

Lake Havasu City

Transaction Privilege Tax (TPT) Collections Report

July 2024



This month's TPT Collection Report includes all collections through July (merchant collections through June 2024). Arizona Department of Revenue provides tax collection information.

Fiscal year-to-date (FYTD) TPT collection is 5.9% or \$2,227,956 above budget and 2.3% above the prior year. The TPT collection for the month of July 2024 is 1.4% lower compared to the prior year.

Fiscal YTD vs. Budget

Current Year Actual 2024 FYTD	Budget 2024 FYTD	% Increase/Decrease over Budget
\$ 39,791,966	\$ 37,564,010	5.9%

Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2024 FYTD	Prior Year Actual 2023 FYTD	% Increase/Decrease over Prior FYTD
\$ 39,791,966	\$ 38,895,997	2.3%

Month vs. Month Prior Year

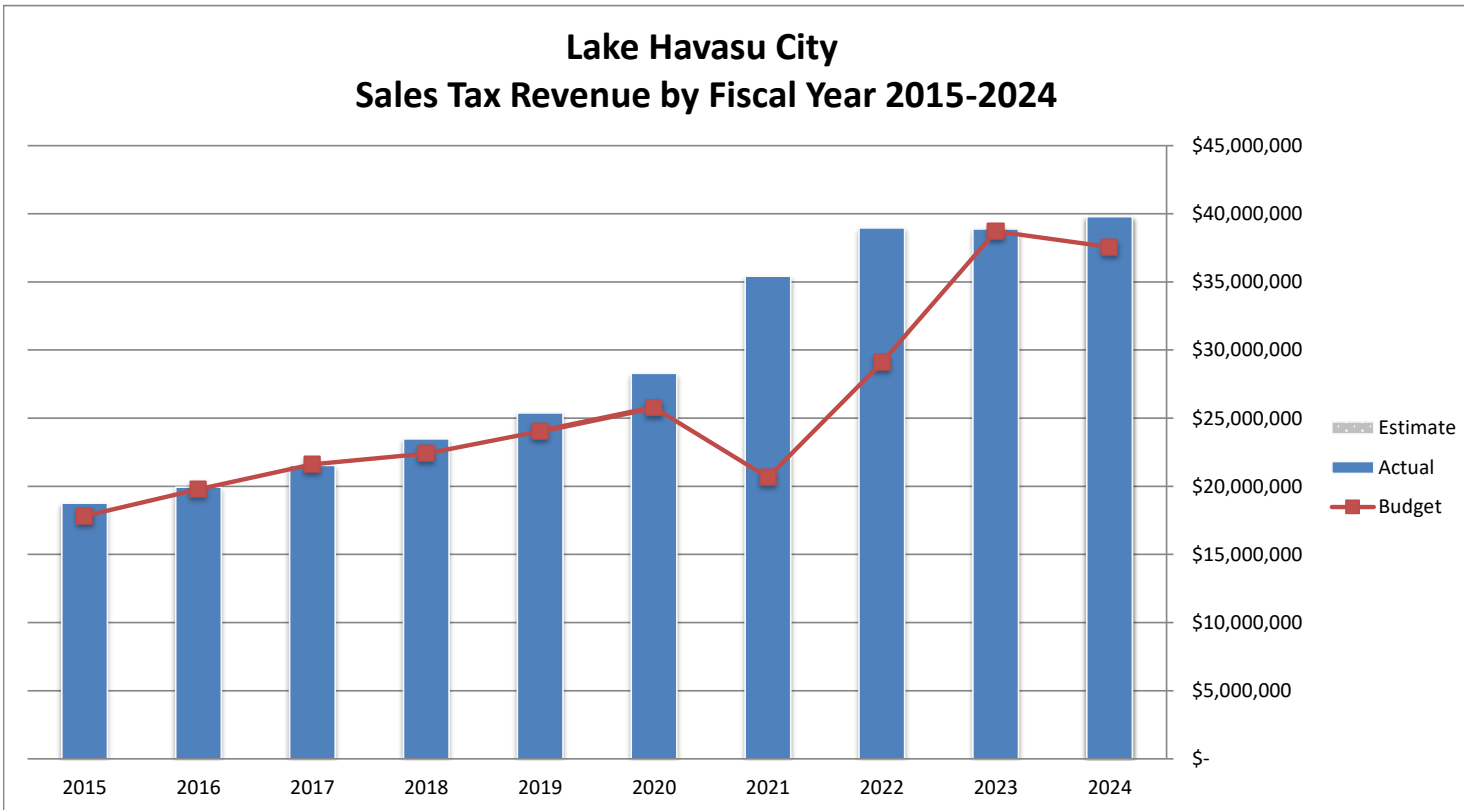
July 2024	July 2023	% Increase/Decrease over Prior Year
\$ 3,491,151	\$ 3,540,009	-1.4%

In July, year-over-year TPT collections decreased overall. However, some business classes collected additional tax compared to the prior year. Communications and utilities increased by \$65,364, or 153.0%; rental and leasing increased by \$8,385, or 13.7%; and restaurant and bar increased by \$31,890, or 7.3%. On the other hand, construction decreased by \$98,884, or -28.4%, and retail by \$19,003, or -1.0%.

