



June 2021

Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Report examines taxes collected during the month of May 2021 by businesses and vendors, which were reported and remitted to the Arizona Department of Revenue in June 2021. Tax collection information is provided by Arizona Department of Revenue.

Sales Tax

Fiscal Year to Date (FYTD) June 2021 sales tax collections are 55.7% above budget and 78.6% above prior year. The month of June is 20.7% above prior year.

Fiscal YTD vs. Budget

Current Year Actual 2021 FYTD	Budget 2021 FYTD	% Increase/Decrease over Budget
\$ 32,147,897	\$ 20,645,800	55.7%

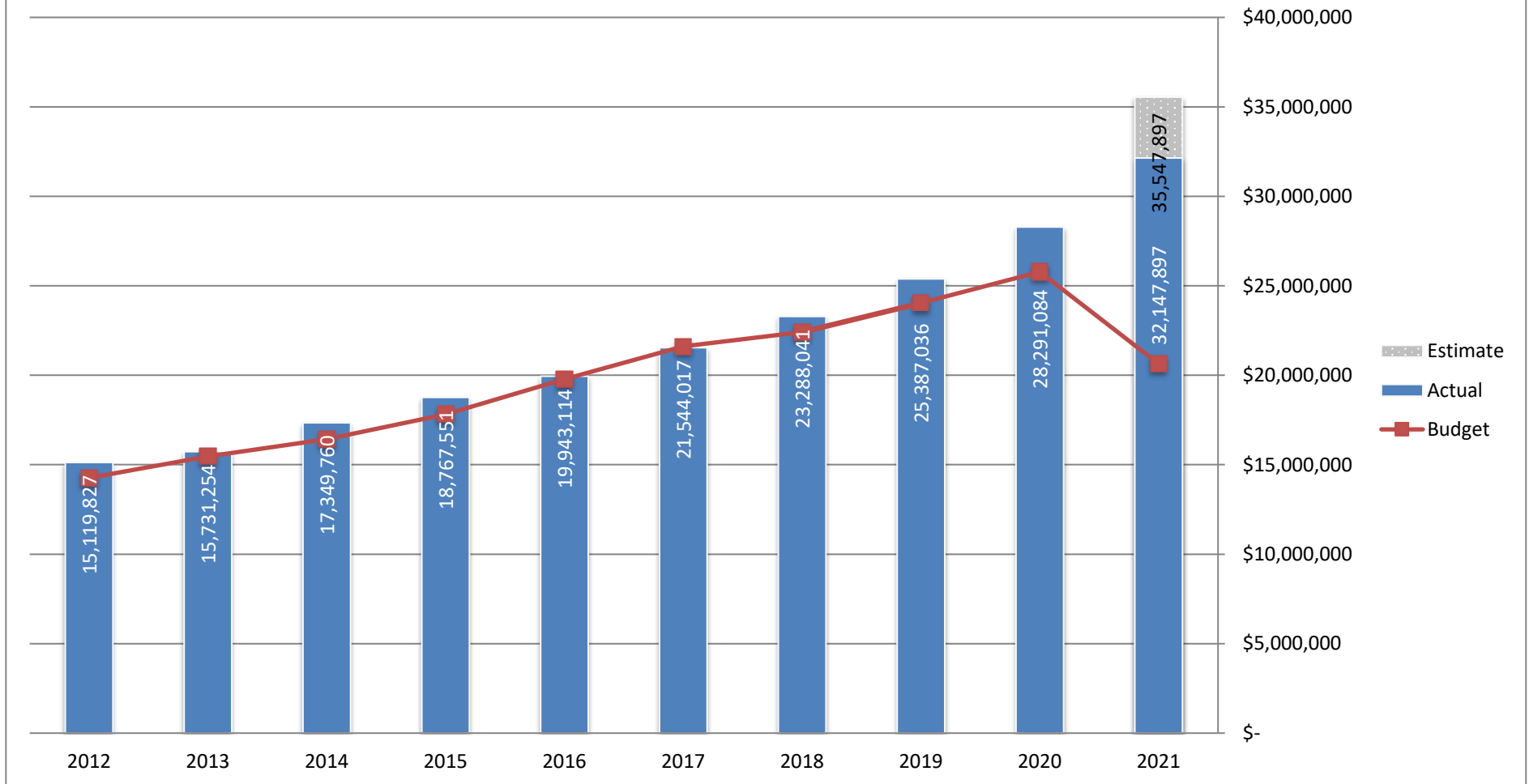
Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2021 FYTD	Prior Year Actual 2020 FYTD	% Increase/Decrease over Prior FYTD
\$ 32,147,897	\$ 25,193,813	27.6%

