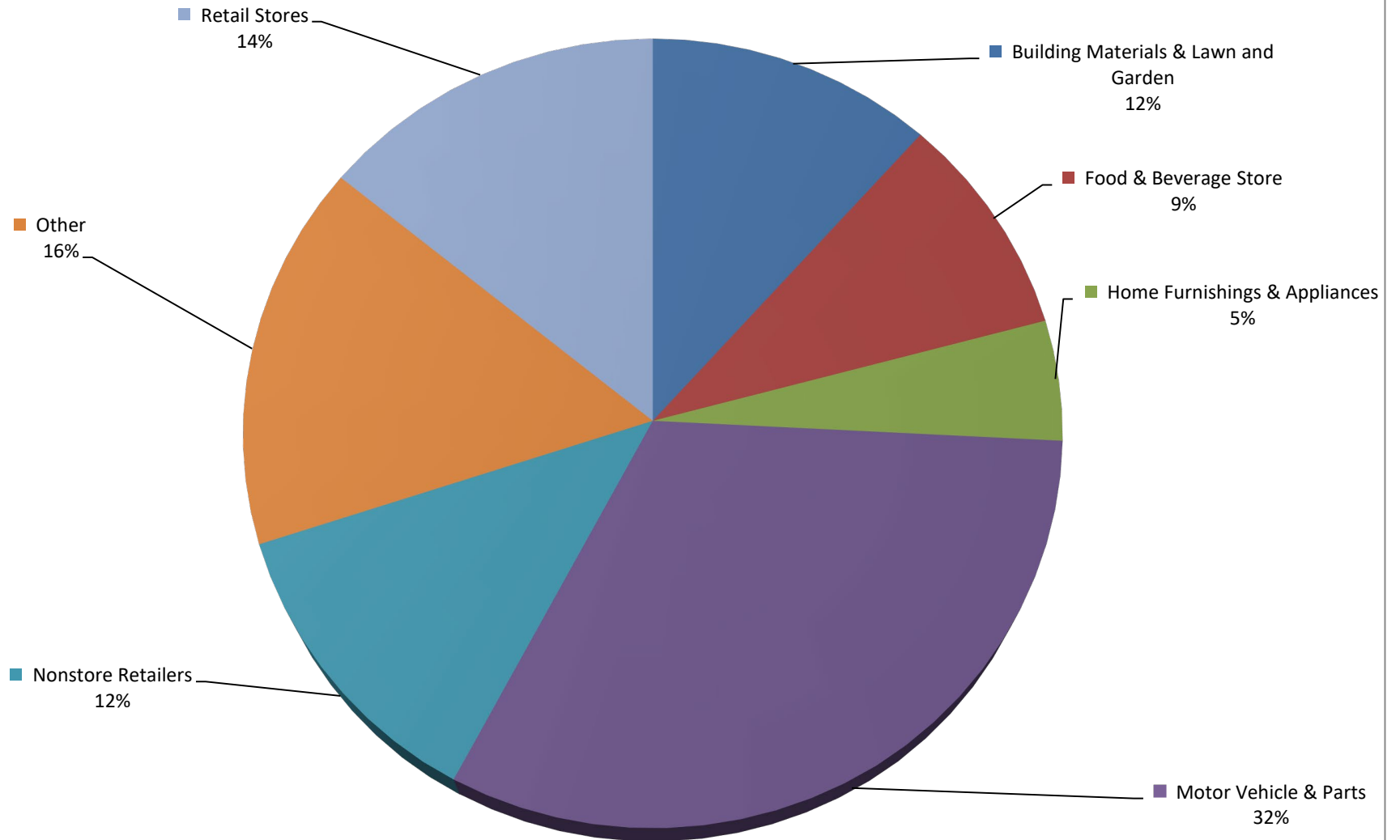
### Fiscal YTD vs. Prior Fiscal YTD

2021 FYTD	2020 FYTD	% Increase/Decrease over Prior FYTD
\$ 20,654,081	\$ 16,581,872	24.6%

### Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	July 2021	July 2020	Change %
Building Materials & Lawn and Garden	\$ 213,739	\$ 187,734	13.9%
Food & Beverage Store	\$ 161,665	\$ 156,225	3.5%
Home Furnishings & Appliances	\$ 79,226	\$ 73,295	8.1%
Motor Vehicle & Parts	\$ 610,831	\$ 614,667	-0.6%
Non-Store Retailers	\$ 240,132	\$ 187,103	28.3%
Other	\$ 288,715	\$ 288,847	0.0%
Retail Stores	\$ 245,015	\$ 242,025	1.2%
<b>Total</b>	<b>\$ 1,839,321</b>	<b>\$ 1,749,897</b>	<b>5.1%</b>

## Retail Sales by Category FYTD 2021



## Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes support tourism and economic development. The Partnership of Economic Development (PED) receives \$500,000 annually and the Convention & Visitor's Bureau (Go Lake Havasu) receives \$1.6 million annually.

### Month vs. Month Prior Year

Tax Type	July 2021	July 2020	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 153,330	\$ 149,949	2.3%
Hotel/Motel Additional 3%	\$ 252,668	\$ 217,004	16.4%
2% City Sales Tax Collected	\$ 2,860,272	\$ 2,730,318	4.8%

### Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2021 FYTD	2020 FYTD	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 1,730,537	\$ 1,345,272	28.6%
Hotel/Motel Additional 3%	\$ 2,134,026	\$ 1,326,847	60.8%
2% City Sales Tax Collected	\$ 31,549,604	\$ 22,521,695	40.1%