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The high growth in FY21 is due to the influx of visitors from neighboring states with stricter COVID restrictions.

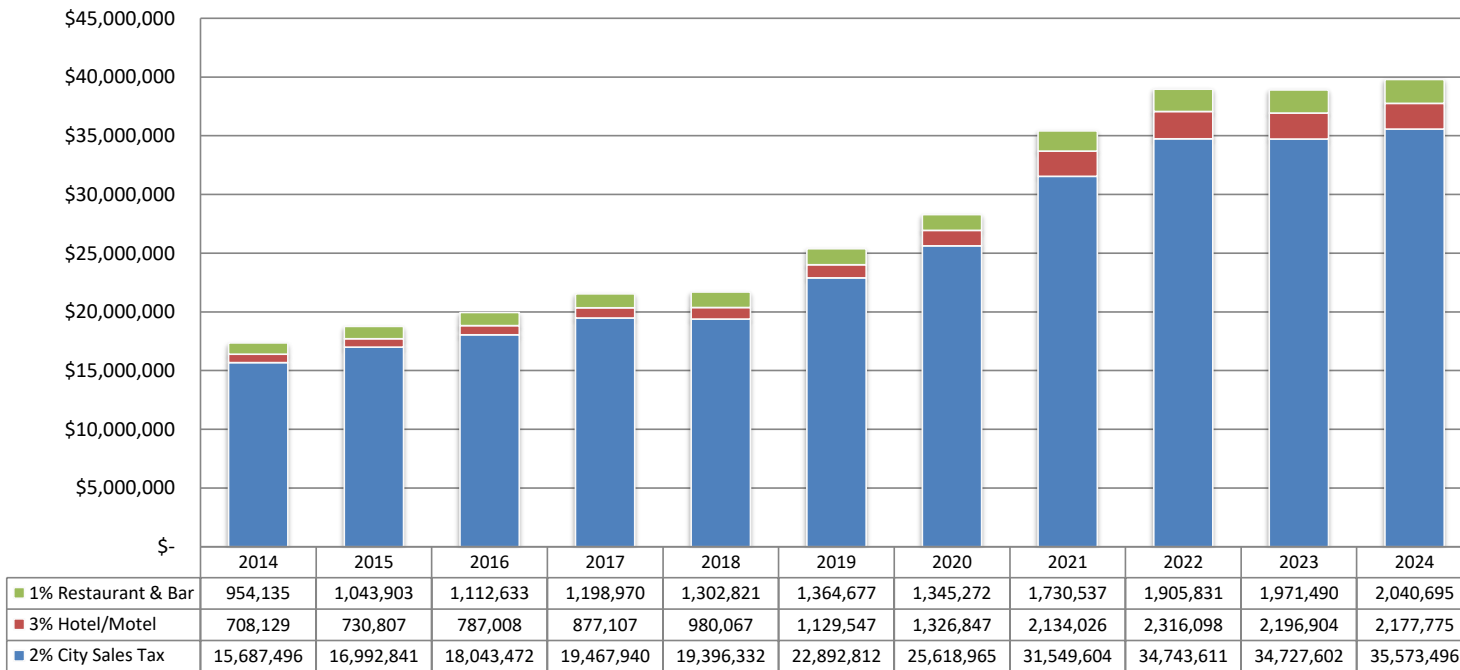
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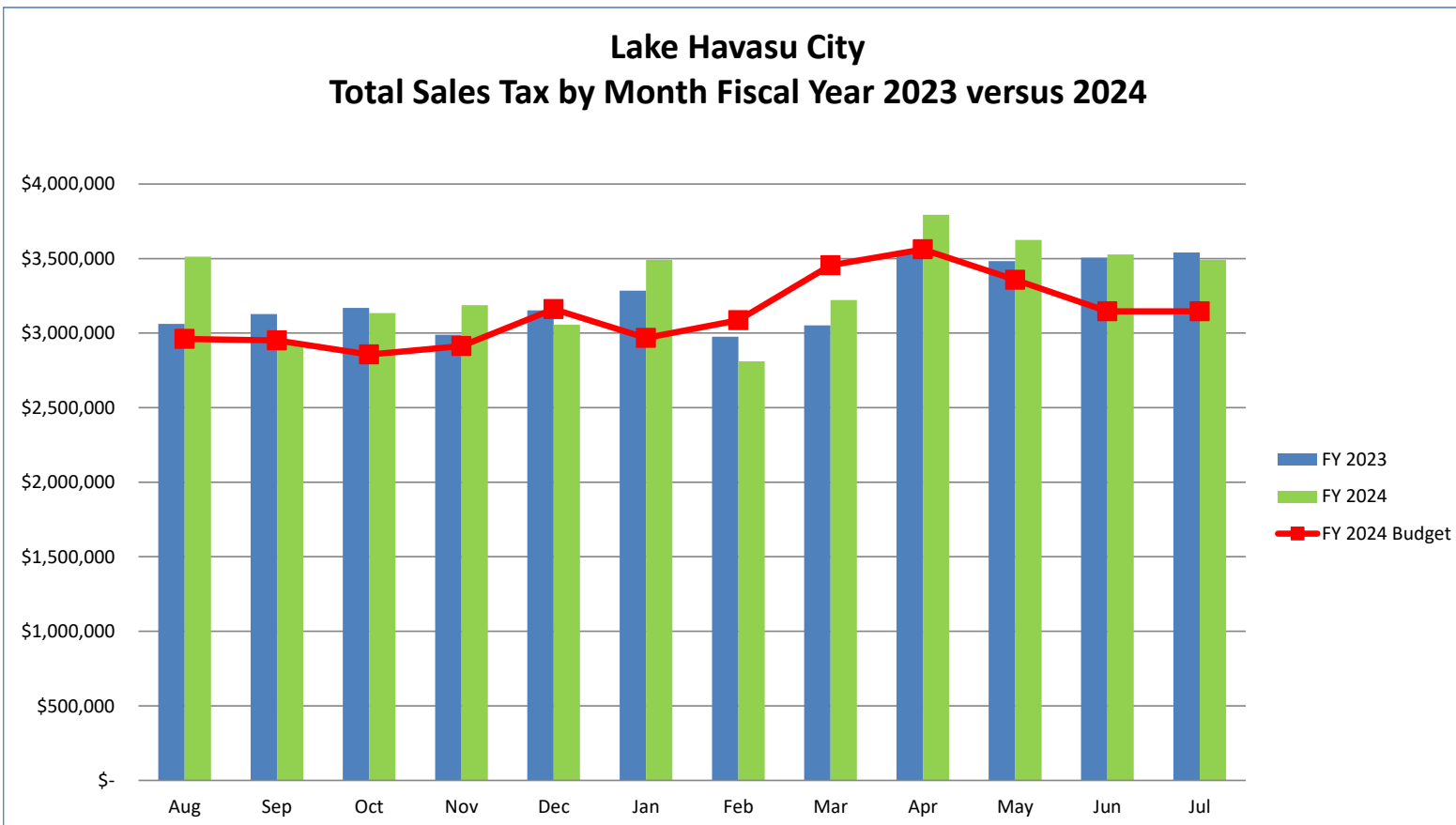
**Lake Havasu City
Total Tax Collected - Fiscal Year-to-Date**



