



**September 2019**

### **Sales, Use and Accommodation Tax Report**

The Lake Havasu City Sales, Use and Accommodation Tax Report examines taxes collected during the month of August 2019 by businesses and vendors, which were reported and remitted to the Arizona Department of Revenue in September 2019. Tax collection information is provided by Arizona Department of Revenue.

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#### **Sales Tax**

Fiscal Year to Date (FYTD) September 2019 sales tax collections are 9% above budget and 8% above prior year. The month of September is 4.4% above prior year.

##### **Fiscal YTD vs. Budget**

Current Year Actual 2020 FYTD	Budget 2020 FYTD	% Increase/Decrease over Budget
\$ 6,606,817	\$ 6,060,148	9.0%

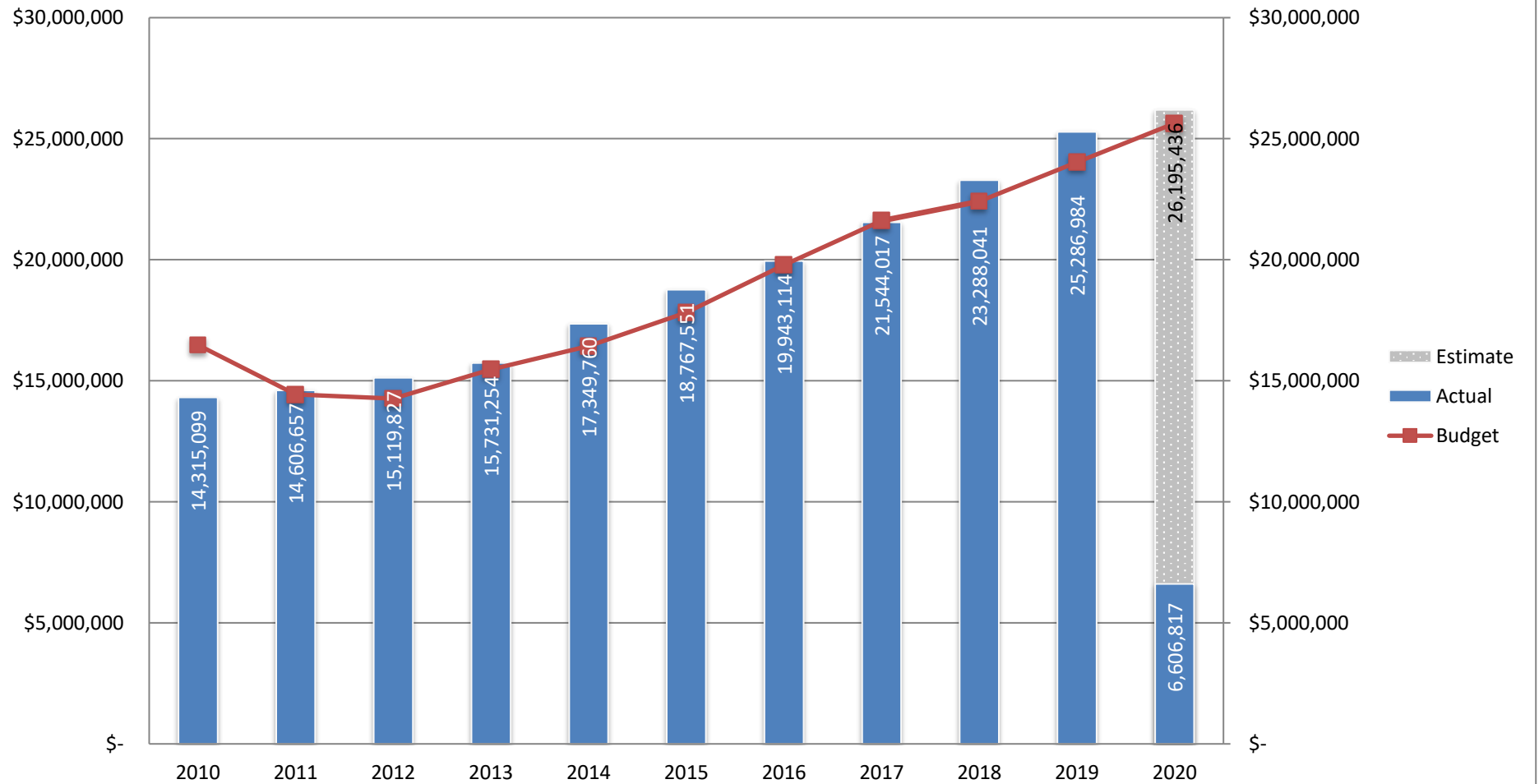
##### **Fiscal YTD vs. Prior Fiscal YTD**