Month vs. Month Prior Year

June 2021	June 2020	% Increase/Decrease over Prior Year
\$ 3,450,828	\$ 2,859,298	20.7%

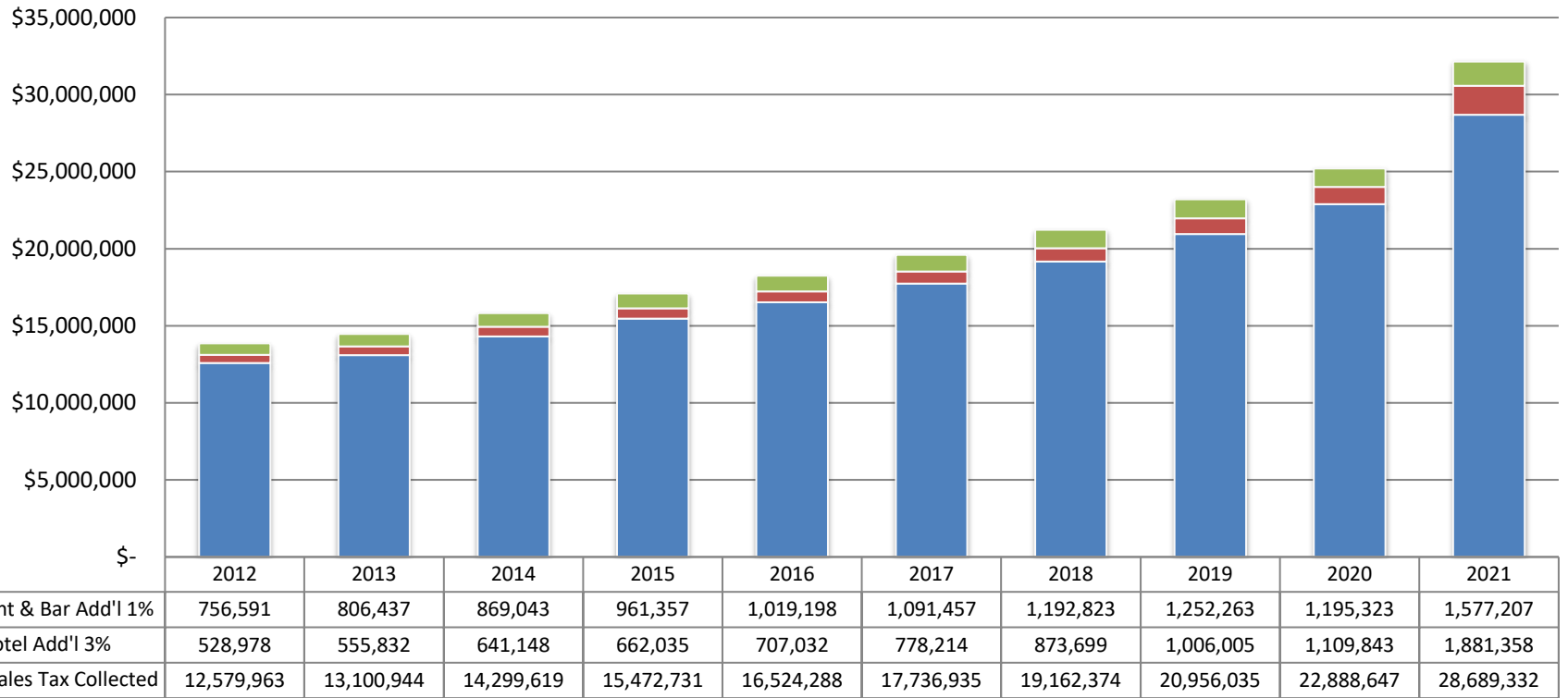
Lake Havasu City Sales Tax Revenue by Fiscal Year 2020-2021



