



November 2019

Sales, Use and Accommodation Tax Report

The Lake Havasu City Sales, Use and Accommodation Tax Report examines taxes collected during the month of October 2019 by businesses and vendors, which were reported and remitted to the Arizona Department of Revenue in November 2019. Tax collection information is provided by Arizona Department of Revenue.

Sales Tax

Fiscal Year to Date (FYTD) November 2019 sales tax collections are 8.1% above budget and 8.1% above prior year. The month of November is 12% above prior year.

Fiscal YTD vs. Budget

Current Year Actual 2020 FYTD	Budget 2020 FYTD	% Increase/Decrease over Budget
\$ 10,749,697	\$ 9,944,380	8.1%

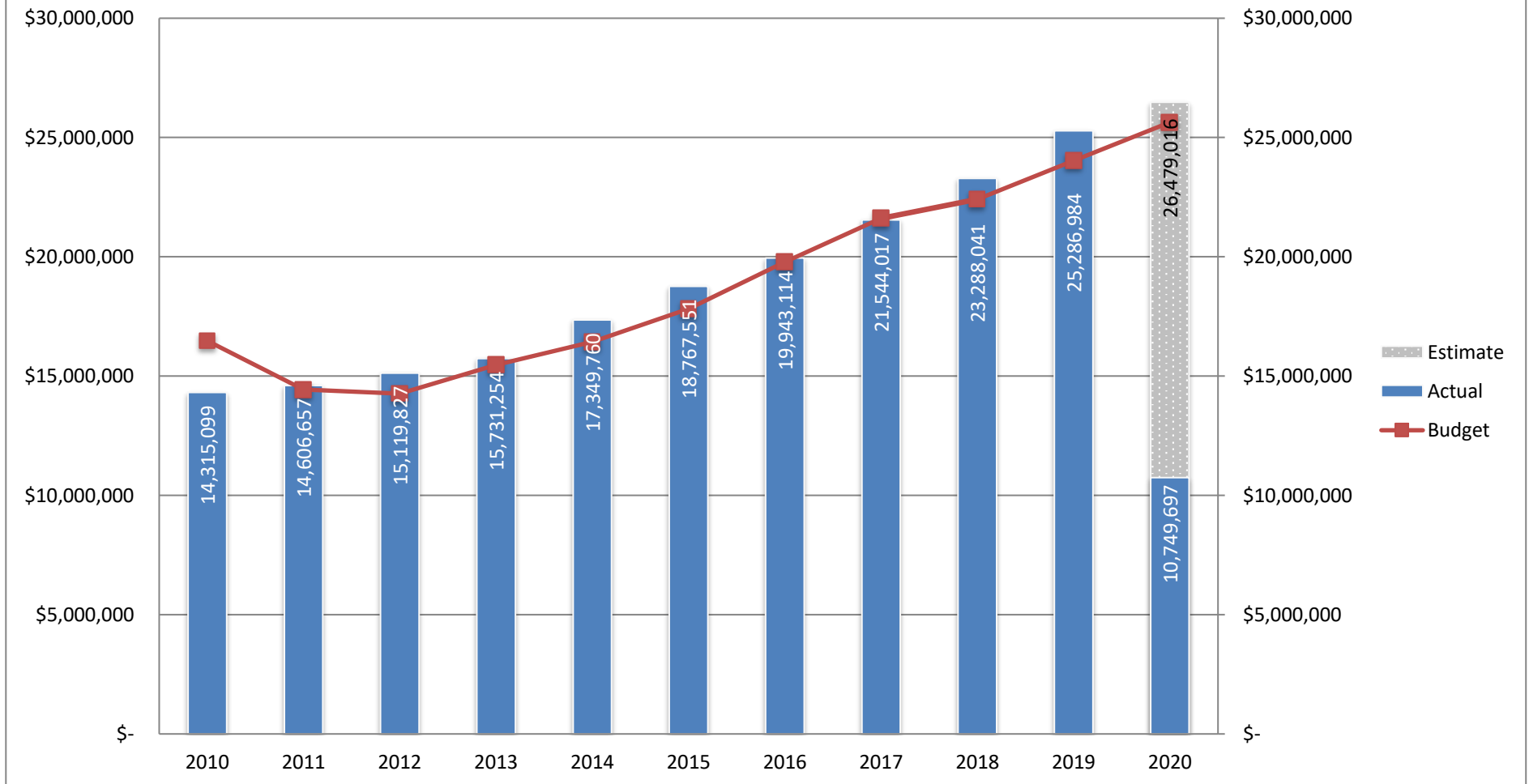
Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2020 FYTD	Prior Year Actual 2019 FYTD	% Increase/Decrease over Prior FYTD
\$ 10,749,697	\$ 9,944,164	8.1%