Current Year Actual 2020 FYTD	Prior Year Actual 2019 FYTD	% Increase/Decrease over Prior FYTD
\$ 6,606,817	\$ 6,115,236	8.0%

##### **Month vs. Month Prior Year**

September 2019	September 2018	% Increase/Decrease over Prior Year
\$ 2,040,356	\$ 1,953,861	4.4%

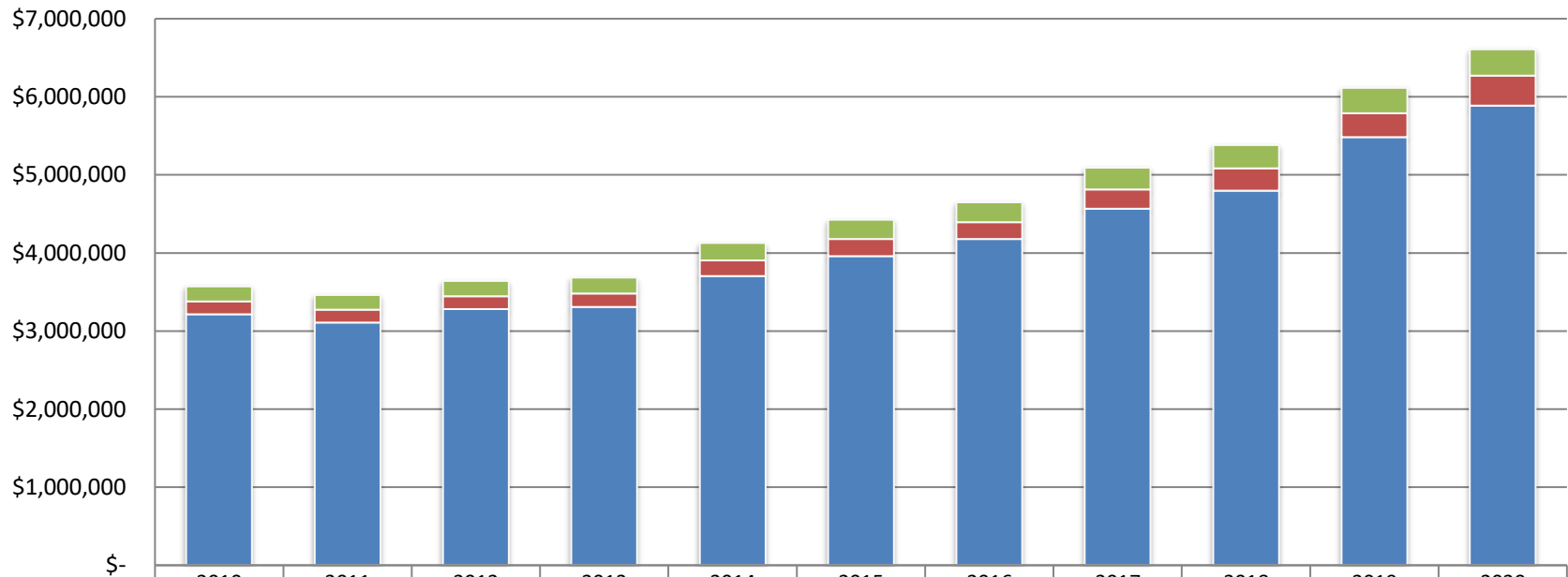
## Lake Havasu City Sales Tax Revenue by Fiscal Year 2010-2020