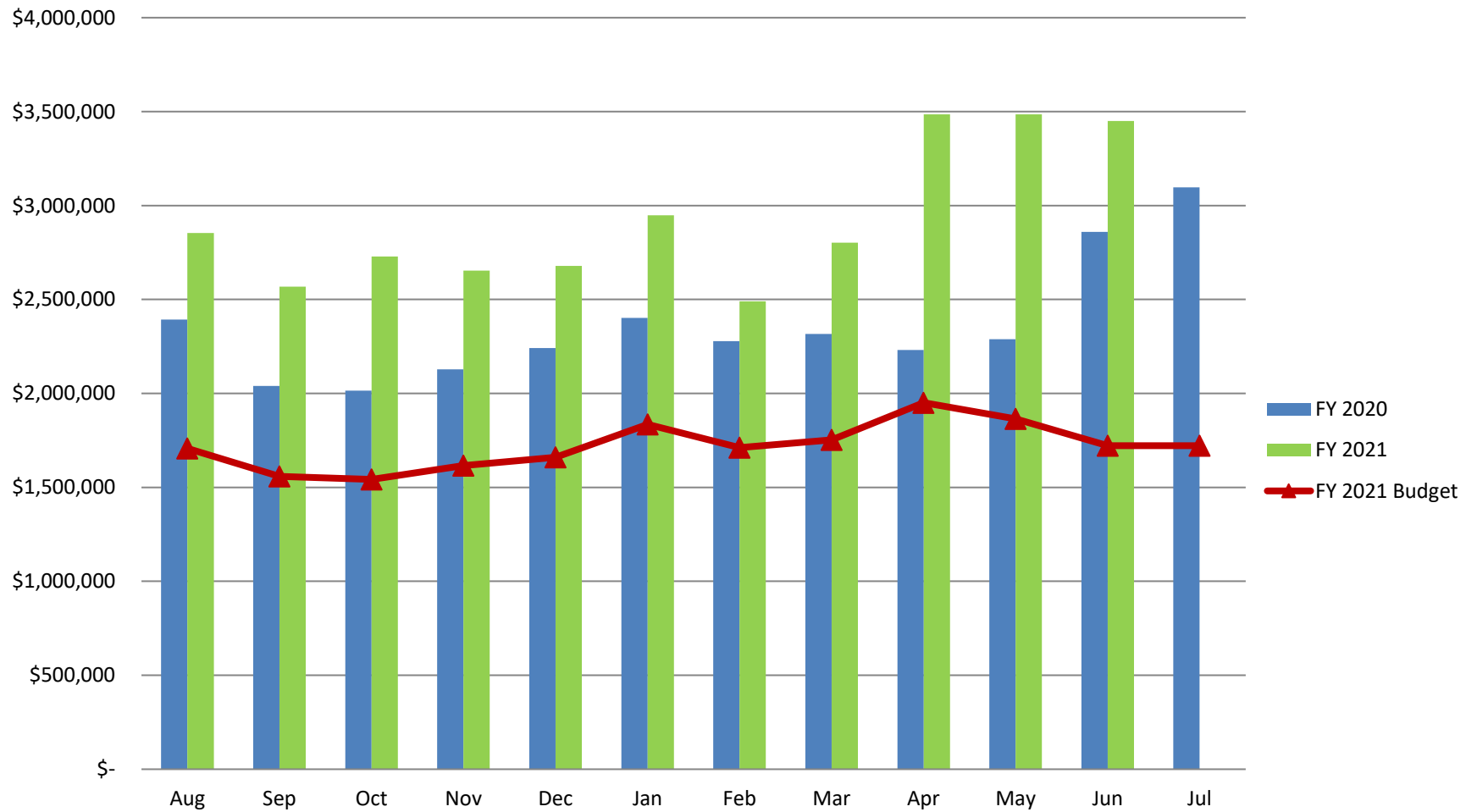
Lake Havasu City

Total Tax Collected - Fiscal Year to Date

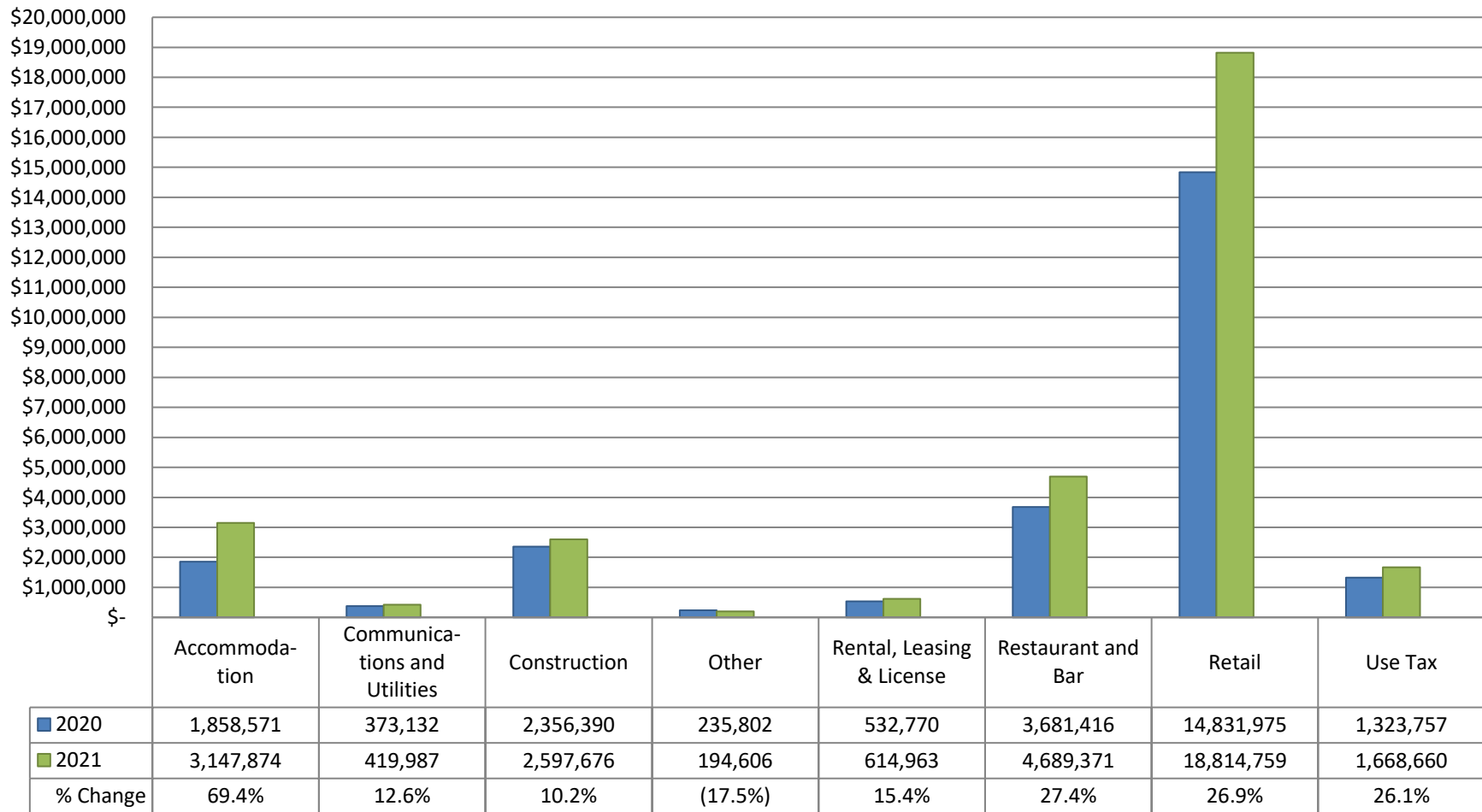
June 2021



Lake Havasu City Total Sales Tax by Month Fiscal Year 2020 versus 2021



Lake Havasu City **Sales Tax Collections by Industry** **FYTD 2020 vs. FYTD 2021**



Retail Sales

June retail sales tax collections have Increased by \$97,761 or 5.6% compared to the same period last year. Fiscal Year to Date collections are 26.9% higher than last year. The largest growth is in home furnishings and building materials.

Month vs. Month Prior Year

Month	FY 2021	FY 2020	% Increase/Decrease over Prior Year
June	\$ 1,857,594	\$ 1,759,833	5.6%

