

Lake Havasu City

Transaction Privilege Tax (TPT) Collections Report

September 2025



This month's TPT Collection Report includes all collections through September (merchant collections through August 2025). The Arizona Department of Revenue provides tax collection information.

Sales tax revenues for September 2025 totaled \$2.8 million, down 7.1% from September 2024's \$3.0 million. Overall, FY2026 revenues are tracking closely with the prior year and slightly below budget expectations.

Fiscal YTD vs. Budget

Current Year Actual 2026 FYTD	Budget 2026 FYTD	% Increase/Decrease Over Budget
\$ 6,179,602	\$ 6,482,416	-4.7%

Fiscal YTD vs. Prior Fiscal YTD

Current Year Actual 2026 FYTD	Prior Year Actual 2025 FYTD	% Increase/Decrease Over Prior FYTD
\$ 6,179,602	\$ 6,195,065	-0.2%

Month vs. Month Prior Year

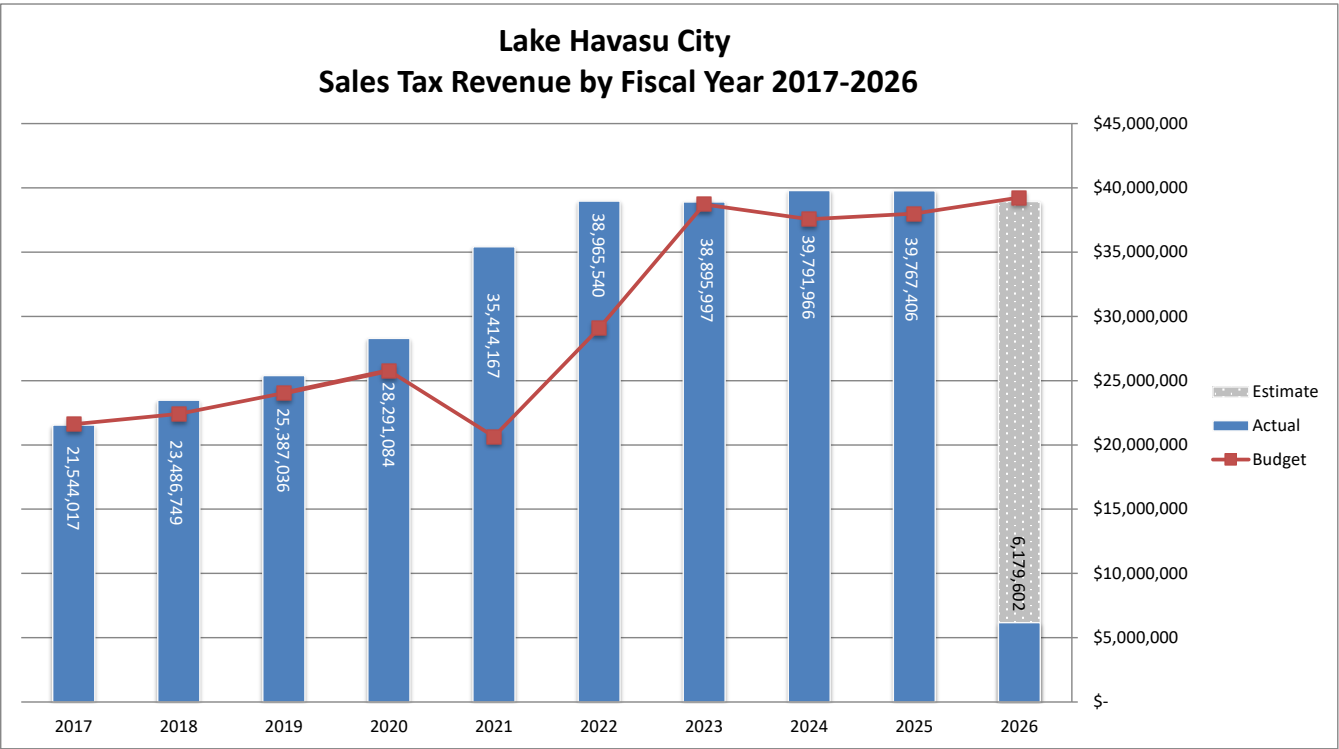
September 2025	September 2024	% Increase/Decrease Over Prior Year
\$ 2,803,420	\$ 3,016,127	-7.1%

