



June 2018

Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Report examines taxes collected during the month of May 2018 by businesses and vendors, which were reported and remitted to the Arizona Department of Revenue in June 2018 (and into early July). Tax collection information is provided by Arizona Department of Revenue.

Sales Tax

Fiscal Year to Date (FYTD) June 2018 sales tax collections are 3.9% above budget and 8.1% above prior year. The month of June is 6.3% above prior year.

Fiscal YTD vs. Budget

Current Year Actual 2018 FYTD	Budget 2018 FYTD	% Increase/Decrease over Budget
\$ 23,288,041	\$ 22,412,000	3.9%

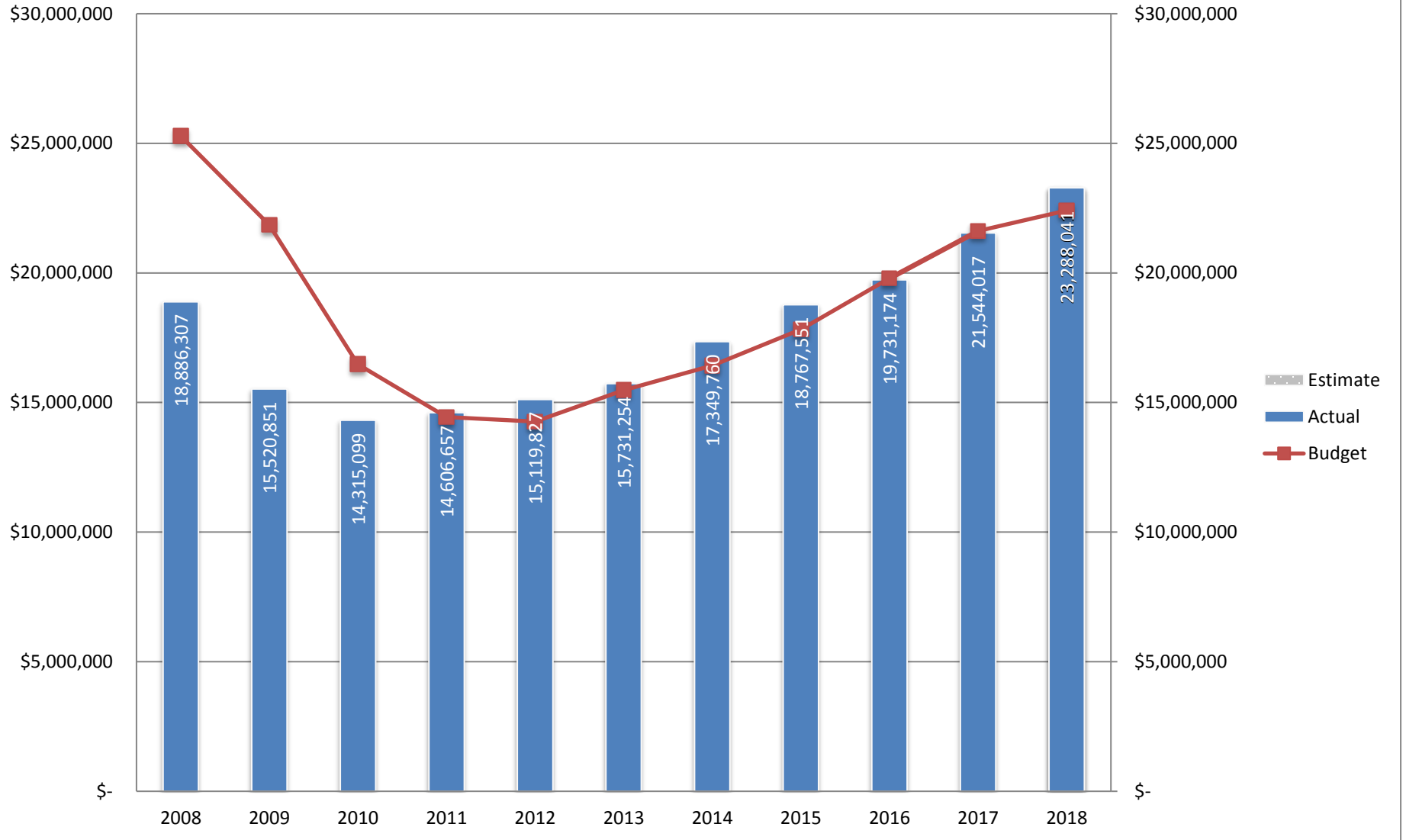
Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2018 FYTD	Prior Year Actual 2017 FYTD	% Increase/Decrease over Prior FYTD
\$ 23,288,041	\$ 21,544,017	8.1%