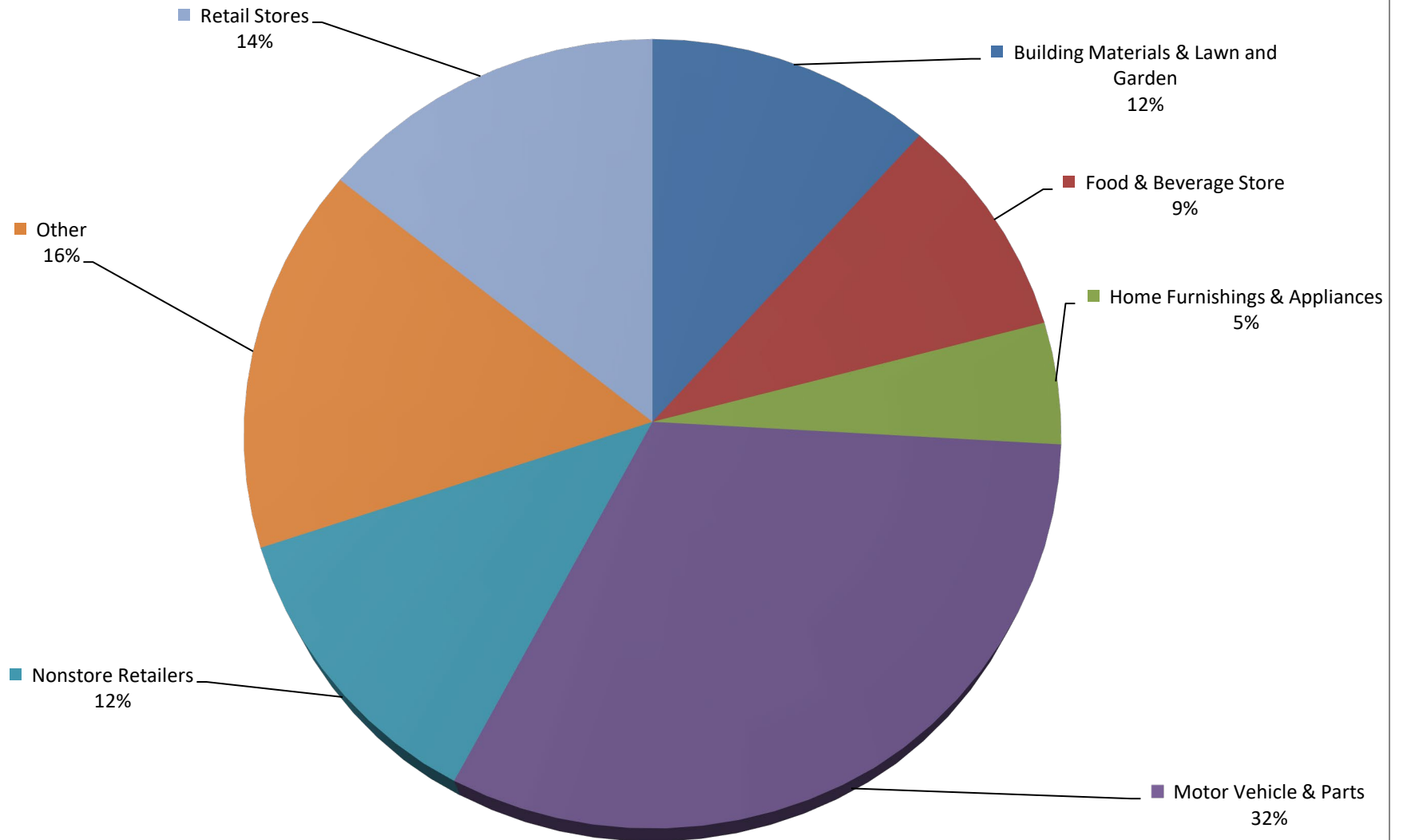
Fiscal YTD vs. Prior Fiscal YTD

2021 FYTD	2020 FYTD	% Increase/Decrease over Prior FYTD
\$ 18,814,759	\$ 14,831,975	26.9%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	June 2021	June 2020	Change %
Building Materials & Lawn and Garden	\$ 228,993	\$ 188,442	21.5%
Food & Beverage Store	\$ 166,748	\$ 175,875	-5.2%
Home Furnishings & Appliances	\$ 92,507	\$ 68,992	34.1%
Motor Vehicle & Parts	\$ 618,609	\$ 599,631	3.2%
Non-Store Retailers	\$ 225,925	\$ 187,097	20.8%
Other	\$ 131,589	\$ 121,389	8.4%
Retail Stores	\$ 252,089	\$ 242,681	3.9%
Total	\$ 1,716,459	\$ 1,584,106	8.4%

Retail Sales by Category FYTD June 2021



Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes support tourism and economic development. The Partnership of Economic Development (PED) receives \$500,000 annually and the Convention & Visitor's Bureau (Go Lake Havasu) receives \$1.6 million annually.

Month vs. Month Prior Year

Tax Type	June 2021	June 2020	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 179,489	\$ 129,401	38.7%
Hotel/Motel Additional 3%	\$ 244,447	\$ 222,233	10.0%
2% City Sales Tax Collected	\$ 3,026,892	\$ 2,507,664	20.7%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2021 FYTD	2020 FYTD	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 1,577,207	\$ 1,195,323	31.9%
Hotel/Motel Additional 3%	\$ 1,881,358	\$ 1,109,843	69.5%
2% City Sales Tax Collected	\$ 28,689,332	\$ 22,888,647	25.3%