Year-to-date revenues total \$6.18 million, essentially flat (-0.25%) compared to \$6.20 million for the same period last year and 4.7% under budget. The September decline was broad-based, led by Construction and Utilities, and partially offset by gains in Restaurants and continued strength in Retail. For September, Restaurants and Bars increased 5.9% , Retail decreased 0.2%, though online marketplace sales continued to provide stability. Accommodations were nearly flat (-0.1%) , and Construction dropped 29.9%. Use Tax was a negative \$98,577, due to a prior-year refund adjustment.

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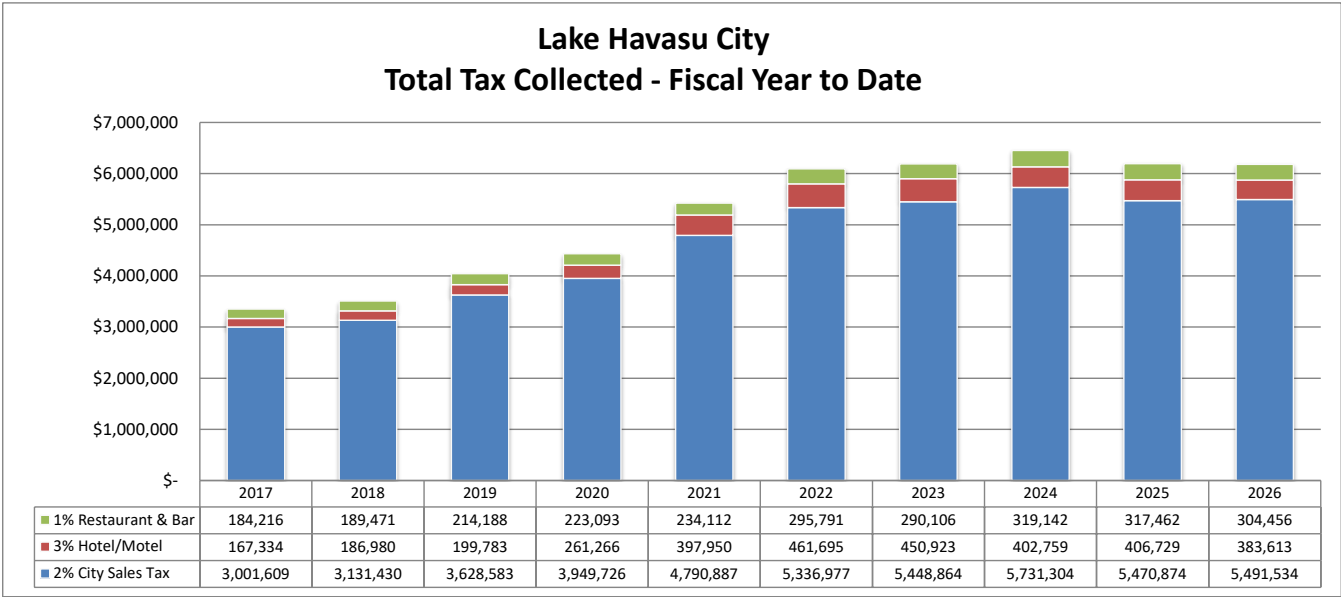


The high growth in FY21 is due to the influx of visitors from neighboring states with stricter COVID restrictions.