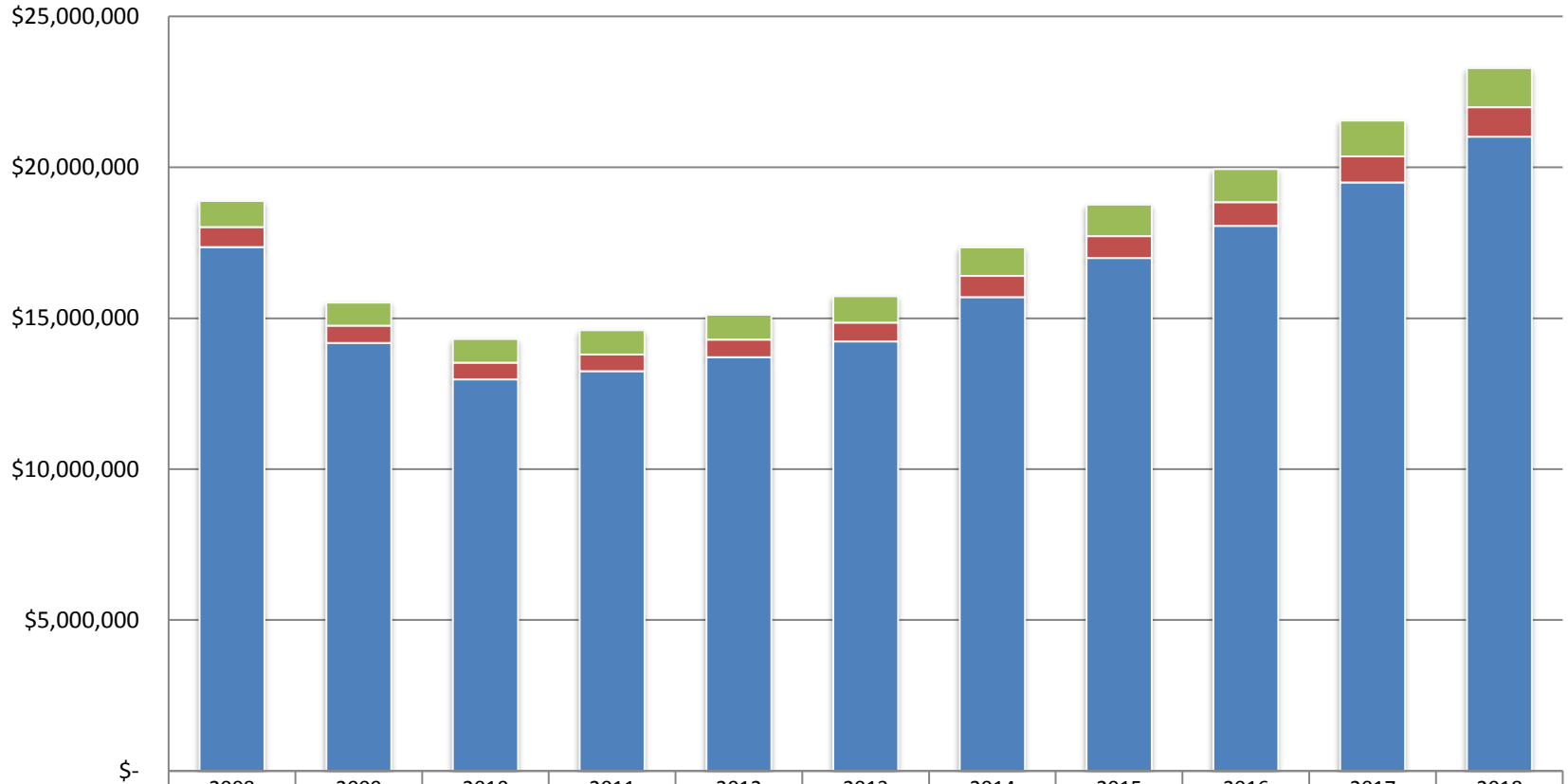
Month vs. Month Prior Year

June 2018	June 2017	% Increase/Decrease over Prior Year
\$ 2,059,144	\$ 1,937,411	6.3%

