

Lake Havasu City

Transaction Privilege Tax (TPT) Collections Report

March 2026



This month's TPT Collection Report includes all collections through March (merchant collections through February 2026). The Arizona Department of Revenue provides tax collection information.

Sales tax revenues for March 2026 totaled \$3,313,311 million, up 7.4% from March 2025's \$3,084,831 million. Overall, FY2026 revenues are tracking slightly above the prior year and budget expectations.

Fiscal YTD vs. Budget

| Current Year Actual 2026 FYTD | Budget 2026 FYTD | % Increase/Decrease Over Budget |
|----------------------------------|---------------------|------------------------------------|
| \$ 25,424,462 | \$ 25,224,634 | 0.8% |

Fiscal YTD vs. Prior Fiscal YTD

| Current Year Actual 2026 FYTD | Prior Year Actual 2025 FYTD | % Increase/Decrease Over Prior FYTD |
|----------------------------------|--------------------------------|--|
| \$ 25,424,462 | \$ 25,410,098 | 0.1% |

Month vs. Month Prior Year

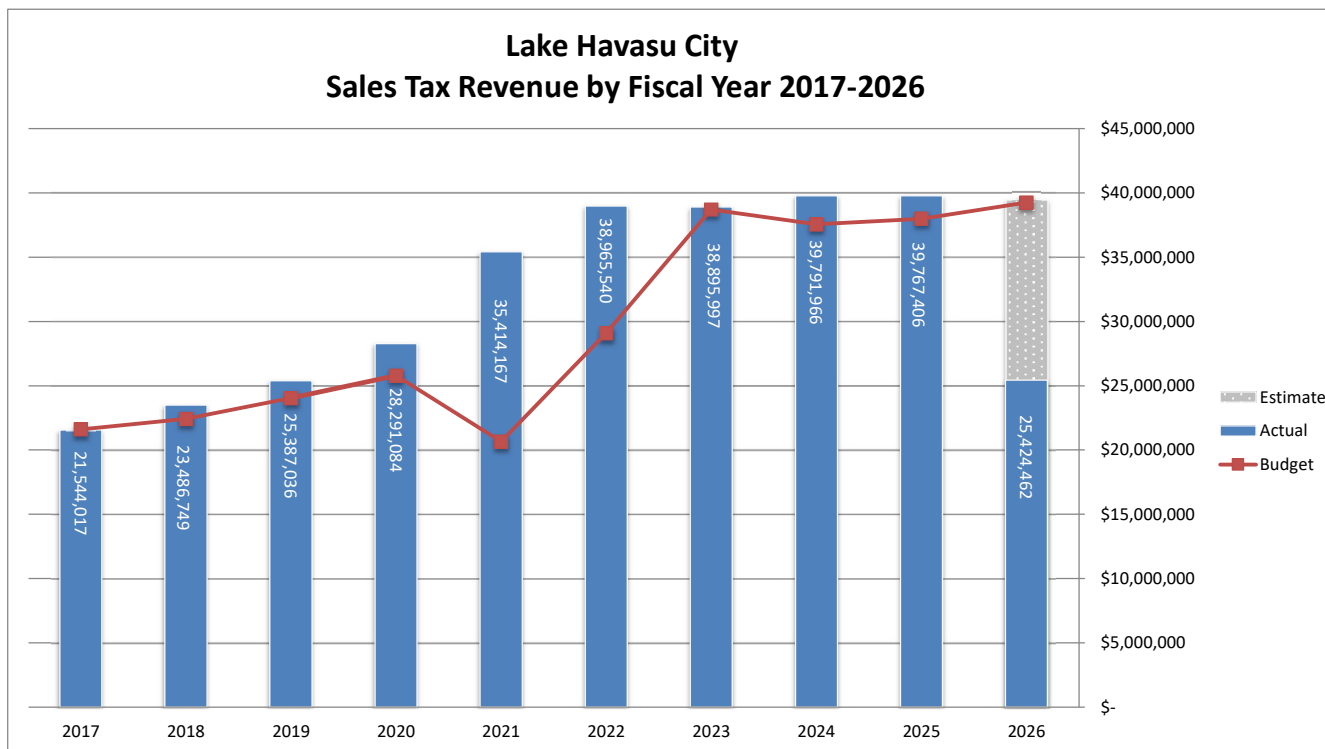
| March 2026 | March 2025 | % Increase/Decrease Over Prior Year |
|--------------|--------------|--|
| \$ 3,313,311 | \$ 3,084,831 | 7.4% |