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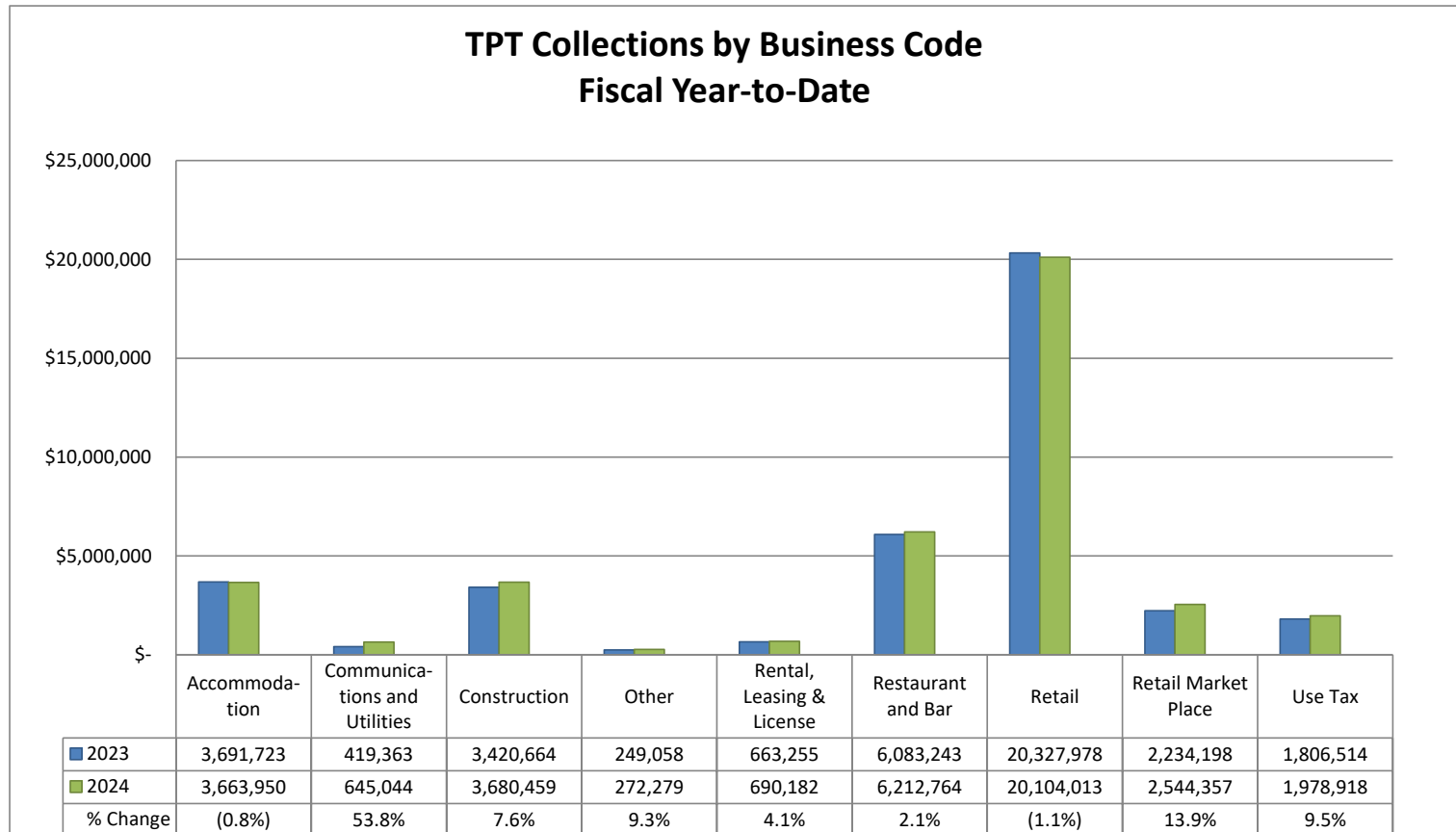
August 2022 (FY23) includes a \$273,900 taxpayer refund from prior years.