Lake Havasu City Sales Tax Revenue by Fiscal Year 2008-2018

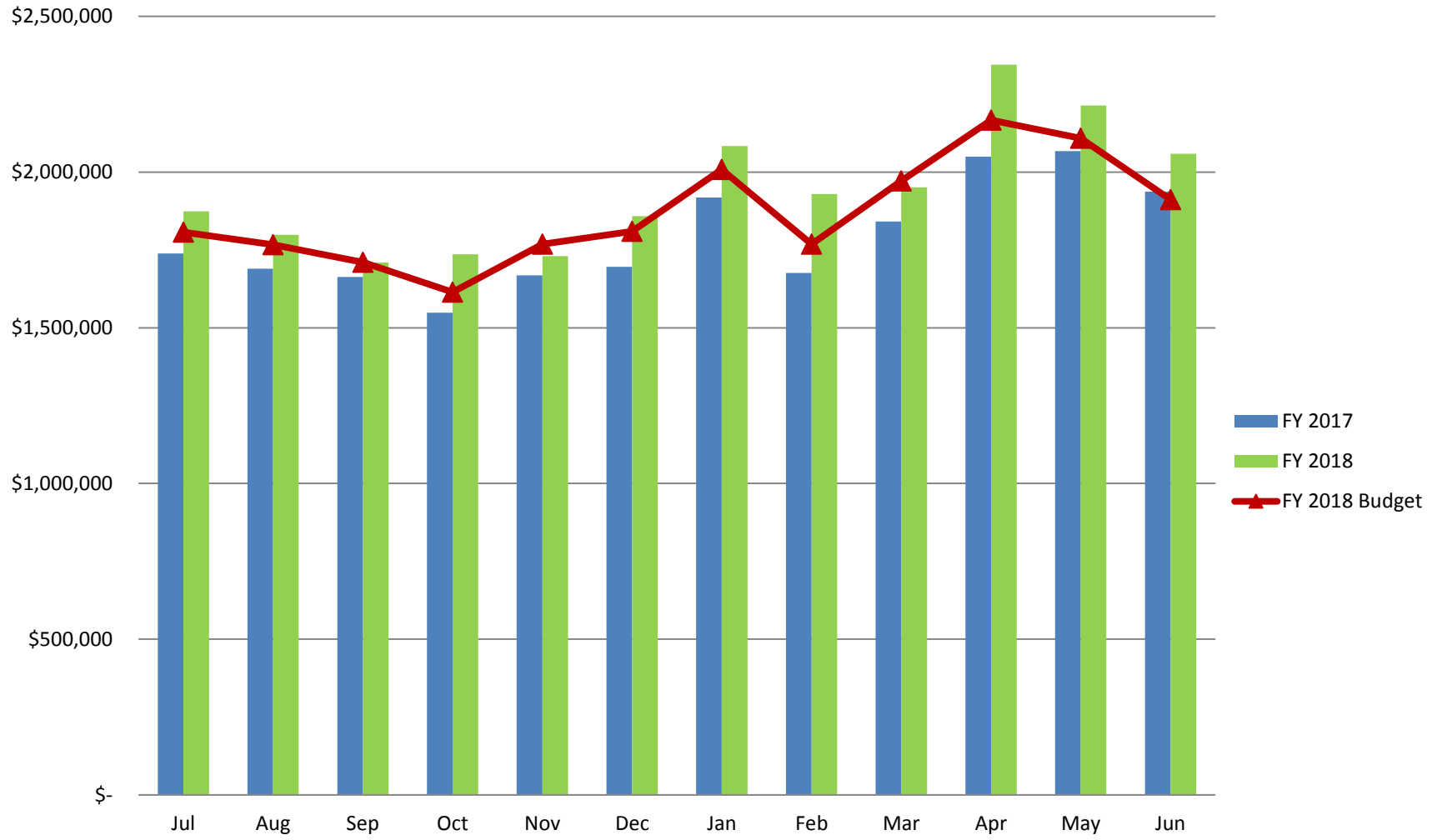


Lake Havasu City Total Tax Collected - Fiscal Year to Date June 2018

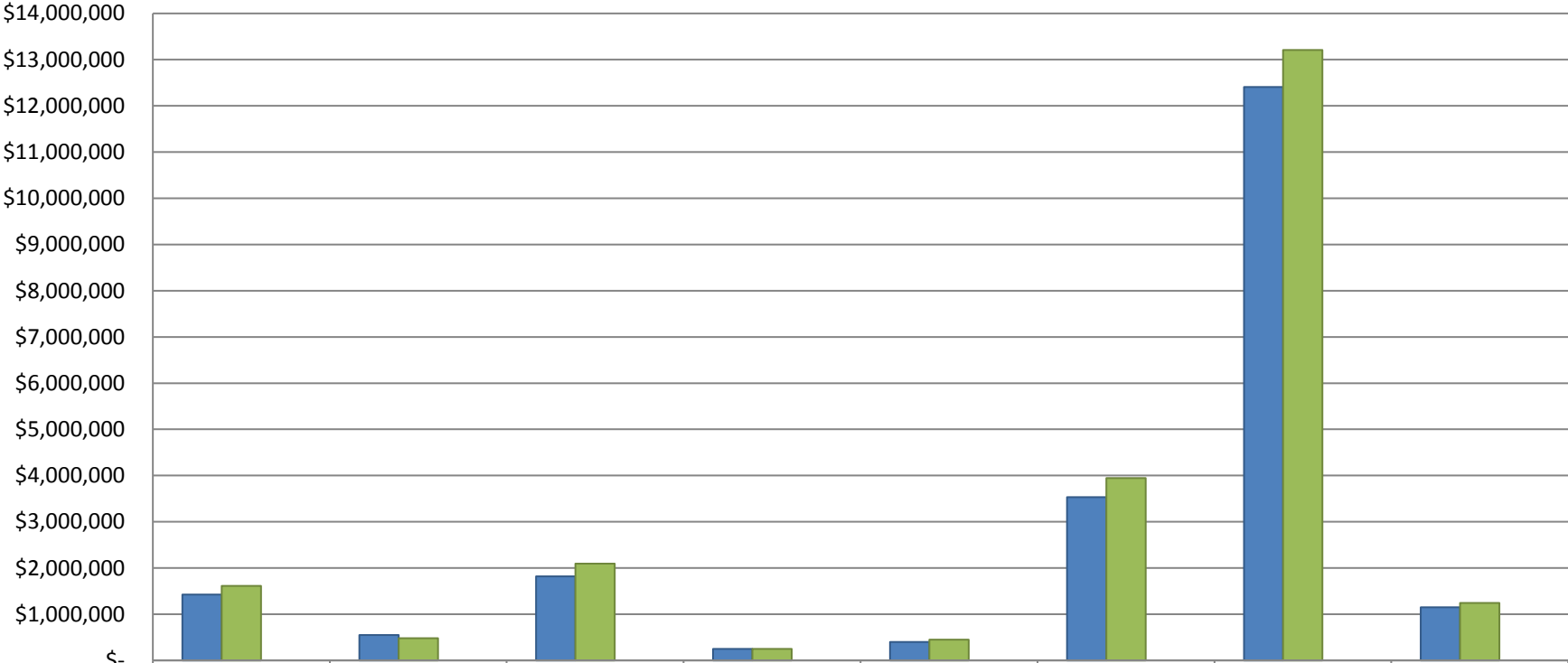


	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
■ Restaurant & Bar Add'l 1%	868,587	769,286	788,078	809,866	826,169	876,574	948,882	1,046,449	1,101,744	1,184,892	1,300,336
■ Hotel/Motel Add'l 3%	663,848	567,529	553,243	550,813	584,313	618,865	701,073	729,016	775,804	858,190	972,592
■ 2% City Sales Tax Collected	17,353,872	14,184,036	12,973,778	13,245,978	13,709,345	14,235,815	15,699,805	16,992,086	18,065,565	19,500,934	21,015,113

Lake Havasu City Total Sales Tax by Month Fiscal Year 2017 versus 2018



Lake Havasu City Sales Tax Collections by Industry FYTD 2017 vs. FYTD 2018



	Accommodation	Communications and Utilities	Construction	Other	Rental, Leasing & License	Restaurant and Bar	Retail	Use Tax
■ 2017	1,428,204	551,935	1,818,135	251,970	400,102	3,535,898	12,410,283	1,147,489
■ 2018	1,613,464	482,009	2,093,535	247,830	452,298	3,945,924	13,206,319	1,246,661
% Change	13.0%	(12.7%)	15.1%	(1.6%)	13.0%	11.6%	6.4%	8.6%

Retail Sales

June retail sales tax collections have increased by \$98,044 or 9.2% compared to the same period last year. Fiscal Year to Date collections are 6.4% higher than last year.

Month vs. Month Prior Year

Month	FY 2018	FY 2017	% Increase/Decrease over Prior Year
June	\$ 1,166,224	\$ 1,068,180	9.2%