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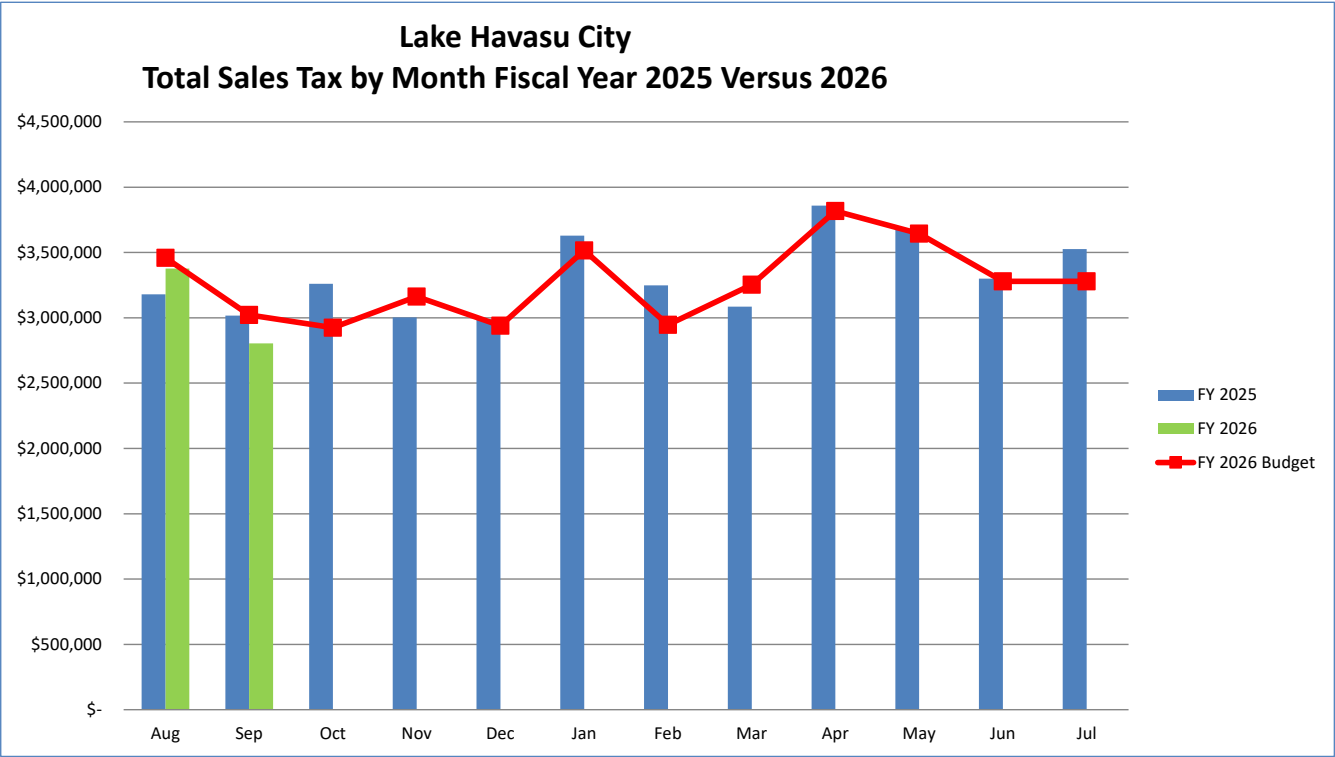
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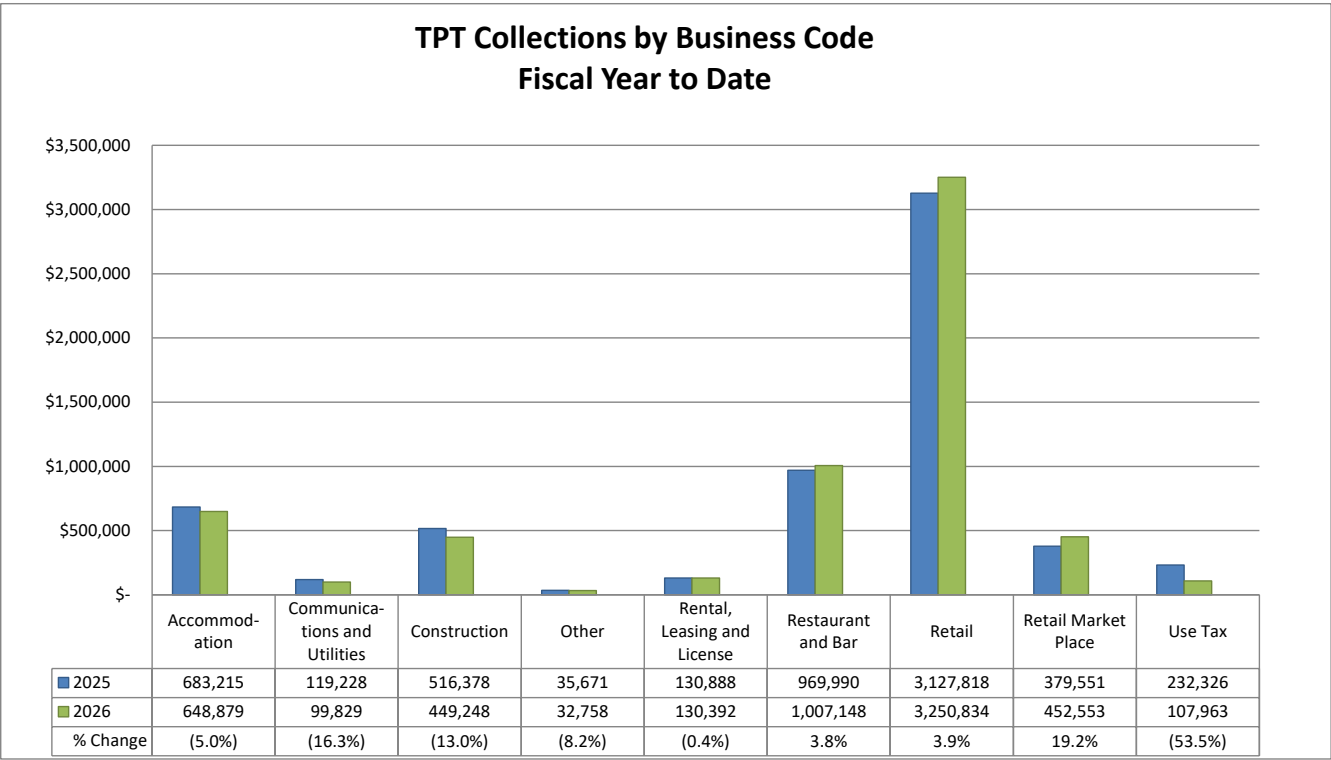
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Retail Sales