Year-to-date revenues total \$25.42 million, slightly above last year's \$25.41 million and 0.8% over budget. March increased by \$228,480, or 7.4%, compared with the prior year. March's increase was primarily due to increases across Restaurant and Bar (19.0%), Retail (14.9%), and Communications (15.6%). Additional increases were seen in Rental, Leasing & License (4.0%) and Accommodations (3.0%). These increases were partially offset by decreases in Use Tax, which decreased by 40.0%, and in Construction, which decreased by 8.4%.

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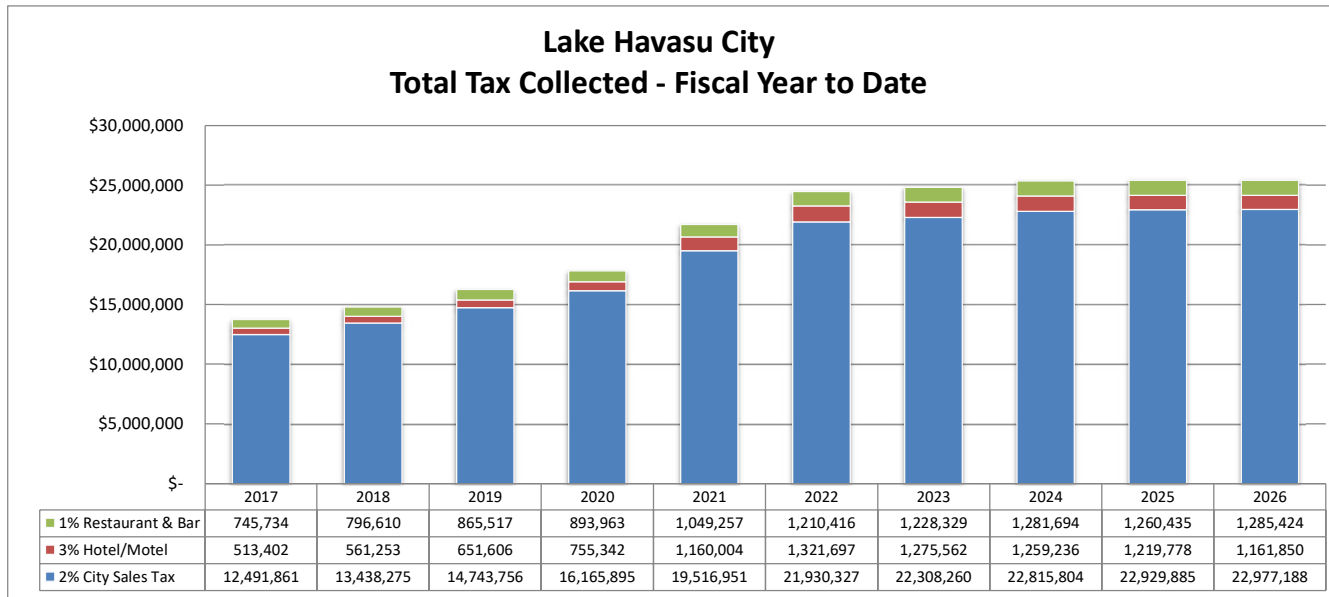


The high growth in FY21 is due to the influx of visitors from neighboring states with stricter COVID restrictions.