# Lake Havasu City

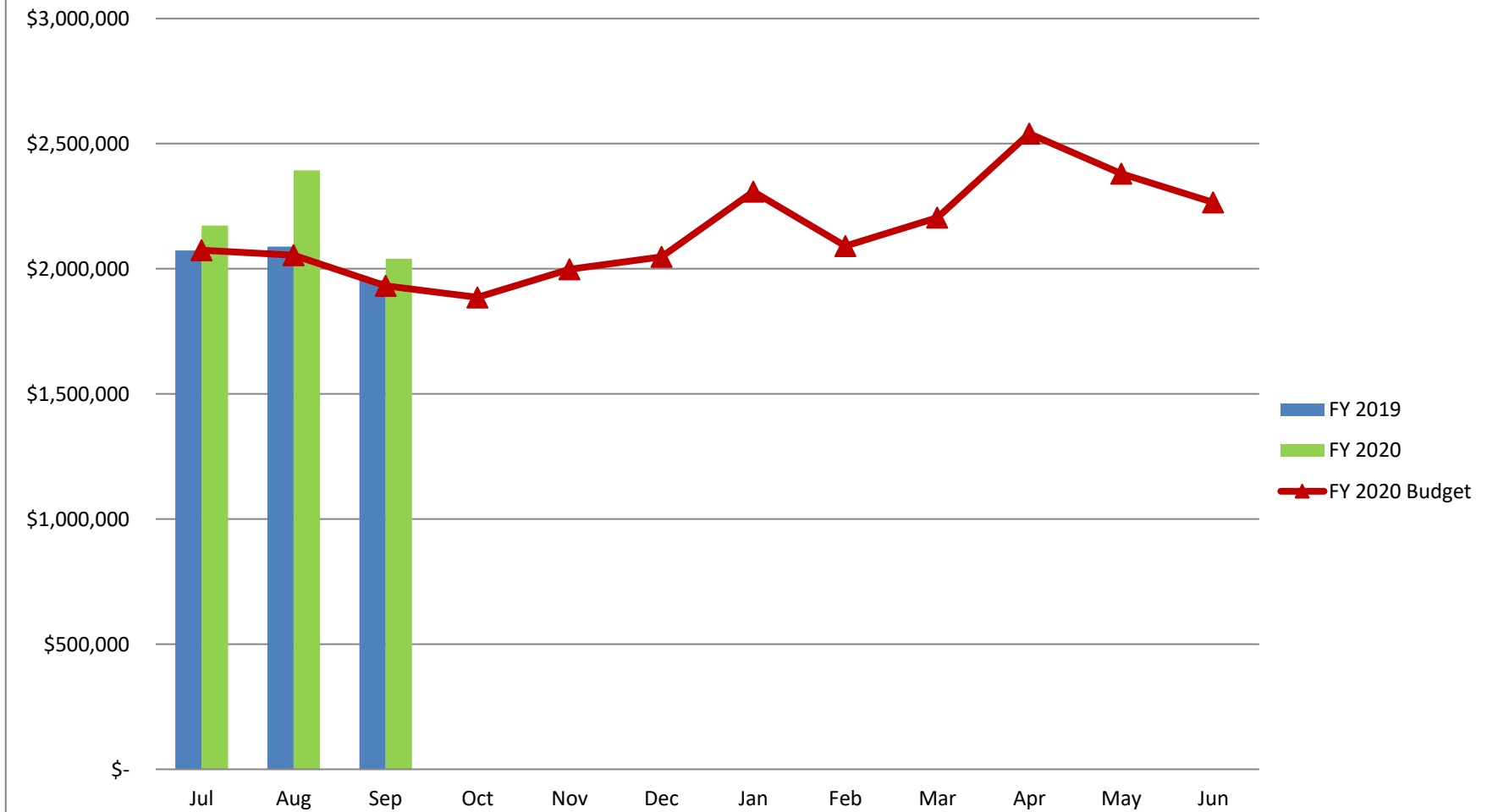
## Total Tax Collected - Fiscal Year to Date