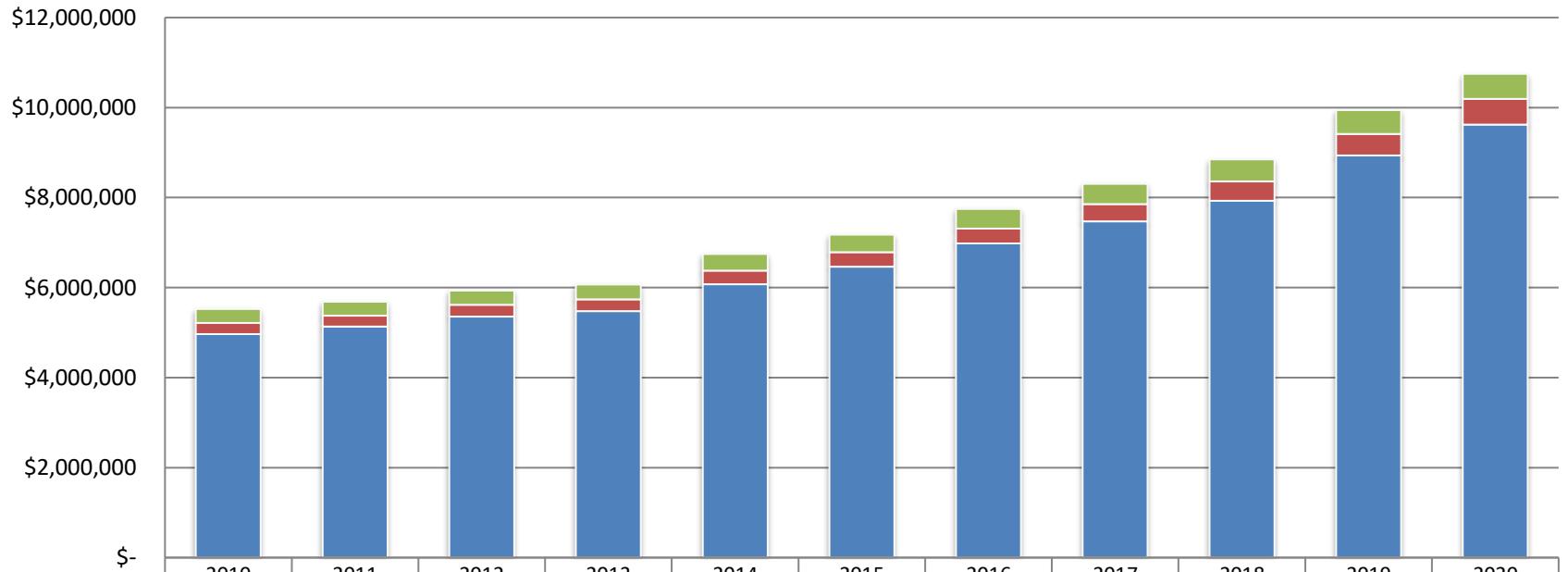
Month vs. Month Prior Year

November 2019	November 2018	% Increase/Decrease over Prior Year
\$ 2,127,518	\$ 1,900,033	12.0%