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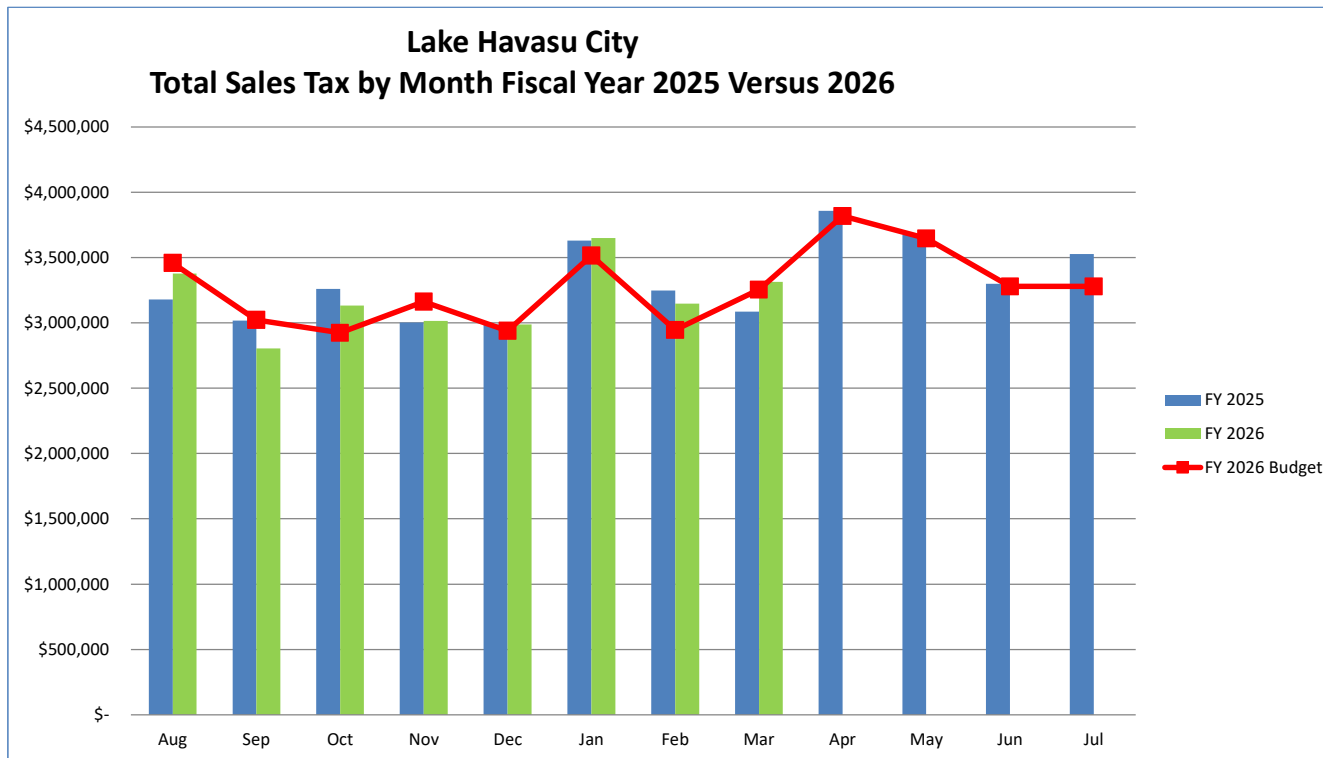
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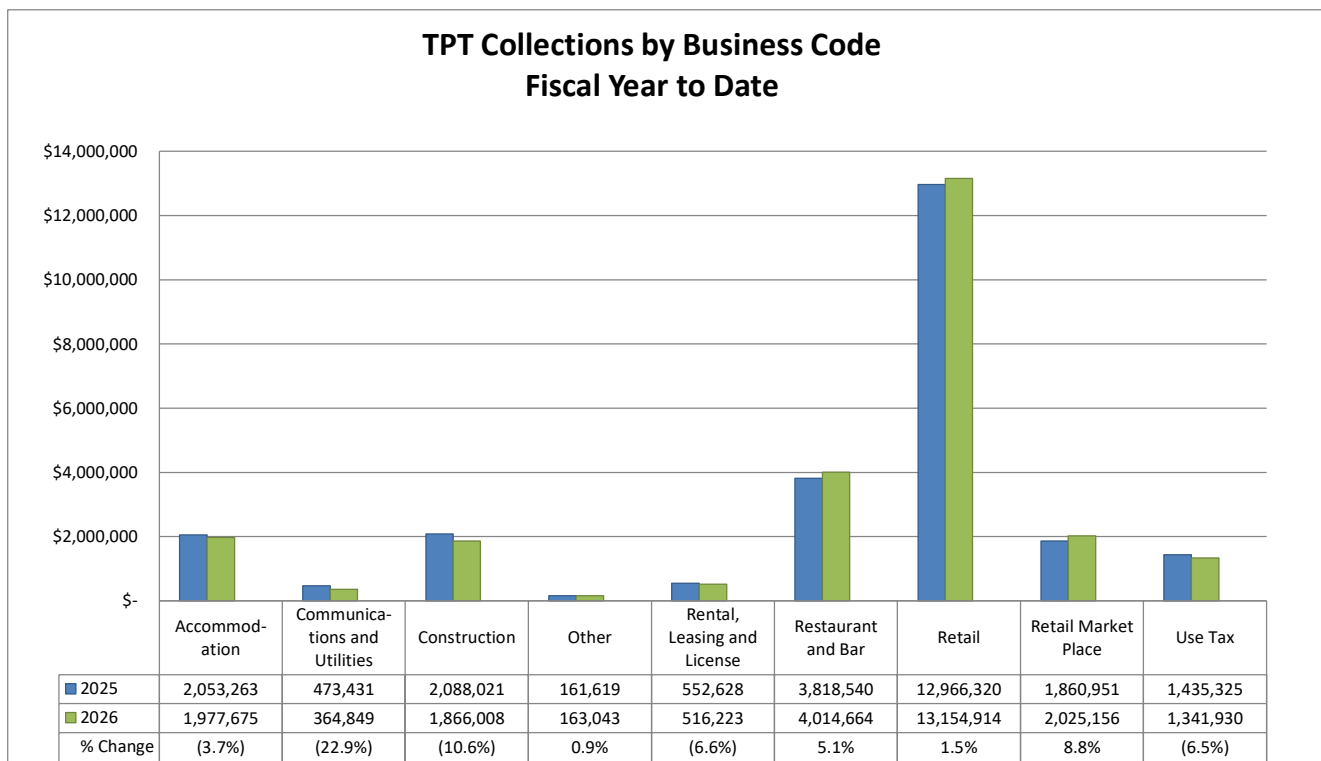
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Retail Sales