February 2024 (FY24) includes a \$261,160 taxpayer refund from prior years.

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Retail Sales

Retail sales are the most significant component of the City's overall TPT collections. In July, retail sales tax collections decreased by \$19,003 or -1.0% from the previous year. Year-to-date retail sales are flat at 0.4%.

Month vs. Month Prior Year

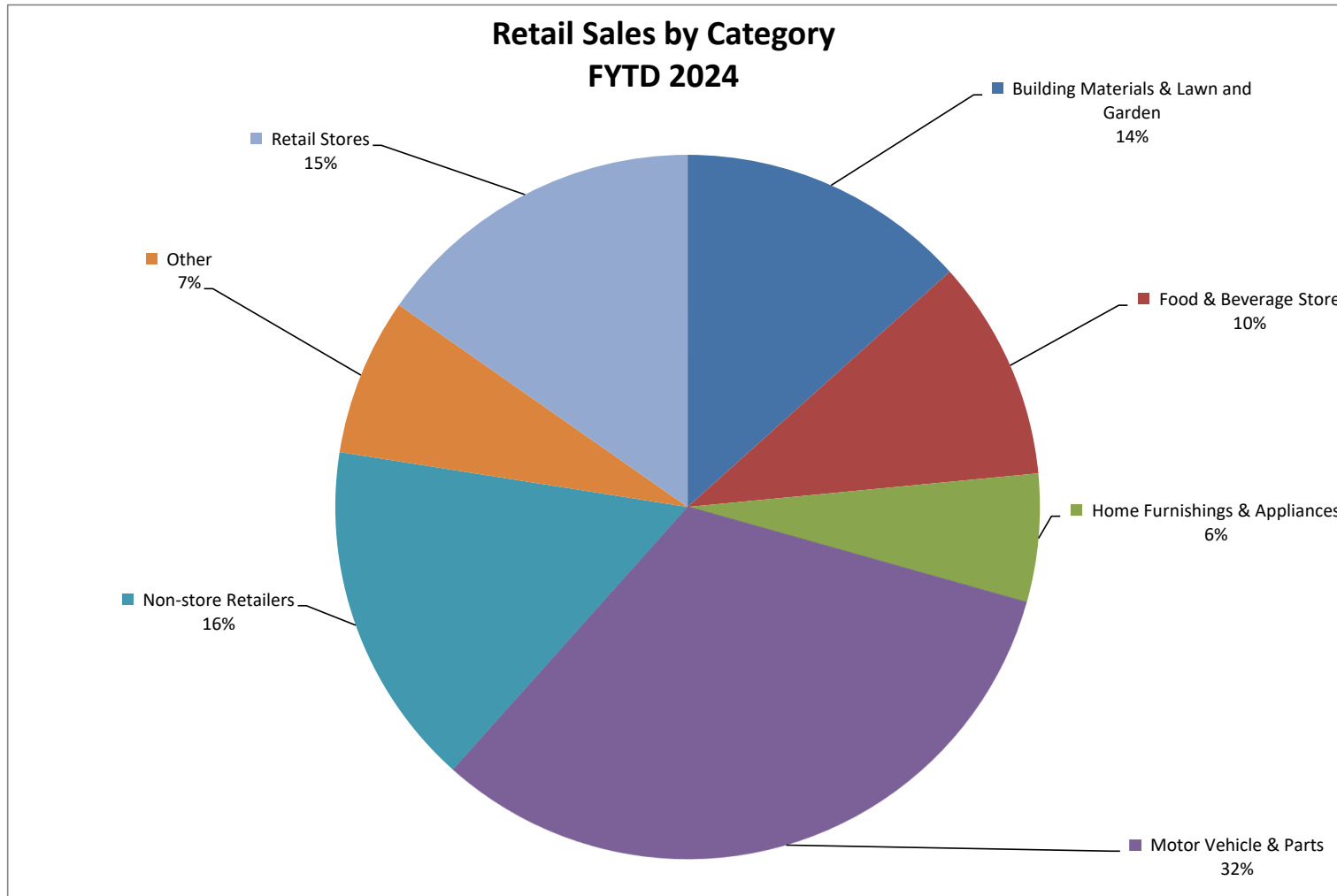
Month	FY 2024	FY 2023	% Increase/Decrease over Prior Year
July	\$ 1,858,968	\$ 1,877,971	-1.0%

Fiscal YTD vs. Prior Fiscal YTD

2024 FYTD	2023 FYTD	% Increase/Decrease over Prior FYTD
\$ 22,648,370	\$ 22,562,176	0.4%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	July 2024	July 2023	Change %
Building Materials & Lawn and Garden	\$ 224,969	\$ 244,781	-8.1%
Food & Beverage Store	\$ 160,614	\$ 151,579	6.0%
Home Furnishings & Appliances	\$ 87,197	\$ 96,804	-9.9%
Motor Vehicle & Parts	\$ 523,027	\$ 576,978	-9.4%
Non-Store Retailers	\$ 275,731	\$ 257,248	7.2%
Other	\$ 341,295	\$ 301,775	13.1%
Retail Stores	\$ 246,135	\$ 248,806	-1.1%
Total	\$ 1,858,968	\$ 1,877,971	-1.0%



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Accommodations and Restaurant & Bar

Lake Havasu City collects a tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated support tourism and economic development. The Partnership of Economic Development (PED) receives \$500,000 annually, and the Convention & Visitor's Bureau (Go Lake Havasu) receives \$1.6 million annually.

Month vs. Month Prior Year

Tax Type	July 2024	July 2023	% Increase/Decrease over Prior Year
1% Restaurant & Bar	\$ 185,910	\$ 175,016	6.2%
3% Hotel/Motel	\$ 243,169	\$ 259,799	-6.4%
2% City Sales Tax	\$ 3,062,072	\$ 3,105,194	-1.4%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2024 FYTD	2023 FYTD	% Increase/Decrease over Prior Year
1 % Restaurant & Bar	\$ 2,040,695	\$ 1,971,490	3.5%
3% Hotel/Motel	\$ 2,177,775	\$ 2,196,904	-0.9%
2% City Sales Tax	\$ 35,573,496	\$ 34,727,602	2.4%

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