Lake Havasu City Sales Tax Revenue by Fiscal Year 2010-2020

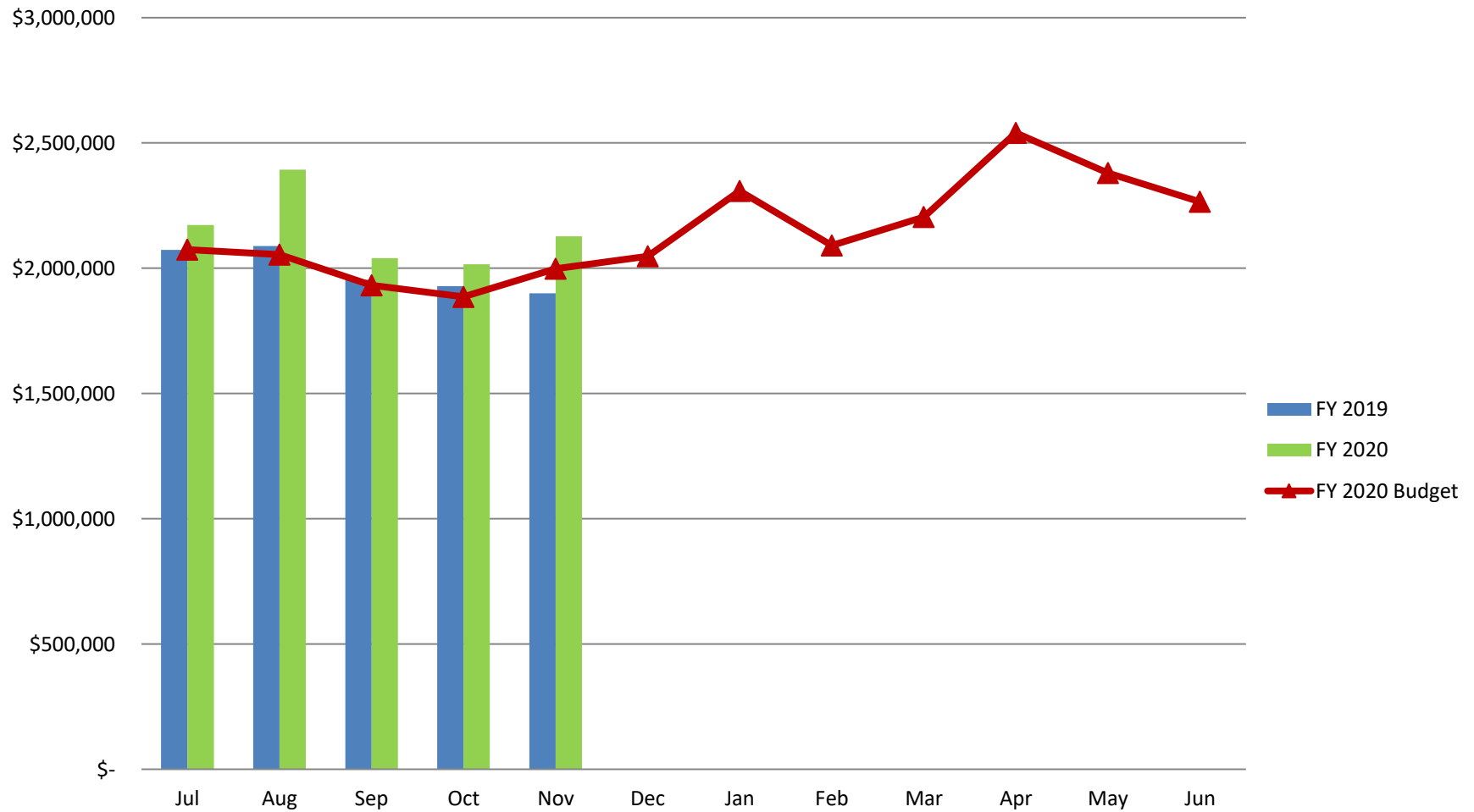


Lake Havasu City Total Tax Collected - Fiscal Year to Date November 2019

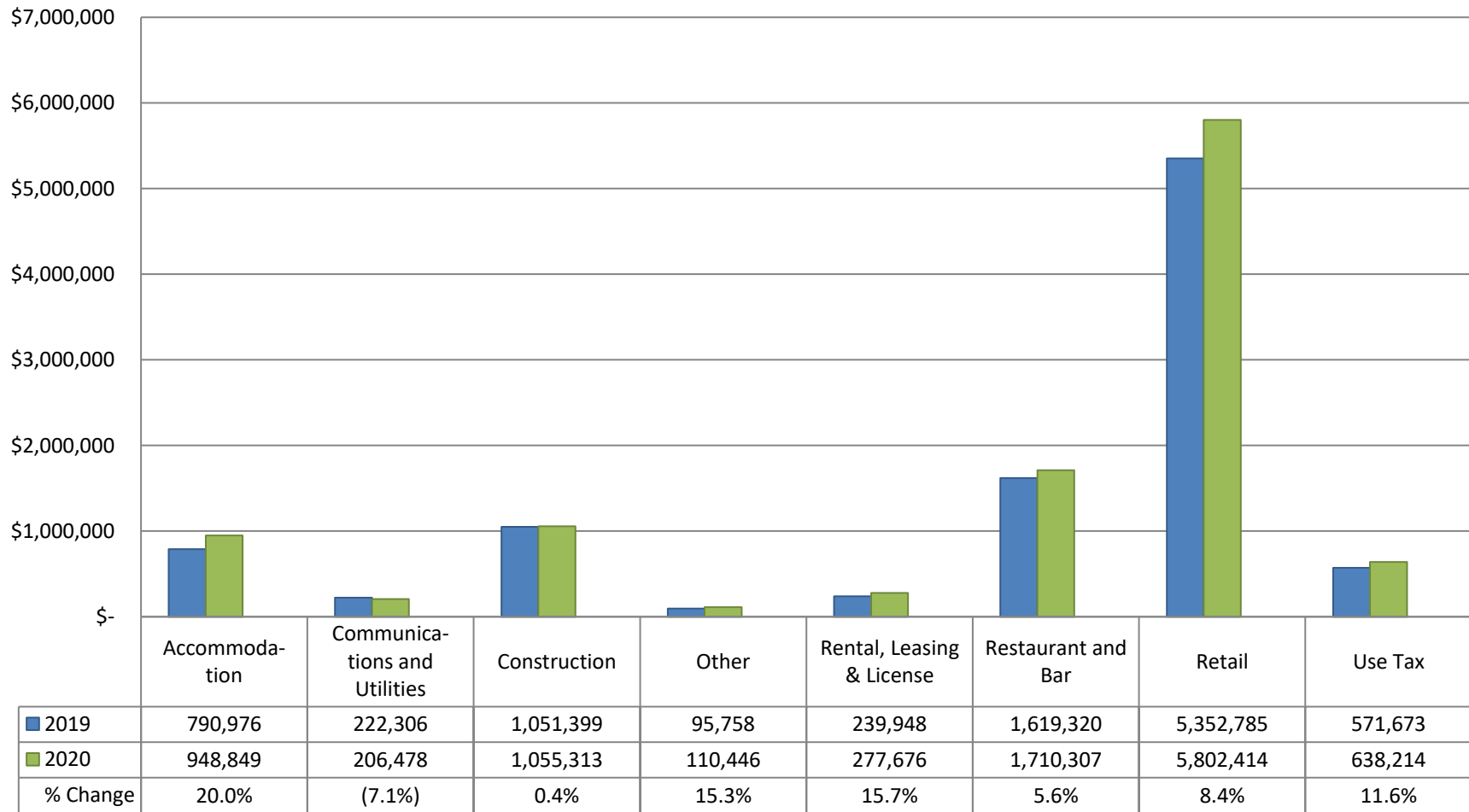


	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
■ Restaurant & Bar Add'l 1%	307,330	307,784	317,270	328,665	368,465	393,485	438,754	454,903	490,625	530,255	556,784
■ Hotel/Motel Add'l 3%	250,207	239,324	260,910	266,047	302,445	320,282	329,489	378,279	426,067	474,477	568,175
■ 2% City Sales Tax Collected	4,967,461	5,136,426	5,355,662	5,474,027	6,078,036	6,464,531	6,978,521	7,475,201	7,930,708	8,939,432	9,624,738

Lake Havasu City Total Sales Tax by Month Fiscal Year 2019 versus 2020



Lake Havasu City **Sales Tax Collections by Industry** **FYTD 2019 vs. FYTD 2020**



Retail Sales

November retail sales tax collections have Increased by \$171,357 or 16.5% compared to the same period last year. Fiscal Year to Date collections are 8.4% higher than last year.

Month vs. Month Prior Year

Month	FY 2020	FY 2019	% Increase/Decrease over Prior Year
November	\$ 1,209,032	\$ 1,037,675	16.5%