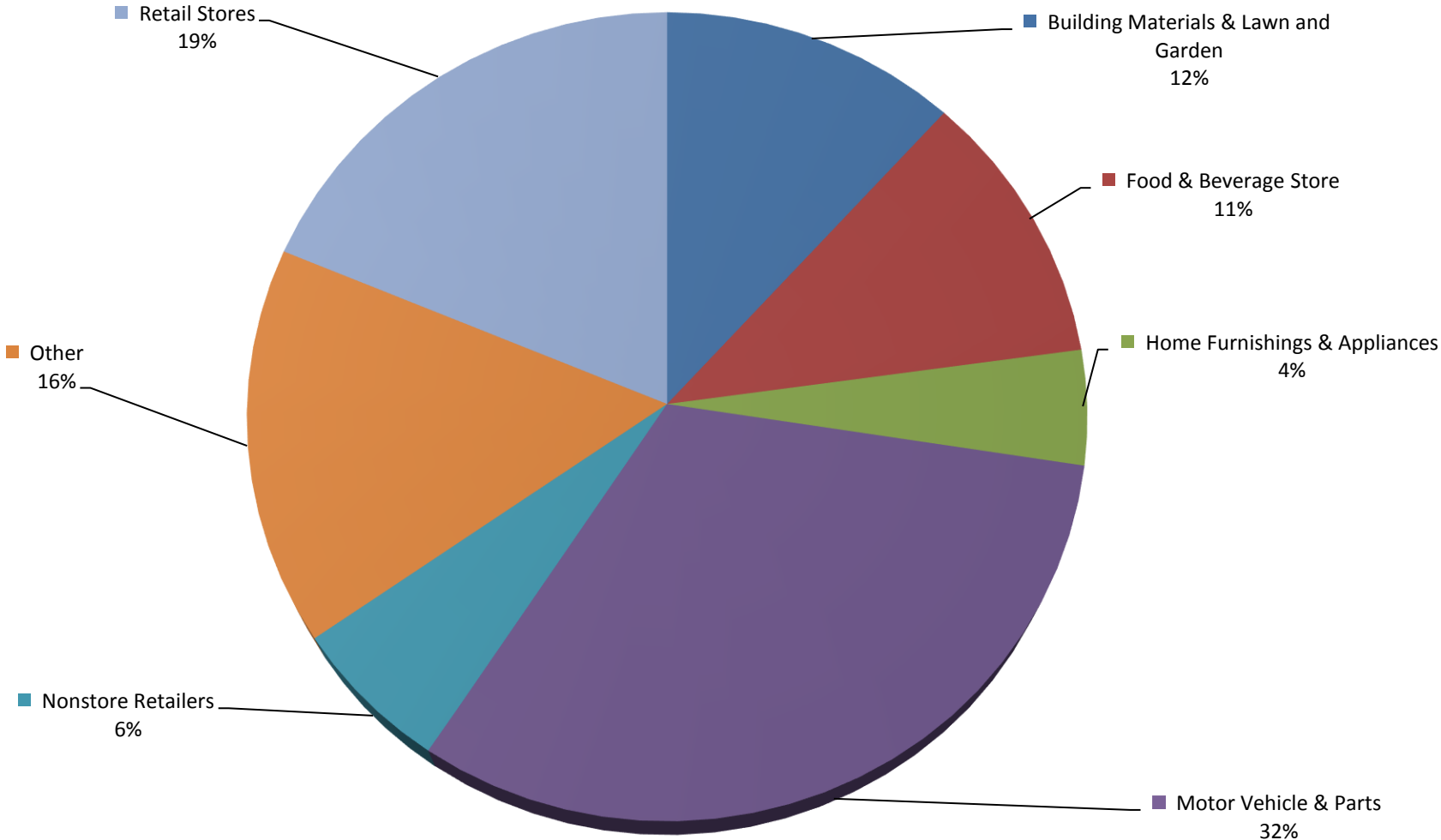
Fiscal YTD vs. Prior Fiscal YTD

2018 FYTD	2017 FYTD	% Increase/Decrease over Prior FYTD
\$ 13,206,319	\$ 12,410,283	6.4%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	June 2018	June 2017	Change %
Building Materials & Lawn and Garden	\$ 133,696	\$ 124,563	7.3%
Food & Beverage Store	\$ 136,319	\$ 125,621	8.5%
Home Furnishings & Appliances	\$ 41,694	\$ 52,084	-19.9%
Motor Vehicle & Parts	\$ 389,557	\$ 317,407	22.7%
Non-Store Retailers	\$ 83,650	\$ 53,170	57.3%
Other	\$ 185,093	\$ 201,419	-8.1%
Retail Stores	\$ 196,216	\$ 193,916	1.2%
Total	\$ 1,166,224	\$ 1,068,180	9.2%

Retail Sales by Category FYTD June 2018



Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes are disbursed to the Partnership for Economic Development (PED) (25%) and Convention & Visitors Bureau (CVB) (75%).

Month vs. Month Prior Year

Tax Type	June 2018	June 2017	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 108,199	\$ 115,671	-6.5%
Hotel/Motel Additional 3%	\$ 95,173	\$ 83,243	14.3%
2% City Sales Tax Collected	\$ 1,855,773	\$ 1,738,496	6.7%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2018 FY	2017 FY	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 1,300,336	\$ 1,184,892	9.7%
Hotel/Motel Additional 3%	\$ 972,592	\$ 858,190	13.3%
2% City Sales Tax Collected	\$ 21,015,113	\$ 19,500,934	7.8%