Retail sales are the City's most significant source of TPT collections. In March, retail sales tax collections increased by \$263,551 (14.9%) from the previous year.

Month vs. Month Prior Year

| Month | FY 2026 | FY 2025 | % Increase/Decrease Over Prior Year |
|-------|--------------|--------------|-------------------------------------|
| March | \$ 2,034,489 | \$ 1,770,939 | 14.9% |

Fiscal YTD vs. Prior Fiscal YTD

| 2026 FYTD | 2025 FYTD | % Increase/Decrease Over Prior FYTD |
|---------------|---------------|-------------------------------------|
| \$ 15,180,070 | \$ 14,827,272 | 2.4% |

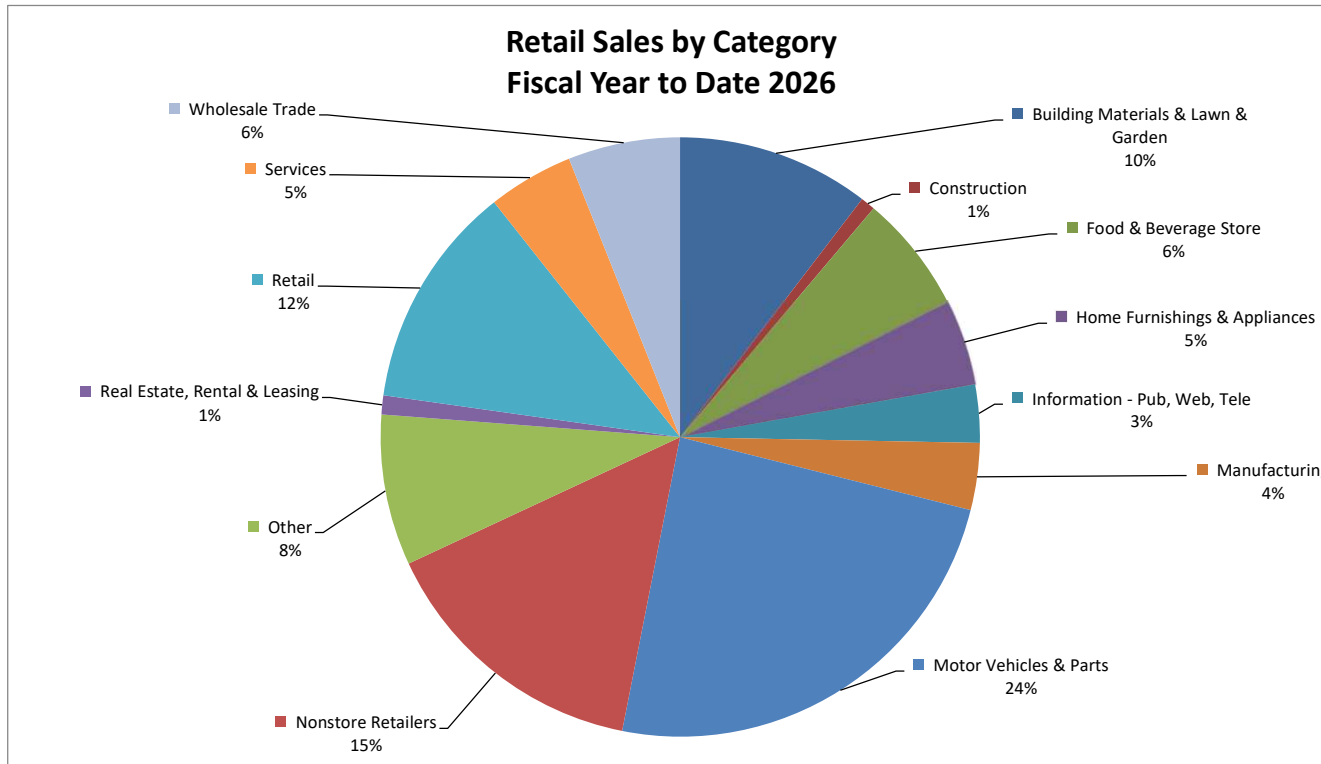
Month vs. Month Prior Year Retail Sales Categories