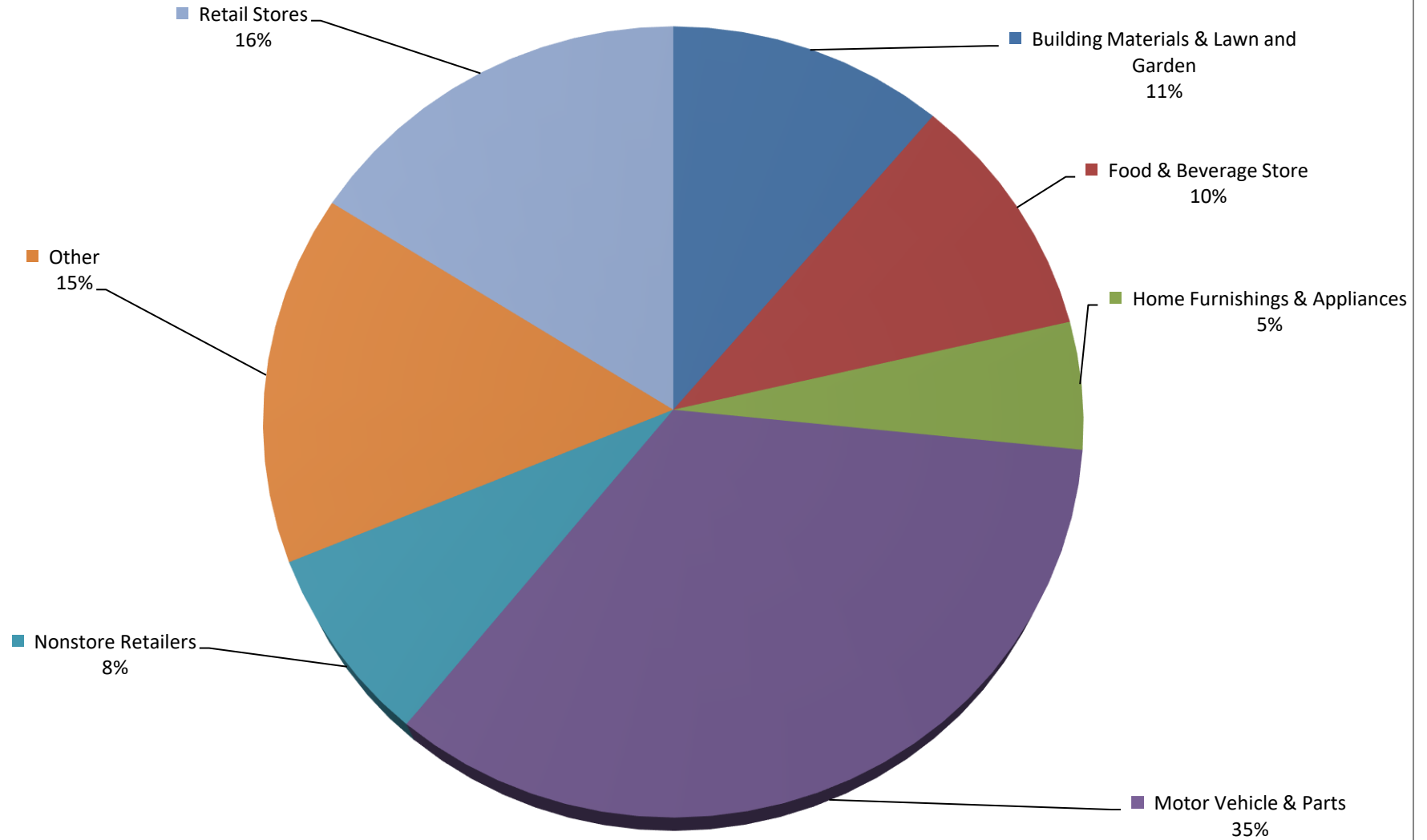
Fiscal YTD vs. Prior Fiscal YTD

2020 FYTD	2019 FYTD	% Increase/Decrease over Prior FYTD
\$ 5,802,414	\$ 5,352,785	8.4%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	November 2019	November 2018	Change %
Building Materials & Lawn and Garden	\$ 178,865	\$ 137,271	30.3%
Food & Beverage Store	\$ 108,527	\$ 109,951	-1.3%
Home Furnishings & Appliances	\$ 62,874	\$ 45,277	38.9%
Motor Vehicle & Parts	\$ 354,893	\$ 335,580	5.8%
Non-Store Retailers	\$ 128,818	\$ 77,657	65.9%
Other	\$ 187,591	\$ 151,252	24.0%
Retail Stores	\$ 187,465	\$ 180,687	3.8%
Total	\$ 1,209,032	\$ 1,037,675	16.5%

Retail Sales by Category FYTD November 2019



Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes are disbursed to the Partnership for Economic Development (PED) (25%) and Convention & Visitors Bureau (CVB) (75%).

Fiscal Year to Date Payments to the PED and CVB have increased by 12%.

Month vs. Month Prior Year

Tax Type	November 2019	November 2018	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 112,008	\$ 97,860	14.5%
Hotel/Motel Additional 3%	\$ 91,967	\$ 81,969	12.2%
2% City Sales Tax Collected	\$ 1,923,543	\$ 1,720,203	11.8%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2020 FYTD	2019 FYTD	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 556,784	\$ 530,255	5.0%
Hotel/Motel Additional 3%	\$ 568,175	\$ 474,477	19.7%
2% City Sales Tax Collected	\$ 9,624,738	\$ 8,939,432	7.7%