Retail sales are the most significant component of the City's overall TPT collections. In September, retail sales tax collections decreased by \$3,232 (-0.2%) from the previous year.

Month vs. Month Prior Year

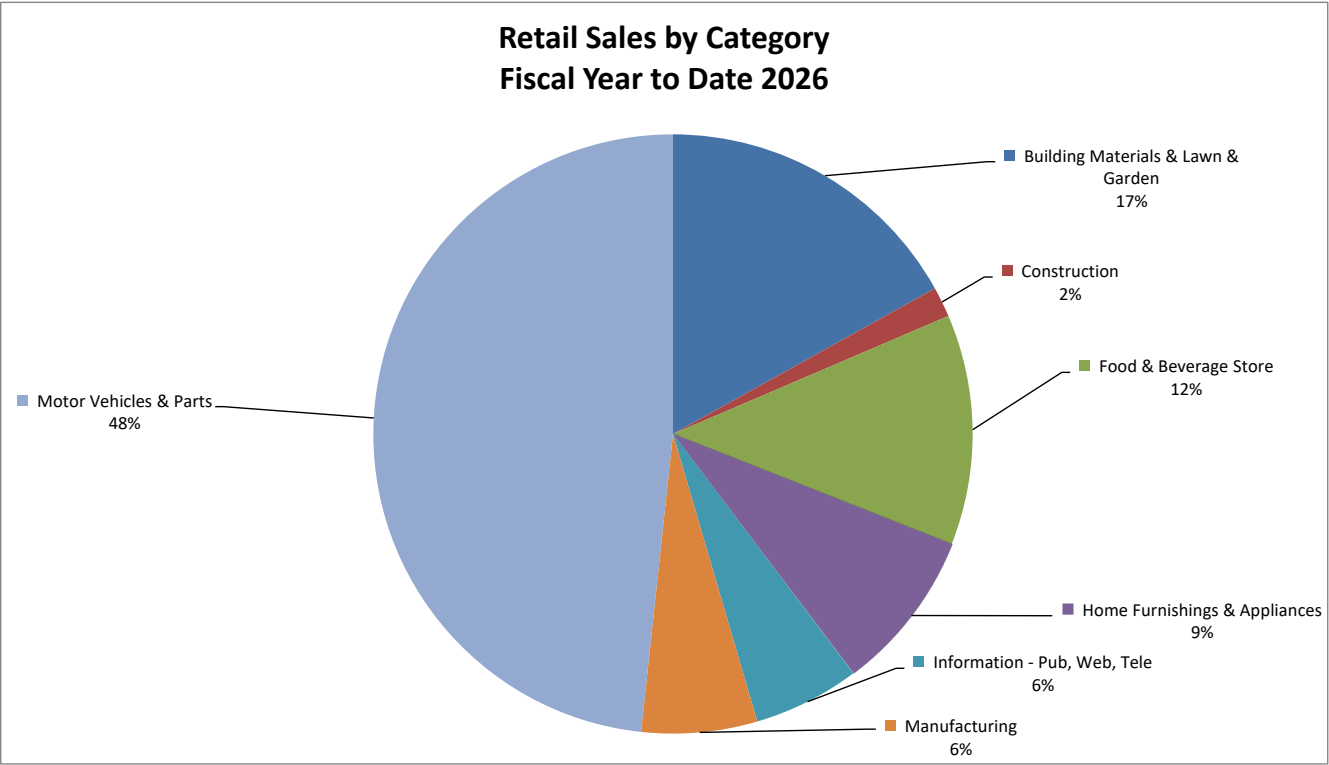
Month	FY 2026	FY 2025	% Increase/Decrease Over Prior Year
September	\$ 1,773,019	\$ 1,776,252	-0.2%