| Retail Trade Categories | March 2026 | March 2025 | Change % |
|------------------------------------|---------------------|---------------------|--------------|
| Building Materials & Lawn & Garden | \$ 214,369 | \$ 216,144 | -0.8% |
| Construction | \$ 17,045 | \$ 15,854 | 7.5% |
| Food & Beverage Store | \$ 114,986 | \$ 114,045 | 0.8% |
| Home Furnishings & Appliances | \$ 86,755 | \$ 80,603 | 7.6% |
| Information - Pub, Web, Tele | \$ 50,750 | \$ 41,855 | 21.3% |
| Manufacturing | \$ 71,641 | \$ 78,217 | -8.4% |
| Motor Vehicles & Parts | \$ 586,256 | \$ 431,200 | 36.0% |
| Non-store Retailers | \$ 275,738 | \$ 249,811 | 10.4% |
| Other | \$ 170,614 | \$ 133,547 | 27.8% |
| Real Estate, Rental & Leasing | \$ 18,953 | \$ 17,980 | 5.4% |
| Retail | \$ 229,998 | \$ 222,234 | 3.5% |
| Services | \$ 92,291 | \$ 75,997 | 21.4% |
| Wholesale Trade | \$ 105,093 | \$ 93,453 | 12.5% |
| Total | \$ 2,034,489 | \$ 1,770,939 | 14.9% |

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Accommodations Plus Restaurant and Bar

Lake Havasu City collects a tax on Accommodations of 3.0% and Restaurant and Bar sales of 1.0%. The revenues generated support tourism and economic development. The Partnership of Economic Development (PED) receives \$500,000 annually, and Go Lake Havasu receives \$1.6 million annually.

Month vs. Month Prior Year

| Tax Type | March 2026 | March 2025 | % Increase/Decrease Over Prior Year |
|-----------------------|--------------|--------------|-------------------------------------|
| 1% Restaurant and Bar | \$ 183,620 | \$ 155,959 | 17.7% |
| 3% Hotel/Motel | \$ 176,744 | \$ 173,500 | 1.9% |
| 2% City Sales Tax | \$ 2,952,947 | \$ 2,755,372 | 7.2% |

Fiscal YTD vs. Prior Fiscal YTD

| Tax Type | 2026 FYTD | 2025 FYTD | % Increase/Decrease Over Prior Year |
|-----------------------|---------------|---------------|-------------------------------------|
| 1% Restaurant and Bar | \$ 1,285,424 | \$ 1,260,435 | 2.0% |
| 3% Hotel/Motel | \$ 1,161,850 | \$ 1,219,778 | -4.7% |
| 2% City Sales Tax | \$ 22,977,188 | \$ 22,929,885 | 0.2% |

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