### September 2019

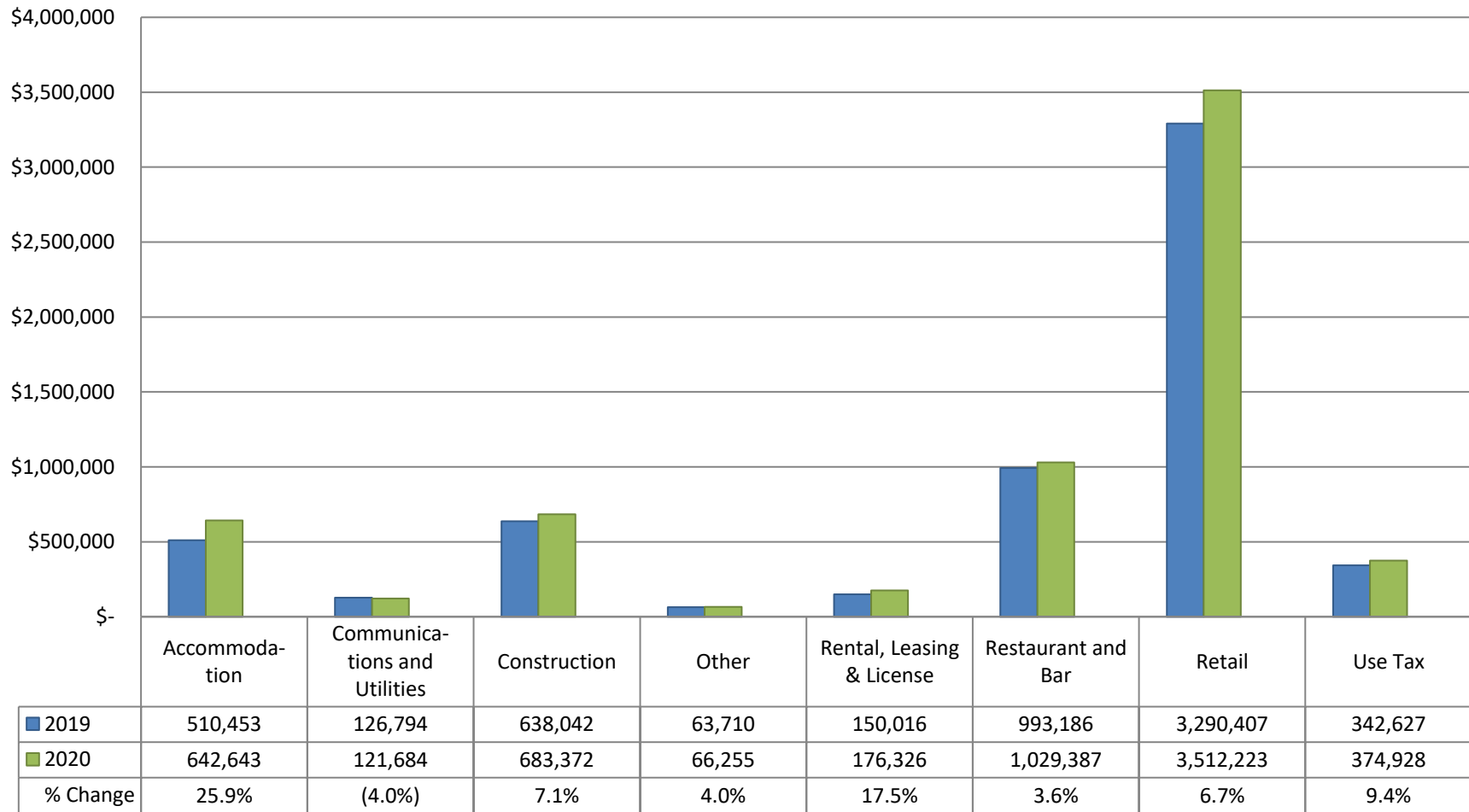


	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
■ Restaurant & Bar Add'l 1%	192,223	188,782	195,914	202,486	224,058	246,914	253,484	277,651	296,983	324,186	335,506
■ Hotel/Motel Add'l 3%	167,448	164,827	164,245	172,061	201,411	218,736	215,577	247,310	285,873	306,151	384,808
■ 2% City Sales Tax Collected	3,212,737	3,107,162	3,280,985	3,309,550	3,703,600	3,959,768	4,178,739	4,566,967	4,798,998	5,484,900	5,886,503

## Lake Havasu City Total Sales Tax by Month Fiscal Year 2019 versus 2020



# **Lake Havasu City** **Sales Tax Collections by Industry** **FYTD 2019 vs. FYTD 2020**



## Retail Sales

September retail sales tax collections have decreased by \$17,327 or -1.6% compared to the same period last year. Fiscal Year to Date collections are 6.7% higher than last year.

### Month vs. Month Prior Year

Month	FY 2020	FY 2019	% Increase/Decrease over Prior Year
September	\$ 1,086,208	\$ 1,103,865	-1.6%