Fiscal YTD vs. Prior Fiscal YTD

2026 FYTD	2025 FYTD	% Increase/Decrease Over Prior FYTD
\$ 3,703,387	\$ 3,507,369	5.6%

Month vs. Month Prior Year Retail Sales Categories

Retail Trade Categories	September 2025	September 2024	Change %
Building Materials & Lawn & Garden	\$ 156,904	\$ 166,006	-5.5%
Construction	\$ 16,257	\$ 12,532	29.7%
Food & Beverage Store	\$ 115,183	\$ 116,587	-1.2%
Home Furnishings & Appliances	\$ 85,886	\$ 92,562	-7.2%
Information - Pub, Web, Tele	\$ 58,435	\$ 48,105	21.5%
Manufacturing	\$ 53,581	\$ 61,955	-13.5%
Motor Vehicles & Parts	\$ 477,193	\$ 548,331	-13.0%
Nonstore Retailers	\$ 252,364	\$ 223,356	13.0%
Other	\$ 134,080	\$ 125,609	6.7%
Real Estate, Rental & Leasing	\$ 21,081	\$ 19,135	10.2%
Retail	\$ 197,326	\$ 187,106	5.5%
Services	\$ 73,137	\$ 78,354	-6.7%
Wholesale Trade	\$ 131,591	\$ 96,614	36.2%
Total	\$ 1,773,019	\$ 1,776,252	-0.2%



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Accommodations Plus Restaurant and Bar

Lake Havasu City collects a tax on Accommodations of 3.0% and Restaurant and Bar sales of 1.0%. The revenues generated support tourism and economic development. The Partnership of Economic Development (PED) receives \$500,000 annually, and Go Lake Havasu receives \$1.6 million annually.

Month vs. Month Prior Year

Tax Type	September 2025	September 2024	% Increase/Decrease Over Prior Year
1% Restaurant and Bar	\$ 163,976	\$ 155,377	5.5%
3% Hotel/Motel	\$ 172,727	\$ 174,725	-1.1%
2% City Sales Tax	\$ 5,842,900	\$ 5,864,963	-0.4%

Fiscal YTD vs. Prior Fiscal YTD

Tax Type	2026 FYTD	2025 FYTD	% Increase/Decrease Over Prior Year
1 % Restaurant and Bar	\$ 304,456	\$ 317,462	-4.1%
3% Hotel/Motel	\$ 383,613	\$ 406,729	-5.7%
2% City Sales Tax	\$ 5,491,534	\$ 5,470,874	0.4%

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