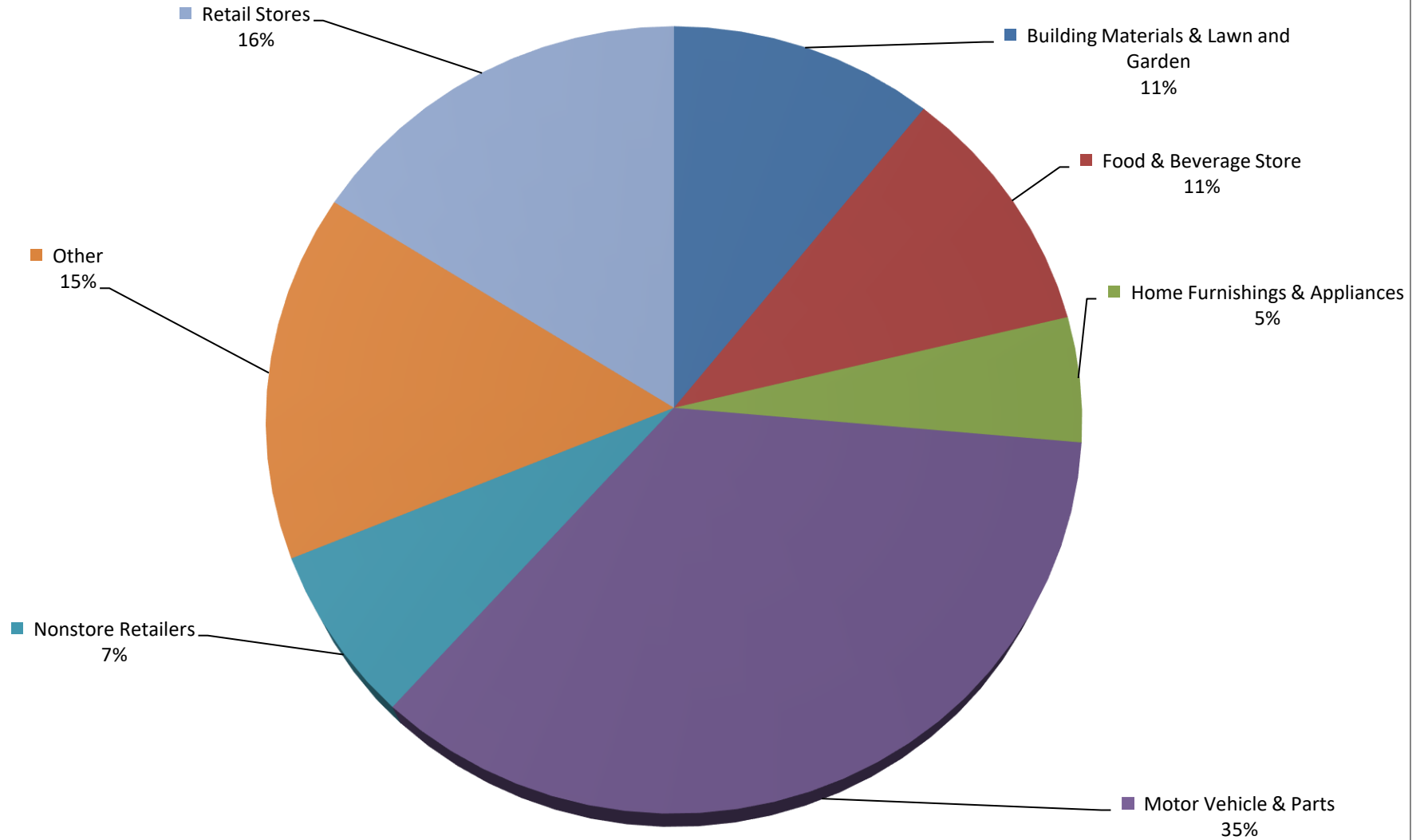
### Fiscal YTD vs. Prior Fiscal YTD

2020 FYTD	2019 FYTD	% Increase/Decrease over Prior FYTD
\$ 3,512,223	\$ 3,290,407	6.7%

### Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	September 2019	September 2018	Change %
Building Materials & Lawn and Garden	\$ 111,250	\$ 119,379	-6.8%
Food & Beverage Store	\$ 117,923	\$ 114,464	3.0%
Home Furnishings & Appliances	\$ 59,325	\$ 54,088	9.7%
Motor Vehicle & Parts	\$ 389,676	\$ 429,540	-9.3%
Non-Store Retailers	\$ 74,212	\$ 59,959	23.8%
Other	\$ 157,720	\$ 155,182	1.6%
Retail Stores	\$ 176,102	\$ 171,254	2.8%
<b>Total</b>	<b>\$ 1,086,208</b>	<b>\$ 1,103,865</b>	<b>-1.6%</b>

## Retail Sales by Category FYTD September 2019



## Accommodations and Restaurant & Bar

Lake Havasu City collects an additional tax on accommodations (3%) and restaurant & bar sales (1%). The revenues generated by these additional taxes are disbursed to the Partnership for Economic Development (PED) (25%) and Convention & Visitors Bureau (CVB) (75%).

Fiscal Year to Date Payments to the PED and CVB have increased by 14.2%.

### Month vs. Month Prior Year

Tax Type	September 2019	September 2018	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 104,063	\$ 97,950	6.2%
Hotel/Motel Additional 3%	\$ 117,302	\$ 89,045	31.7%
2% City Sales Tax Collected	\$ 1,818,991	\$ 1,766,866	3.0%

### Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2020 FYTD	2019 FYTD	% Increase/Decrease over Prior Year
Restaurant & Bar Additional 1%	\$ 335,506	\$ 324,186	3.5%
Hotel/Motel Additional 3%	\$ 384,808	\$ 306,151	25.7%
2% City Sales Tax Collected	\$ 5,886,503	\$ 5,484,900	7.3%